

THE ANNALIST

A Magazine of Finance, Commerce and Economics

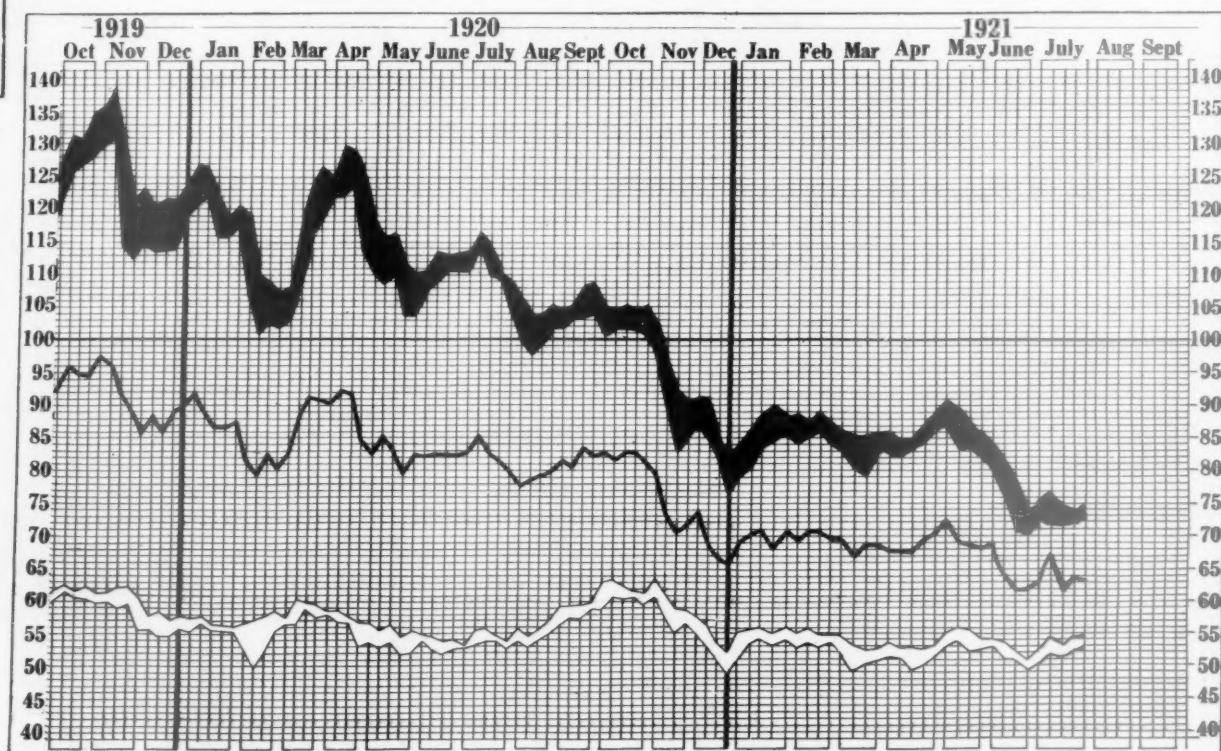
Vol. 18, No. 446

NEW YORK, MONDAY, AUGUST 1, 1921

Ten Cents

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NEW YORK, MONDAY, AUGUST 1, 1921

Ten Cents

Thrift or Paternalism — Which ?

By Carl H. Fast

Department Store Expert

I'M getting 'fed up' on all these explanations about what's wrong with business. Every day some big gun gives out another reason why my cost of living don't come down as fast as my income, why fellows I know are being laid off, why money's getting tighter. Now they tell us there's be more work to do if we all work harder to clean up what little work there is. I don't get it."

The speaker was a machinist earning \$45 a week. He can be called an average wage earner, one of the millions whom we are urging to work harder and spend more. He can see why such extra effort on his part may save his job, but it is hard to convince him that speeding up when work is slack will make more work for others. If you argue with him he goes further and observes that his own lay-off will be hastened if present orders are hustled through.

It is equally hard to convince this anxious job pincher that if he spends money faster he will be able to earn more, because more things will have to be made. But he represents the element which must have explanations which convince, sooner or later.

The average worker is no more puzzled than our statesmen, bankers and business men seem to be. There is no unity of plan. Different steps are being urged, but no route is charted. The paths being urged to lead us back to prosperity diverge, and divide us. Taxes and Government expenditures must be cut, of course, to reduce living costs and stimulate business initiative. But this must throw Government employes out of work, and our army of unemployed is already large. The tariff is to be higher than ever, which must keep prices up. Wages must be cut, which must reduce the public's spending power at a time when we need more consumer buying. We must develop our foreign trade, but it must be all selling and no buying; we must not collect, through growing imports, any proceeds from our sales. It is confusing.

Many people are asking: "How did we get along so well before all this war mess came to upset us?"

It seems certain that we must have just drifted, without plan or method, steering no definite course, only fair weather and favorable currents keeping us in the sea lanes of progress and prosperity. There must have been some unseen force which guided us, in spite of our lack of plan. Can't we discover that force, and by a few extra strokes swim again into that favorable gulf stream and so drift back to prosperity?

We are trying to deflate our credit and currency, our wages, costs and prices. It is a task we have achieved successfully several times before now, notably after the Civil War. But then our country was only half developed, our land only half opened up. In the forty years which followed the war a flood of immigration provided workers

for many millions of new farm acres, for timber tracts and mining companies. Transportation systems were extended nation-wide, and countless new inventions made an immense trade increase. Now our land is all taken up under private ownership; we have transportation lines wherever they are needed, and we cannot assimilate more than a trickle of immigration. The gulf stream in which we used to drift, the force which built our prosperity, was an outpouring of nature's bountiful resources. Fields, forests and mines were giving new wealth for all effort expended. We borrowed from Europe the capital for financing our new wealth-getting ventures, and for years we paid our interest on these investments by shipping Europe more goods than we took from her.

THAT is all changed now. In 1714 Europe stopped producing and madly destroyed property for four years. In supplying her with products we paid off what we had borrowed from her, and advanced her three or four times as much as we had owed her. To produce this and join in the fight we stopped much of our own construction work, but expanded our facilities for manufacturing. We issued billions of printing-press money and developed greedy trading speculation on a nation-wide scale, with a movement of rising prices. Deflation cannot be accomplished now by the means we used after the Civil War. New resources of nature are not available. We must make better use of those we have. We must improve our national efficiency. For more than four years we stopped work on projects of permanent construction. This neglected work must now be made up. And, in 1914, we were on the verge of one of our habitual panics. The war postponed that shake-up, but it only postponed it. Our readjustment is a double problem. First, we must get back to the "normalcy" of 1914 by catching up on four years of neglected construction; then we must repair what was wrong in the situation in 1914. Analyze each of these problems and perhaps we shall see that they both grow out of the same cause.

Reviewing the period of our most rapid development, from 1870 to 1910, there is glaringly plain a tendency, a gradual movement which provoked our periodical "panics," including the threatened one of 1914. In that period our trading, non-producing industries, both as to the capital they absorbed and in number of persons employed, grew twice as rapidly as our population, twice as rapidly as our producing industries. The lost equilibrium between producers and distributors is shown by these figures: In 1870 we had one distributor for every seven producers and every thirty-one consumers, or members of our total population. By 1900 we had two distributors. Our non-producing, trading activities had

grown twice as fast as our producers, twice as fast as the population. As labor is the cause or basis of all cost, the trading processes had grown to cost twice as much as they did, for twice the proportion of people were required to perform them.

As late as 1880 the costs and sales records of thousands of retail merchants showed that they required a gross profit of only 15 cents out of the customer's average dollar to defray all their operating expenses and leave them their net profit. By 1910 retail trade statistics showed that just double those figures of gross profits prevailed. Every one of us is a consumer, buying from a retail store, and now pays 30 per cent. of every dollar spent for any kind of goods or service, merely to support the nation's storekeepers. The amount added since 1870 is 15 per cent. of the total spending power of the nation. During the Liberty Loan drives the Government estimate of our total spending power was \$70,000,000,000 a year. Then the cost of our retailing to the consuming public has grown 15 per cent. of \$70,000,000,000, or more than \$10,000,000,000. Much more, in fact, for in 1870, with retailing costing 15 per cent. of the consumer's dollar, production and bulk commodity transportation were costing 70 per cent. If the earlier proportion prevailed today, this would be, say, \$60,000,000,000. But, since all consumers have now to pay 15 per cent. more for the retailers' share of their living cost, the wages paid now to all workers in production and transportation must be 15 per cent. more than would be required if the retailing cost of supplying them, as consumers, had not increased. Now, 15 per cent. of \$60,000,000,000 is \$9,000,000,000, so that actually at least \$19,000,000,000 of the nation's present spending cost would not be necessary if retailing now cost no larger a proportion of our spending than it did in 1870.

VERY little of this increased toll is due to retailers' profiteering. Except for the three war years there has been none to speak of. The history of business mortality prior to 1915 showed that 90 per cent. of all retailers failed or went out of business within ten years. The war cut that tremendously, but at the present rate of increase in business failures, showing 9,000 in the first six months of 1921, we shall probably have 25,000 for the year, a majority of them being retailers.

No, the average net profit being earned by our storekeepers is not large; in fact, is a very small per cent. of their sales. Most of them earn no profit above fair interest on the capital invested and a modest salary to the owners. Growing expense is alone responsible for the increased gross profit which our retailers now exact from customers. It is popularly believed that the improved service

rendered by retailers to their customers is the cause of the added expense. This is not so. Only in department stores can this cost be shown as a substantial item, and there it will not exceed, for necessary, useful service, more than 3 per cent. of the sales. Defenders of our retailing point to the greater sales volume as proof that the growing number of stores is doing a proportionately greater amount of work. This volume increase is largely price increase, due to growing expenses. They ask that the value of a costly service be measured by its increased cost! Scientific study of our stores and their operating expenses shows that competition, and competition alone, is the cause of their high expense rate. Even the "fancy trimmings" of service paraded in defense of our modern costly retailing have been devised and adopted as the direct result of competition. The competition has grown solely as the result of the growing number of stores, and the percentage of expense to sales has grown correspondingly. As every student of business management knows, direct expense, or "overhead," shrinks as volume grows and vice versa. As the number of our stores grew faster than our population, the available sales volume was spread more and more thinly among more competitors, causing all the items of fixed or "overhead" expense to cost a bigger percentage of the sales. Prices had to be increased accordingly. But this was not enough. Sales volume had to be expanded faster than prices could be raised. So the buying public was rapidly educated in extravagance, was taught to desire and to buy more and more things. An endless stream of novelties, of luxuries, of non-essential creations has been created and exploited. Styles in apparel, in furnishings, in decorations have changed with ever-growing frequency. Consumer credit was also expanded, instalment selling, "club" plans and deferred billing having helped millions of consumers to discount their future incomes, to spend faster than they earned.

Today we have a nation afflicted, as no other nation has ever been, with the high cost of living and "the cost of high living," as James J. Hill used to put it. The economic consequences of this development of overselling and overbuying are serious, more serious than is generally known, so serious that our whole movement toward readjustment, toward "normalcy," is being obstructed by it and must be, until we recognize the cause and remove it.

As to the suspension, since 1914, of our construction program, little seems to have been said in all our discussion of a "readjustment" program. Apart from the glaring need for housing in nearly every city and town of the country, we have had little analysis of the situation. But there are other kinds of construction need. Any providing of capital, permanently invested or employed, is a kind of construction. We have five general directions in which there is urgent need of capital for delayed construction. We can say that all of our basic industries

need huge sums. Those requiring it most urgently are agriculture, housing, transportation, public utilities and foreign trade. And this tremendous fact must be remembered: We cannot get any capital from other countries. We are now a nation of lenders, not borrowers. Some years ago, when the Pennsylvania Railroad terminal station in New York required a hundred-million-dollar building loan, the money came from the French peasants' stockings. But all the countries whose savers and investors have backed us with capital in the past are now asking us for loans.

Here is a conservative estimate of the new capital which we will need for the next five or six years:

	A Year
Housing	\$4,000,000,000
Agriculture	1,000,000,000
Railroads	1,000,000,000
Public utilities	1,000,000,000
Foreign trade	1,000,000,000

Add to this the needs of the Government, figured on present operating conditions, which Senator Smoot has declared must be, at the smallest estimate, \$4,000,000,000 a year. This does not include soldiers' bonus or any new undertakings. This gives us a needed total of \$12,000,000,000 a year of newly invested capital for some years to come.

How much investing power have we? Strangely enough, statistics on this vitally important question are hard to find. The most reliable estimate of the nation's total investment volume in 1913, our biggest recorded, was about \$3,333,000,000. With the present inflation that amount would not represent \$5,000,000,000 to \$6,000,000,000 as being made available each year to supply a need for \$12,000,000,000! We are suffering from a capital shortage of at least \$6,000,000,000 to \$7,000,000,000 a year.

Now, real capital can be created only out of earned income, from the savings of individuals. The new capital needed now must come chiefly from our millions of small savers. The big incomes are being assessed too heavily by the income tax to provide much additional investment power. Our people must save twice as rapidly as they ever did before the war. How fast are they saving now?

In 1919 an estimate was made and published in the Journal of the American Bankers' Association that the increase per capita of savings on deposit was about 50 per cent. in the four previous years. This is now called unreliable, and the Controller of the Currency is calling for a form of report from all banks to show the actual figures from now on. In the absence of more authoritative information, however, we can use it. Without inflation to expand the amount of dollars handled it is doubtful whether we can be sure of a faster increase in savings for investment than 10 per cent. per year, which, plus interest at 3 to 4 per cent., would give us just about 50 per cent. increase in four years. As we must at least double the speed of accumulated savings, in order to provide the capital needed, we can safely figure that our basic industries cannot be rebuilt in less than eight years, unless inflation is persisted in or the savings of the nation are greatly increased.

But as inflation would maintain high prices, and as high prices are already curtailing consumption and crippling the industries, we must abandon it. It will be eight years before we are caught up in our construction work, unless, again, the nation's saving power is greatly increased.

If such increased savings are not made available as capital, how will these urgent needs for capital be met? There is only one alternative. Unless the power and initiative of private investment can be expanded to finance these needs, the Government must do it, using its taxing and inflating power for that purpose. Government financing is already the chief reliance of our farming, our railroads, merchant marine, and governmental authority is promised to divert a largely increased portion of banks' lending to help home building. How their present commercial borrowers are to be

provided for is not announced. For financing foreign trade and to vitalize public utilities by authorizing rate increases the influence of Government is already committed.

To increase the public's savings for investment is to increase the nation's thrift. The people must save a bigger part of their incomes or their Government must take it from them, through taxation and commandeering the lending power of our banks, through the Federal Reserve system. This keeps the Government in business, puts it in business more than ever. It means paternalism on a large scale, which is only one step from communism, collectivism, socialism, call it what you will.

THE day's news shows no sign of the Government lessening its participation in the financing of basic needs, at least so far as railroads, merchant marine and farming are concerned, but assuming that the Republican platform pledge to take the Government out of business is gradually fulfilled and thrift is to be increased, what will be the consequences?

Increased thrift is decreased spending. The present business dullness is attributed to a "buyers' strike" which wide movements are organizing to end. "Buy now" is the plea of all our sellers of goods, and in September the retailers plan a broad "sell now" campaign. If the people become thrifty, even thrifty enough to increase their rate of saving by 20 per cent., it must bankrupt many thousands of businesses, unless the expenses of retailing can be greatly reduced. Waste must be eliminated.

The chief waste of a nation is labor waste, the support of workers in idleness or in unnecessary, nonproductive activities. Here is the actual inflation from which we had periodically suffered and have had to reduce. The value of dollar inflation, in any of the token or forms of recorded obligations which we call money or credit, is not the real inflation. Dollars only measure the inflation and provide a volume of exchange or price media with which to pay for and support the nonproductive workers. The actual inflation has been the diverting of labor from productive, necessary activities into

inactive, unnecessary, nonproductive occupations. This was the inflation which caused our periodical panics. This was the condition in 1914, when a "retailers' panic" is well known to have been starting. Deflation can only be accomplished by redirecting these workers back to useful, productive activities. Strange to say, this obvious basic truth regarding our inflation and deflation is not perceived by the earnest, highly intelligent men who are diagnosing our ailments and prescribing remedies. In big business there is a general demand that wages be reduced and that taxes be lowered. Taxes cannot be lowered until our basic industries are financed for reconstruction, and our productive workers' wages cannot be reduced until we reduce their cost of living. It is being accomplished here and there, but under great protest and with growing unrest and friction as the result.

It is absurd further to penalize the producers and useful carriers, who have since 1870 increased tenfold the volume and variety of products handled, while reducing their own returns 18 to 20 per cent. For the growth of our retailing cost from 15 per cent. to 30 per cent. of the consumer's dollar reduced the share of production and transportation from 85 cents to 70 cents of the consumer dollar. Production suffered a 17 per cent. wage cut far multiplied output, while retail distribution had its wages doubled!

This does not mean that wage workers in trading industries are overpaid. On the contrary, retail store occupations are among the poorest paid. But statistics of trade show that the average retail salesman or saleswoman is selling goods and arranging stock only about 25 per cent. of the working hours. Three-fourths of the time is absolute waste, "waiting for trade." Every worker but the retailer is being urged to give "a full day's work for a fair day's pay." He, poor devil, cannot get customers enough to keep him busy even half a day, on the average!

Mr. Hoover's big engineers' investigation has reported great wastes in our productive industries, but seemingly is blind to the wastes in our distribution, which have promptly absorbed and offset

all economies effected in production, and must do so, until we find a way to curb them.

If all these facts and figures are true, and they are, what are the conditions in European countries? Do they suffer from this overexpansion of their trading, their shopkeeping industries, to a 30 per cent. cost average for retailing alone? They do not, though, strangely again, the actual percentage cost statistics of Europe have not been compiled nor published in this country. The best information available shows that retailing gross profit in Great Britain averages today only 15 to 20 per cent. of the sales. Gordon Selfridge, London's foremost merchant, declared, on his recent visit here, that no store's expenses should be more than 18 per cent. of its sales, which would indicate about 22 per cent. gross profit, to leave a satisfactory net return for a big, expensive store.

IN France the average cost is somewhat less than in Great Britain, apparently, and in Germany, Italy, Spain and other countries it is a much lower percentage. The retailer must be licensed in most Continental cities, and the number of stores is restricted to some rational proportion to consumer population.

Now let us summarize:

We seem to have reached the end of a wasteful era in American economic processes, one which was made possible only by the multiplying output obtained from virgin resources. Our plant equipment has been permitted to deteriorate, so to speak, and, as outside capital cannot be obtained, we must provide it from our annual surplus or net earnings. About 17 per cent. of our gross business volume must be saved for this purpose. We have no receivables on which we can collect for a long time. Our payables are nearly three times our receivables. They can be extended indefinitely. But most of our outstanding paper is selling for less than par.

Up to now our annual net income or actually accumulated surplus has reached about 8 per cent. of our gross volume.

We must double our net earnings by increasing our output and expanding our sales. To do this we must cut down expense. This is only possible by reducing our unproductive overhead. Our selling overhead has now grown to equal 50 per cent. of our sales volume. Our force of field salesmen is costing 30 per cent. of our volume and is three-fourths idle.

We have been trying to cover this increased overhead by increasing our prices, and now our sales are falling off.

We can do only one thing. We must cut down our sales force, transferring a large number of the field men into the factory, to help increase the output.

By selling more goods at lower prices we can stimulate sales volume, earn the surplus required to rebuild the plant and keep our business solid.

There is no other way.

News Notes

THE War Finance Corporation announces that a preliminary application has been received for an advance on 5,000 bales of cotton from a Tennessee exporter. This business probably will be arranged through the Federal International Banking Company of New Orleans.

THE Guaranty Trust Company of New York has been appointed trustee under the Salt's Textile Manufacturing Company and Griswold Worsted Company indenture and deed of trust, dated June 1, 1921, securing an authorized issue of \$3,500,000 par value the Salt's Textile Manufacturing Company first mortgage fifteen-year 8 per cent. sinking fund gold bonds, due June 1, 1936.

THE Guaranty Trust Company of New York is acting as trustee under an indenture providing for an authorized issue of \$4,000,000 par value Atlantic, Gulf and West Indies Steamship Lines marine equipment trust 7 per cent. certificates, dated Jan. 15, 1921, maturing serially on Jan. 15, 1922, 1923 and 1924.

AT a meeting of the Executive Committee of the Board of Directors John A. Terrace was appointed manager of the foreign department of the Guaranty Trust Company of New York.

THE War Finance Corporation announces that it has agreed to make an advance of \$37,500 to an exporter for the purpose of assisting in financing the exportation of sugar mill machinery to Cuba. This advance is similar to the advance of \$250,000 for the purpose of financing the exportation of sugar-mill

machinery to Cuba which was previously announced by the corporation.

THE Guaranty Trust Company of New York has been appointed transfer agent for 60,000 shares of common stock of the Mengel Company.

THE New York Trust Company has been appointed registrar of the International Cement Corporation preferred stock.



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Short Term Notes

Acceptances

Untinged Truths of the Dye Situation

By John Walker Harrington

Is there an American dye octopus? Is the supply of dyes with the brand U. S. A. large enough to furnish textile manufacturers with the necessary colors? What about the infant dye industry exporting its products when at the same time it has been asking for an embargo on the coal-tar chemicals of Germany?

These and similar questions are asked in these days in which the air is prismatic with economic discussion. The defeat in the House of Representatives of that section of the Fordney Tariff bill which would have put a check on the importation of dyes from beyond the Rhine brings the whole situation squarely before the American people.

On the 27th of this month the arrangement by which foreign dyes can be brought into this country through special licenses issued by the War Trade Board terminates. It is on the knees of the legislative gods at this writing as to whether or not anything will be done to bridge over the situation by temporary rulings or enactments. In the meantime German production of dyestuffs is greater than it was before the World War, and the output of our domestic color plants has considerably decreased.

Such being the condition, it is well to weigh the facts gathered from what must be considered a source of truth untinged by partisanship, the recently completed Census of Dyes and Coal-Tar Chemicals, compiled for the year 1920, and for a part of the present year, by the United States Tariff Commission in Washington.

As to whether or not there is a dye trust the statistics given in this report show that there were in 1920 213 firms in the United States engaged in the manufacture of coal-tar products, and 82 given to the making of dyes. In the directory of the American coal-tar industry appended to the report are the names of 171 firms devoted to the manipulation of coal-tar chemicals. With the exception of a plant in Missouri and one in California the dye factories are east of the Mississippi. Compared with the 7 establishments for the making of dyes which existed in 1914, when Germany controlled the dye trade of the world, this marks considerable progress for a reborn industry. Even when this country was credited with having seven dye plants the manufacturing conducted therein consisted largely of finishing intermediates of German origin.

As shown by this official census, the firms and corporations listed as dyema-

kers produced in all 360 dyes. Of that number 108 were each manufactured by three or more firms, and the output of these 108 colors represented 92 per cent. of the entire quantity produced last year.

"Of the total number of dyes produced," to quote from the report, "200 were manufactured by one firm only, but these dyes represented only 5 per cent. of the total output. A fact of still greater significance was that one-half

gan, this country had imported 45,950,845 pounds of dyes. Under the goad of war she produced from her own coal tars 45,977,246 pounds, and in 1918 her production went up to 58,464,446 pounds, in 1919 to 63,402,194 and in 1920, as previously stated, to 88,263,776 pounds. In the year 1920, owing to the fact that this country was still at sword's point with Germany, and therefore wartime restrictions existed, the total importations of

Exportation of Dyes.

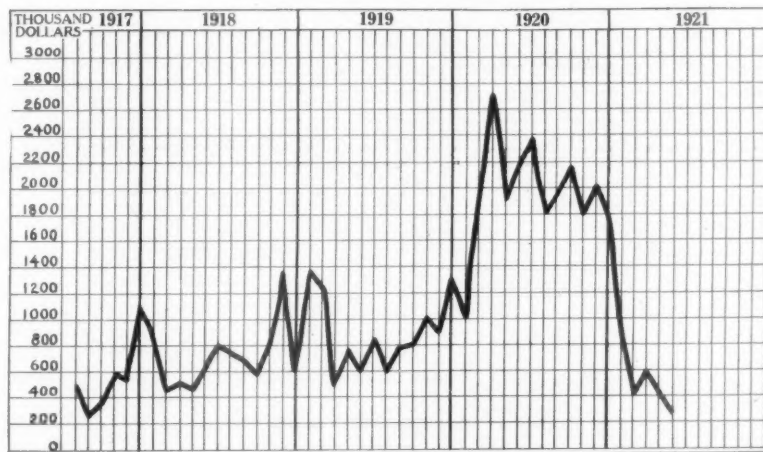


CHART No. 2

of the total output consisted of those dyes, thirty-five in number, each of which was made by seven or more separate firms. The dyes which were each made by five or more firms represented about 60 per cent. of the total 1920 production."

Another and a very graphic way of getting a pure white light on this subject of monopoly is to study the following table, which shows what the various manufacturers of tinctorial products were doing on a quantity basis. The total production for the year 1920 amounted to 360 different dyes, weighing 88,263,776 pounds:

Number of Firms.	Dyes Each Made by One Firm.	Pounds.	Per Cent.
One only.....	200	4,351,812	5
Two only.....	52	2,441,000	3
Three or more..	108	81,470,964	92
Five or more...	59	55,205,751	63
Seven or more..	35	45,531,599	52

The census reveals that, during 1920, the output of dyes in the United States showed approximately a 40 per cent. increase both in quantity and value, the average unit value \$1.07 a pound being practically the same for 1920 and 1919. Thus the production of 1920 was 88,263,776 pounds, on which was placed a \$95,613,749 valuation. This output was the work of eighty-two firms, as compared with eighty-nine firms in the previous year.

"The increase in the output of dyes in 1920," says the census, "may be accounted for largely by an increased production of the more important dyes which were being exported during 1920, and by the increased domestic output of vat dyes, including indigo. The amount of indigo produced in 1920 was more than double the amount in 1919, and there was a large increase in the production of sulphur black. The production of vat dyes, other than indigo, increased from about 390,000 pounds in 1919 to 1,600,000 pounds in 1920. This fourfold increase is accounted for largely by the increased output of comparatively few dyes, as the class still lacks a variety of dyes."

While Germany was still engaged in the vending of her dyes to all the world the United States bought most of those she used from foreign sources. That is to say, in the fiscal year of 1914, which ended really before the World War be-

duced in this group is still inadequate. Such vat dyes as Hydron Blue R, Indanthrene Blue B O, Indanthrene Violet 2R and Yellow Argol R were prepared in considerable quantities.

duced in this group is still inadequate. Such vat dyes as Hydron Blue R, Indanthrene Blue B O, Indanthrene Violet 2R and Yellow Argol R were prepared in considerable quantities.

"This class of dyes, with the exception of indigo, was," to quote from the report, "the last to be developed because of their complexity, high cost of manufacture, the scarcity of anthracene, a German control of patents which existed until October, 1917, and a relatively small consumption of vat dyes. The progress during 1920 of this class of dye is of great credit to the technical skill of the American dye industry. The manufacture of more than 18,000,000 pounds of indigo may be regarded as an outstanding achievement. A balanced production of vat dyes will include the future manufacture of vat scarlets and pinks, with an increase in the production of such dyes as Indanthrene Blue GCD, Indanthrene Violet 2R and B, Indanthrene Yellow G and R, Indanthrene Golden Orange R, Hydron Blue G and R and Helindone Brown."

It will be seen in the tables of the census that in 1920 "vat dyes other than indigo" made up the largest class imported, and totaled 761,363 pounds of the 3,402,582 pounds brought into this country, mostly from Germany and Switzerland, during the calendar year.

"The output of coal tar by American coke ovens," runs the report, "is sufficient to meet the demands of the domestic coal-tar chemical industry for crude materials. During 1920 the output of by-product coke ovens increased 23 per cent. Of the total quantity of coke produced 60 per cent. was by-product and 40 per cent. beehive. In the production of the essential crudes—benzene, toluene, naphthalene and anthracene—there was a large gain in quantity in 1920. Anthracene, used as a raw material in the manufacture of vat dyes and alizarin dyes, showed a particularly encouraging increase, but the quantity produced was inadequate to supply the domestic demand based on the pre-war consumption. A year ago the question of how to obtain an adequate supply of anthracene was one of the most vital problems facing the dye industry in this country. During 1920 the commercial production of synthetic anthraquinone in increased amounts gives promise of solving this very important problem. The indications now are that as fast as the needs of the dyemakers increase for these two fundamental products the domestic output will meet the demands."

These are the facts of the dye industry to date, and are submitted in a colorless array. It is for the reader to consider those questions of economics and of politics which at this writing bristle about the industry, which, since 1914, has endeavored to establish itself in these United States.

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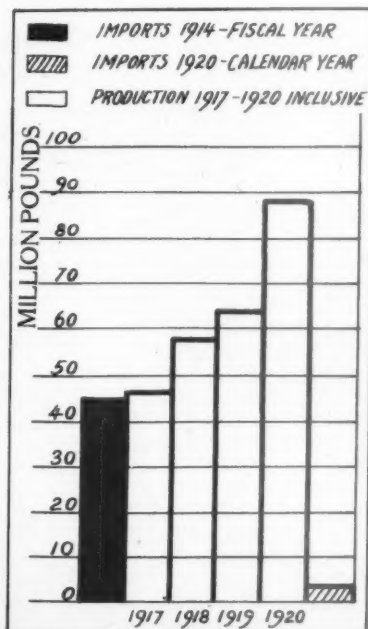


CHART No. 1

Does International Position Justify a High Tariff?

By Owen Street Payne

THE United States has, until comparatively recently, considered itself economically self-sufficient. Throughout the century and a half of its growth the attention of its inhabitants has been, for the most part, concentrated on the development of its resources and its domestic trade. Our industrial pioneers found within the country raw materials of many kinds, so many in fact that the industries to which they gave birth were able to satisfy most of the needs of the people. These pioneers found not only raw products, but in many places they found the natural means of assisting their transportation, such as rivers and harbors; they found water power and the fuel for steam power and timber for construction. Thus, not having to look to other countries for their requirements, the American people were not very much concerned with the trade of these other countries. In general, export trade was looked on as a side issue, a means of disposing of surplus stocks from time to time as they came into existence. What foreign trade there was consisted mostly in raw materials, and served to pay off the interest on the money we borrowed abroad to develop our industries. The effect of these conditions was that Americans generally came to believe that their entire prosperity depended on building up and protecting their domestic trade regardless of any relation to the commerce of the rest of the world.

As our industries have developed, however, and in developing have increased the number of our necessities, it has more and more been borne home to us that we need the products of other countries, and that we need to send to those other countries the surplus goods which have been constantly increasing along with our industrial growth. This latter fact has been brought out very clearly by the war. The conflict stimulated production to an unprecedented degree, and as a result surpluses far beyond our ability to consume have been created. Now that the war is over and other countries are supplying themselves and others with some of the goods they formerly drew from us, we have come to see even more clearly the necessity of an export outlet. On the other hand, we must not forget that if we wish to have an export outlet we must provide an import inlet.

The truth of the foregoing assertion is demonstrated by the fact that if we are to ship our goods abroad we must obtain payment for them. There are only two ways of obtaining payment for exports, either by importing goods and services or by importing gold. Let us see what the result might be if we should cut off entirely the means of obtaining payment in goods and services by imposing restrictive import duties and awarding Government subsidies and take our payment only in gold.

Gold is the basis on which our credit and our currency are issued; consequently an extended influx of gold from abroad will tend to expand the issuance of credit and currency. This expansion will bring about an era of plentiful money, which will cause prices and wages to mount rapidly. Commodities will attain inflated values, which will stimulate production. As gold continues to flow into the country production will increase more and more, bringing about a boom in all lines of industry. The fact that this prosperity is artificial will soon demonstrate itself in overproduction. We will find ourselves with a surplus of commodities on our hands which we cannot consume. An outlet for this surplus must be found, else the boom will soon turn into a slump. The only outlet is export. But as we continue to export we

must continue to receive payment, and gold is the only means of payment. As gold keeps pouring in industry will keep on inflating itself, and, like the toy balloon, if the inflation is continued long enough, will blow up. This catastrophe is not likely to happen, however, for the very simple reason that the supply of gold in the world is limited, and even if other countries were willing to part with their entire reserves (which they are not) the time would come when they had no more gold with which to pay. When this stage is reached one of two things will happen—either we will stop exporting our surplus abroad and try to digest it ourselves, or else we will continue to export it through the extension of credit. The latter expediency will have an immediate effect on the exchanges, causing the value of foreign currencies in our money to decrease in proportion as their unliquidated debt to us increases. Not only would the extension of credit under such restrictions depreciate the foreign exchanges, thus decreasing the power of other countries to buy from us, but it would simply cut off the import of gold temporarily until the reserves of the debtor countries had been sufficiently replenished to resume payment.

THE aforesaid phenomena have actually taken place to a limited degree in this country since the outbreak of the war. Early in the conflict we saw huge credits established here by the belligerents through dumping on our markets large amounts of our securities and those of other countries. After the United States entered the war the Government opened gigantic credits in favor of its allies. All these operations had the effect of throwing a tremendous amount of money into production, which increased rapidly, carrying prices and wages with it. After the armistice, when the governmental support was removed from the foreign exchanges, leaving them on their own economic bases, the reaction was almost immediate. The more we extended credit the more foreign currencies depreciated. Finally the danger point was approached, and bankers and merchants were forced to diminish their credit operations. This fact, together with a lessening demand for goods, has caused a new movement of gold into this country for the purpose of liquidating the debts owed us. Gold is flowing in from all parts of the world; it is reported that \$200,000,000 worth has been imported during the first three months of 1921. This is viewed with alarm by many leading financiers, who see in it a danger of losing all that has thus far been gained through deflation.

All of this proves that if we expect to maintain an export outlet for our goods we will have to take payment for them not only in gold but also in goods; consequently the following two premises have been established:

1. That because of our surplus production and our multiplicity of requirements we are no longer sufficient unto ourselves, but must trade with the other countries of the world.
2. That in order to obtain foreign markets for our goods we must ourselves offer a market for foreign goods.

The world is now in a very delicate condition; it is like a person who has undergone a terrible sickness and is struggling toward recovery. In order that a convalescent may get well it is necessary that the best care be taken of him, and that he should receive the benefit of every possible advantage; to expose him to extreme temperatures or give him poor food may undo all that has been gained.

The United States, although better off than most of the rest of the world, is

suffering acutely from the after effects of the great conflict. Trade and industry have become steadily worse, and consequently left our economic structure in a very much weakened condition. In adopting a method of strengthening our condition we must not only look at the needs of the moment but must give due regard to the future. This calls for the most careful consideration of our policy as regards trading with the rest of the world.

AMERICANS cannot produce everything, and a great many of the things they do produce they cannot produce with an efficiency equal to that of other peoples. The same thing can be said of the French, the Germans, the Japanese and all other nations. Efficiency of production depends on many things, such as natural resources, cost of labor, management, financial resources, shipping facilities, &c. Efficiency of production shows itself in price, quality and quantity. The nation which can best market its products on the basis of these three factors is the nation which is most economically fitted to produce the commodities to which these factors apply.

In view of the fact that we have arrived at the stage where we must open our doors to the trade of the world, the question arises To what extent should we take artificial means of protecting our own industries against the competition of those of foreign countries? For a Government to give its industries protection through the imposition of a tariff is to award a subsidy to the industries thus protected. This subsidy is paid for by indirectly taxing the people; that is, the public must pay more for certain commodities, so that the producers thereof may obtain prices which will show them a profit. The effect of this is that a small percentage of the population is enriched at the expense of the remainder. If a protective tariff were not in force the great mass of the population would receive the benefit of the cheaper prices for goods which could be produced abroad more efficiently than at home.

The effect of a protective tariff is not only to indirectly injure the majority of the population, but it very directly injures that part of the population which makes its living by importing and exporting. The importers are prevented from competing because domestic prices are sustained at an artificial altitude, while exporters are handicapped by having their foreign markets shut off in proportion as our market is shut off to foreigners. This again reacts on the general cost of living, as there are many industries which can produce more efficiently if producing in quantity, and to produce in quantity necessitates an export outlet. Is this fair? Why should the industries which produce only for domestic consumption be assisted at the expense of those industries which produce for both domestic and foreign consumption?

It is contended that a protective tariff enables our industries to build up and maintain themselves, thus increasing prosperity and employment. As pointed out before, this added employment and artificial prosperity are paid for at the expense of the majority of the population. Which is of the greatest benefit to the country, that a few thousand more workers should receive employment and a few hundred more capitalists should make profits from inefficient industries, or that the cost of living be generally lowered, at the same time improving the standard of living by leaving to each individual more money to spend? Why not employ all of our capital and labor in efficient industries rather than subsidiz-

ing part of them by supporting inefficient industries?

The American Nation is so fortunately situated in regard to most of the greatest industries of civilization that it is well able to develop them on a free competitive basis. This has been proved by the growth of competitive and thriving industries within the territory of the United States, where absolute free trade holds sway. We have vast mineral resources, a fertile soil, water power, canal and railroad and river systems, an intelligent and well-trained laboring class, extraordinary financial strength administered by the keenest and most energetic business men. In spite of our industrial strength, however, we are not and can not expect to be the most efficient in all branches of production. Other nations have advantages in cheaper labor, more favorable climate, greater indigenous skill in certain industries and various natural resources.

THERE is, however, another aspect of this whole question of international economy which must not be lost sight of. Owing to the selfishness and ambition of mankind it is necessary that nations take measures to protect themselves against outside aggression. This is why great armies and navies are constructed at enormous expense and maintained through heavy taxation, thus consuming vast sums which might otherwise be applied to constructive purposes, if only people were less desirous of trying to take advantage of one another and more willing to co-operate toward bringing about general well-being. The same condition which dictates to a nation the necessity of armaments calls also for the protection of those of its industries which are essential to its life. As long as there is war in the world it is recognized that each independent nation should have for its protection not only armies and navies but those industries which will build up and sustain the armies and navies and support the existence of the nation in case it should be cut off from outside supplies. Such essential industries should receive protection until they have reached a stage where they can sustain themselves; this, however, is not because of any inherent weakness in the principle of free trade, but because of the backwardness of human civilization. As civilization progresses it will be recognized more and more that free trade is an essential part of that progress.

It is often contended that a protective tariff affords a basis of bargaining with other nations for advantageous trade agreements. By exercising the principles of reciprocity and its converse retaliation, a free-trade nation has exactly the same bargaining power. If discriminated against by any country it should likewise discriminate against that country by taxing its imports. If such a policy were carried out, very few nations would see an advantage in having closed to them through their own acts the doors of trade which otherwise would be open to them.

We hear a great deal of the danger to our industries from dumping by foreign nations where the cost of labor is less than it is here. It would be well to examine into this bugbear, so that we may not suffer from illusory fears. The real significance of dumping is the exporting of goods at less than cost of production. No nation can afford to do this for very long unless the goods dumped permit it to produce in such a quantity and at such a cost for the home market that it can more than cover the loss on the dumped goods by the better prices obtained at home. In the latter case it is not a matter of dumping at all, but of efficiency in production, of which importing nations might well take advantage. If, however, a nation sells its goods

South American Currencies

By Charles Evers

The following article is the first of several by Charles Evers, which will appear in THE ANNALIST. Mr. Evers lived in all of the South American countries, and for some years was the financial correspondent of a London newspaper and former editor of The South American.

IN the southern half of this great continent there are domiciled ten nations, which, as they are officially supposed to speak only two languages, might possibly be expected to possess only two kinds of money. That would be one too many I admit, but the truth is that not only have they ten distinctly different forms of money, but each of these is divided into at least two classes, differing in value as chalk differs from cheese.

It is as if this country were composed of ten big sovereign States, each having a big dollar and a little dollar of its own, the big dollars varying in value from 19 to 103 cents, and the little dollars varying from 4 to 66 cents, but without any fixed ratio between them or between the big and the little dollar in each State of the Union.

To make that plain let us imagine the State of New York with a ninety-five-cent big dollar and forty-four-cent little dollar and the State of Illinois with a thirty-six-cent big dollar and a fourteen-cent little dollar.

So far so good, but there is worse to come. The State of Texas, let us assume, is not satisfied with a fifty-four-cent big dollar and a thirteen-cent little dollar, so it creates a thirty-two-cent intermediate dollar. This is not romance, but concrete fact, as shall be demonstrated.

Now, having marshaled our ten big dollars, our ten little dollars and our two or three intermediate dollars in line, we might naturally suppose that all we need do would be to make our school boys and girls learn their respective values by heart; but that would not do at all, because, although the big and the intermediate dollars hold their value fairly steadily, the little dollars vary in value all the time, sometimes a small fraction of a cent in a day and sometimes 2 cents in an hour.

When it is finally understood that these variations or fluctuations are generally expressed in minute fractions of a European subsidiary currency, we get some idea of the magnitude of the complications.

If we had a big dollar and a little dollar in the State of New York we should, of course, try to buy everything with little dollars, and, anyhow, if we spoke of dollars we should mean little dollars. For one thing, it would be so much easier to be a millionaire in little dollars, and so much easier to pay our help. Evidently, also, nobody would be so foolish as to carry big dollars in his pocket when little dollars are all that anybody expects to receive from him.

But we should not be allowed to forget that there is also a big dollar in this sovereign State. The Government, which has to build battleships and pay interest on Liberty loans, would see to that, and would ask us to pay a goodly part at least of our taxes in big dollars, and if we had none would cheerfully sell us as many as we wanted.

This is a fair illustration of what you are up against when trying to unravel the intricacies of South American money, and the following attempts to explain what the currency is really like in these ten republics.

Let no one say that this is an old story, though it has been more than twice told—in spots. Where will you find the men who know it? Assuredly not in Wall Street. If you doubt that,

South American Gold Currency Values

Country.	Unit of Currency.	Origin.	Base.	Value in Dollars, United States.
Argentina	Peso	French	5 francs	\$0.96475
Paraguay	Peso	French	5 francs	0.96475
Venezuela	Bolivar	French	1 franc	0.19295
Peru	Sol	English	2 shillings	0.48665
Ecuador	Sucre	English	2 shillings	0.48665
Colombia	Peso	English	4 shillings	0.9733
Brazil	Milreis	English	27 pence	0.5462
Chile	Peso	English	18 pence	0.3649875
Bolivia	Boliviano	English	12½ to £1	0.3893
Uruguay	Peso	?	4.70 to £1	1.0342

The Legislative Week

Special Correspondence of The Annalist.
WASHINGTON, July 30.

The Senate Finance Committee, by vote of 9 to 5, ordered a favorable report on the Administration bill, urged by Secretary of the Treasury Mellon, to give him blanket authority to refund the allied debt to the United States, subject to approval by the President, but without Congressional interference. Efforts to limit the authority of the Secretary of the Treasury to do so failed after Secretary Mellon appeared before the committee and replied in writing to the committee's inquiries giving assurances that the former Administration had entered into no embarrassing commitments in the matter of deferred interest payments.

Chairman Winslow of the House Interstate Commerce Committee introduced a bill to carry out President Harding's recommendations for immediate legislation to aid the railroads, the purpose of the measure being to authorize the Railroad Administration to turn over to the War Finance Corporation securities which the railroads have deposited for equipment, to be sold or bought by that corporation, and obtain approximately \$500,000,000 with which to settle the undisputed claims of the roads.

Japan accepted the invitation of President Harding to attend the proposed Washington conference of the allied powers which is to consider limitation of armaments and the Far Eastern problem. With Japan's acceptance, the last to come in, details of arrangements for the conclave are being perfected by Secretary Hughes. The formal invitation will go out soon.

The Senate adopted Senator McCormick's resolution calling for investigation by a committee of five of American participation and conditions in Haiti and Santo Domingo.

The Senate debate continued on the Norris Farm Export Corporation bill without action being taken.

The Senate Banking and Currency Committee considered a bill making the Secretary of Agriculture a member of the Federal Reserve Board.

Hearings scheduled to begin this week

before the Joint Commission on Agricultural Inquiry were postponed until Aug. 2.

Another White House dinner was held in an effort to bring the President and Congress into harmonious action with respect to tariff and tax revision legislation, the idea being for Congress to take a recess after disposing of the Tax Revision bill and meet again late in September, after the Senate Finance Committee had worked during the recess on the measure.

Secretary Weeks, replying to the board resolution, informed the Senate that there were 13,795 men in the American military forces in Germany, and that the cost of the occupation to date was \$275,324,192, of which amount Germany still owes the United States Government about \$240,000,000.

The Tariff bill was received by the Senate from the House and open hearings on the bill began, the subject of collecting duties on the basis of the American valuation plan being taken up first. Thomas Walker Page, Chairman of the Tariff Commission, contended that application of the American valuation plan of assessing duties would increase prices of similar merchandise produced in this country.

The House Immigration Committee decided to investigate the working out of the "gentleman's agreement" with Japan, whereby passports to coolies are restricted, and called upon the State Department for diplomatic correspondence which led up to the consummation of the understanding in 1908.

A resolution by Chairman McLean of the Senate Banking Committee for an investigation of the Federal Reserve Board, sought by that body as a result of charges by J. S. Williams, former Controller of the Currency, was favorably reported from the contingent committee.

The Senate Judiciary Committee reported a substitute for the House Cooperative Marketing bill for agricultural producers with an amendment that would prevent such associations from setting up a monopoly.

Financial Conditions in Norway

ACCORDING to the June report of the Bank of Norway, just published, the note circulation of the bank shows the usual increase of that time of the year, namely, from 416,200,000 kroner in May to 418,400,000 kroner in June. Why the increase was not larger is probably due to the dullness after the recently terminated great strike.

The strike did not cause any economic losses worth mentioning to the concerns that were affected by it. On the contrary, it was of advantage to some concerns which were burdened with too much stocks on hand and too large a number of laborers, as it enabled them to adjust their production to present conditions. Oversea shipping was carried

on during the strike, and on account of the firmness of the Government unloading and other transport business was kept going, the traffic being placed under military protection.

The end of the coal strike in England makes it possible to take a brighter view of the freight market. A lively export of lumber is expected as soon as work is resumed in the mines.

The money market appears to be comparatively easy, as indicated by the fact that the recently offered mortgage bank loan of 8,000,000 kroner was oversubscribed by about 50,000,000 kroner. At the same time a loan of 40,000,000 kroner for various governmental purposes was floated by a single private bank.

try. A few old drummers who have hit the South American trail for more than twenty years will probably be the best informed, for it is a mistake to suppose that any man who has been employed in one of the South American branches of an American bank will have it at his finger ends. He will know the modern history of one currency and nothing of the others. And do not think that the intelligent Latin American from, say, Buenos Aires, living in New York, knows it. The currency of Peru will be as much a dead letter to him as that of Persia is to a Frenchman. More so, because the Bank of France has dealings with banks in Teheran, whereas the Banco de la Nacion Argentina has no dealings with Lima, and if an Argentine citizen wishes to pay a sum of money to any one in Peru he buys a draft on London or New York for that purpose.

The writer makes no claim to any special versatility or extraordinary general knowledge in writing on this subject. He has lived in all the ten republics, and for some years was the financial correspondent at a South American capital for a great London daily newspaper. His present position gives him access to the best sources of information regarding present conditions.

Six out of the ten countries have a gold coinage of their own, although in no case—with the possible exception of Venezuela—is this of any use as currency at the present time. This was not the case before the war, when five republics were actually on a gold basis, namely, Uruguay, Colombia, Peru, Ecuador and Venezuela. In Peru there was no paper money at all, Peruvian and English gold being the only circulating media, in addition to the silver, nickel and copper coins which were used by nearly all these countries. In Venezuela gold and paper circulated, and in the other countries named only paper was to be found in daily use, although this was convertible into gold at par.

In the other five republics—Argentina, Paraguay, Brazil, Chile and Bolivia—the ordinary paper currency was not convertible into gold at par.

IT is important to bear these facts in mind, because the conditions existing before the war may be considered as normal, and present conditions as abnormal and gradually returning to pre-war status.

Now, although only Peru—and to some extent Venezuela—used gold money, and although in some countries this was impossible to get outside a money changer's, the South American Governments insist upon its theoretical existence for the purposes of payment of a large proportion of the import duties, which constitute their principal form of revenue. This is particularly the case in those countries where the paper currency is greatly depreciated.

In Argentina, Brazil and Chile, and, of course, in the countries which were on a gold basis before the war, some of the yearly budget is also expressed in gold currency—generally speaking, those payments which the Government has to make abroad, such as service of the foreign debt, army and navy supplies, consular and diplomatic salaries, &c.

Thus it will be seen that, although the gold coinage is nonexistent in many of the republics, it is, nevertheless, very necessary to recognize its theoretical standing in each one of them.

The accompanying table shows the origin and par value of each unit of currency in the republics of South America. Its practical value will be apparent only when to these figures are added those expressing the broken par standards and present quotations of the paper currencies in general use. In the next article of this series the little dollars of South America will be passed in review.

The Proposed Tariff on Oil

By Guy Stevens

Director of the Association of Producers of Petroleum in Mexico

VIEWED from the standpoint of the economic, industrial and—if unfortunately that supremacy should ever again be disputed—the military supremacy of the United States, no proposal connected

with pending legislation merits more careful analysis and study than the proposed tariff on crude petroleum and fuel oil. As originally introduced into the House, the Fordney bill carried a duty of 35 cents a barrel on crude petroleum and a duty of 25 cents a barrel on fuel oil. These provisions were stricken out of the committee bill by vote of the full House, but some of the more aggressive producers in the midcontinent field are still urging a tariff on petroleum and petroleum products before the Finance Committee of the Senate.

So important to every commercial and industrial activity that ministers to the comfort and necessities of every individual and to the very life of the nation itself in the event of war is an adequate and safe supply of petroleum and petroleum products that the first and all-important consideration must be this: Will a continuing and safe supply of these vital products be best assured, so far as the United States is concerned, by the imposition of tariff duties upon petroleum and petroleum products or by permitting the importation of these necessities free of duty?

If the development of the world's fields and the interchange of such products between nations are unrestricted the continuance of the supply depends ultimately upon the size of the world's petroleum reserves and, incidentally, of course, upon the conservation of the world's reserves and a continued improvement in the efficiency of the methods of extracting and utilizing the oil. The safety of the supply, so far as the industries and the national defense of the United States are concerned, is best assured by having the natural supply within the boundaries of our own country; and the next surest means of making an adequate supply safe for the industry and national defense of the United States is to have a natural supply in foreign fields controlled or owned by American citizens.

It is estimated that about one-sixth of the entire petroleum reserves of the world are located in the United States. With the energy and prodigality characteristic of American enterprise, the United States, out of its one-sixth of the total world's reserves, has been supplying approximately two-thirds of the entire world's needs. The reserves in the United States as of Jan. 1, 1921, are estimated at approximately 5,500,000,000 barrels. The domestic production in the United States in 1920 amounted to approximately 440,000,000 barrels. Obviously, therefore, if the United States were to continue to supply a corresponding part of the world's needs out of its own petroleum reserves our one-sixth of the total world's supply will be exhausted at the present rate of consumption in about twelve and one-half years; and if the normal increase in the use of petroleum products continues our reserves in this country will be drawn upon at a rate that will exhaust them in ten years or less.

If, on the other hand, a freedom of development and interchange of petroleum products could bring about the ideal condition under which the total world's reserves would be drawn upon to meet the current world's needs the estimated oil supply at the present rate of consumption would last upward of fifty years. If, indeed, the estimated reserves of the United States and Mexico alone could be united to supply the needs that these two countries are now supplying,

the combined reserves at the present rate of production would last for approximately twenty years; and, of course, to the extent that the reserves outside of the United States are drawn upon to meet the current needs of the world for petroleum the life of our safest and surest supply, which is located within the borders of our own country upon which we would be compelled as a last resort to draw for national defense, would be extended and the day of our absolute dependence upon foreign supply postponed.

OF the approximately 500,000,000 barrels of petroleum and petroleum products consumed in the United States in 1920, a quantity closely approaching 200,000,000 barrels was used as fuel oil or as gas oil for the production of artificial gas. A large portion of the fuel oil was used in manufacturing industries in New England and along the Atlantic seaboard. Approximately 85,000,000 barrels of the 106,000,000 barrels imported from Mexico last year went into fuel oil and gas oil. It has been estimated that upward of 90 per cent. of all of the fuel oil used along the Atlantic seaboard is supplied from Mexican sources. If even the fuel and gas oil needs of the United States could be met by importations from Mexico or elsewhere our domestic reserves of 5,500,000,000 barrels could be conserved to the extent of approximately 200,000,000 barrels a year, so that instead of lasting from ten to twelve and a half years they would last from sixteen to eighteen years. Disregarding entirely, therefore, the tremendous economic waste involved in using the higher grade domestic petroleum of the United States for fuel and gas oil purposes and the further economic waste of supplying the industries along the Atlantic seaboard with fuel oil from the distant midcontinent fields, and looking at the matter merely from the standpoint of a conservation of our safest and surest supply in case of actual need, it is desirable that the fuel oil requirements of the Atlantic seaboard and every other current need in times of industrial and international peace should be supplied so far as possible from portions of the world's reserve located outside of the boundaries of the United States.

The argument has been advanced by

the proponents of a tariff on petroleum and petroleum products that for the first time in the history of the industry the domestic production of petroleum in the United States has overtaken domestic consumption. This, however, is only relatively true and is not due nearly so much to an increase in production as it is due to the very great decline in current consumption. The proponents of a tariff have elsewhere, however, pointed out the best method of meeting any such situation as overproduction, whether temporary or permanent, in the United States.

They have estimated that approximately 40 per cent. of current domestic production comes from wells that are less than one year old, and it is generally assumed by those familiar with the industry that at least 25 per cent. and upward of our current domestic production comes from new wells. A shut-off of imports by the imposition of any import tariff would shut off, let us say, approximately 150,000,000 barrels a year, although the importations last year amounted to only about 106,000,000 barrels. But if drilling in the United States were suspended for a few months the domestic production would undergo a normal decrease at the annual rate of from approximately 110,000,000 to 175,000,000 barrels. It is asserted by the proponents of the tariff that the cutting off of importations would affect what they desire, namely, an increase in the crude petroleum prices; and if it be true that by cutting off this foreign supply, which now competes but very little with petroleum of domestic production, the desired increase in price would be brought about, the same result would obviously be brought about much more speedily and our domestic supply conserved and saved to meeting our future needs by a limitation of domestic drilling.

MOREOVER, it would seem that this is the natural way of meeting the situation by which the midcontinent producers claim to be confronted, in view of their further assertion that the prices of domestic crude petroleum at the present time are less than the cost of production. By cost of production they, of course, mean the costs of drilling wells, including all of the incidental expenses and

risks of the business as determined by the experiences of typical companies. They nowhere assert that the present prices of domestic crude petroleum are less than what are termed in the industry the "lifting" costs. There are thousands of old wells in the United States which are still yielding small quantities of oil, but which have long since more than repaid the entire cost of drilling and operation. The present cost of lifting the oil from these wells, taking them by and large, is considerably less than the present field prices of the oil, and so long as this condition prevails these old wells will, of course, continue to be worked.

SPURRED on by the high prices that prevailed during the closing years of the war and the two years following the armistice, drilling in the United States increased year by year at unprecedented rates. New producers, particularly in the midcontinent field, who were encouraged by the lure of these high prices to embark in the producing business and assume the risks that always attend it, have in the last few years accumulated fortunes surpassing those of their fondest dreams. They are now met with the same situation that confronts every other line of industry, the reaction from the period of inflated prices due to the war upheaval and the necessity of getting back to a normal basis. If hardships are undergone in the course of this change back to more normal conditions, those suffered by the petroleum producers will surely not exceed those suffered by people in many other lines of industry; and with the substantial decline in new drilling which has been in evidence for the past several months, and considering the fact that field prices at present exceed the lifting costs from most of the wells already drilled, it seems probable that the midcontinent producers, who are the most active advocates of a tariff on petroleum, will as a group undergo much less hardship than those in many other lines of industry. The normal processes which can best remedy the present situation of the midcontinent producers are already operating in the steady and substantial decline in new drilling; and, viewed from the standpoint of the economic, industrial and military supremacy of the United States and the general welfare of its citizens, the imposition of an import tariff on petroleum and petroleum products is decidedly not the method for meeting the present temporary and probably much exaggerated situation.

World International Trade in 1920

WORLD international trade in 1920 aggregated approximately \$100,000,000,000 in stated value, against \$63,000,000,000 in the closing year of the war and \$40,000,000,000 at its beginning.

The 1920 figures of world trade, says a statement by the National City Bank of New York, which has accumulated them from official sources wherever available, are based upon the published trade reports of about twenty principal countries whose international commerce ordinarily forms about two-thirds that of the entire world, and adding to the official total of these twenty countries an estimate for the others based upon their latest official returns, it seems apparent that the face valuation of the merchandise forming the imports and exports of all countries in 1920 will approximate \$100,000,000,000, against \$63,000,000,000 in 1918, \$40,000,000,000 in 1913, \$20,000,000,000 in 1900 and \$10,000,000,000 in 1870, when the United States "took off its coat" and entered seriously into world trade. In that year, 1870, our international trade was about 8 per cent. of that of the entire world, in 1913 approximately 11 per cent., in 1918, the closing year of the war, about 14 per cent., and in 1920 again about

14 per cent., though, as above indicated, the figure of world trade in 1920 includes certain minor country estimates.

One especially interesting feature of this comparison of world trade in 1920 with that of the earlier years lies in the increasing share which United States manufacturers form of world trade. Prior to the war we supplied but about one-sixth of the manufactures entering international trade, and in 1920 nearly or quite one-third. Prior to the war our manufactures exported amounted to little more than \$1,000,000,000 per annum, and in 1920 were more than \$4,000,000,000, having thus increased 300 per cent. in value in the 1913-20 period, while world international trade was increasing 150 per cent. in nominal value in that same period. The official valuation of our manufactures exported in 1920 was nine times as much as in 1900, and manufactures formed 52 per cent. of the total domestic exports in 1920, against 45 per cent. in 1910, 35 per cent. in 1900, 21 per cent. in 1890 and 15 per cent. in 1880.

It is proper to add that the above estimate of \$100,000,000,000 as the nominal value of the world's international trade in 1920 follows the custom of the statistical organizations of the leading

countries by stating the equivalent "at the approximate par of exchange."

A study of the details of the 1920 trade figures indicates that imports form an unusually large share of the aggregate international trade of the world. As nearly as can now be determined, the nominal value of the merchandise imported by all countries of the world in 1920 will aggregate about \$55,000,000,000 and the exports about \$46,000,000,000, making the share which imports formed of world trade in 1920 about 55 per cent., as against an average of about 52 per cent. in the pre-war years, this high ratio of imports to exports in 1920 being due in part to the large sums which transportation added to the values of the exports when they became imports, and in part to the fact that in many countries the 1919 advance orders of importers proved greater than the exporting power in 1920, the year in which the merchandise reached the importers who had ordered them in the "flush" times of 1919. This abnormally high importation of many countries in 1920 is apparently one of the causes of the very heavy fall off in our exports in 1921, especially as the excessive imports of 1920 consisted chiefly of manufactures.

The Food Crisis in Soviet Russia

By Leo Pasvolsky

LENIN'S demand for a change in the food supply policy of the Soviet regime was made at the Tenth All-Russian Congress of the Communist Party, held in Moscow in March, 1921. In a speech

which he delivered at this Congress he presented several very interesting facts in connection with the food situation which the Soviets faced at that time.

The amount of food gathered by that time was a trifle over 200,000,000 poods. Considering the prospects for the remainder of the crop year, the total amount of foodstuffs gathered during the current year ought to be about 250,000,000 poods. Taken by itself this figure might look like an improvement over the preceding year, when only 210,000,000 poods were gathered. But in reality the situation shows a turn for the worse, since during the preceding year the territory of Soviet Russia was much smaller, and did not have either Siberia or Northern Caucasus, two very important grain territories, to draw upon, and consequently to provide for to some extent.

This situation, partly due to bad crops in Central Russia, partly to difficulties of transportation, but mostly to opposition on the part of the peasantry, would be in itself sufficient to induce a change for the worse in the food situation, which was already acute. But the food crisis of an unprecedented acuteness which Lenin predicted for the current Summer is rendered worse than it might have been by the policy of food distribution which the Soviet Government followed during the first six months of the current crop year. During this period 155,000,000 poods of foodstuffs were distributed, leaving for the remaining six months a possible total of about 100,000,000 poods. This improvidence in distribution Lenin frankly terms a serious blunder, although, of course, this frankness on his part does not help matters.

Thus the following fundamental factors entered into the food situation in Russia at the beginning of the present year—the system of grain requisitions had failed utterly; the peasants showed an irresistible tendency to restrict their planting area to a minimum; an attempt on the part of the Government to force the peasantry to plant all their tillable land resulted in a series of peasant uprisings which really frightened the Government; finally, because of a very near-sighted and inefficient system of food distribution during the preceding months the country was facing a food crisis of unprecedented acuteness, for which, of course, the Soviet Government would be blamed by the starving population. Taking all these factors into account Lenin advocated at the Party Congress the substitution of a tax system for that of requisitions. He carried his point and the new system has now gone into effect.

What is the difference between the two systems? Under the system of requisitions the peasants are expected to give up to the Government all of the stocks of foodstuffs that they have left over after deducting from their crops the amounts they require for the immediate needs of their household. The Government then is expected to be the sole purchaser. Under the tax system the Government requires the peasants to give up to its agencies only a set amount of foodstuffs, irrespective of the amounts they raise. The rest the peasants are permitted to sell or exchange at will. Thus under the tax system freedom of trade in grain is restored in some degree.

This much-heralded freedom of trade, however, is so limited as to make really no difference in the situation. In the first place, according to the Petrograd Pravda of May 7, 1921, the tax system

does not cover Siberia, Northern Caucasus, Turkestan and Ukraine, i. e., the principal granaries of Russia. There freedom of trade is still forbidden. In the second place, in those parts of Soviet Russia in which such freedom of trade is permitted it may be carried on only on a local scale.

AND when we come to the figures involved in the establishment of the system of taxation we see quite clearly what a farce the whole thing is, although it is really an extremely shrewd move on Lenin's part. The amount of grain expected to be gathered in 1920-21, according to the Government plan, was 423,000,000 poods. The amount actually gathered was under 250,000,000 poods, according to Lenin's figure, and not over 280,000,000 poods, according to the highest estimate advanced. The tax estimate calls for a delivery to the Government of 240,000,000 poods. In other words, the tax requires from the peasants almost as much grain as was taken away from them by requisitions during the current year. But the Soviet leaders are quite frank and outspoken in their statements to the effect that in obtaining such an amount of requisitioned grain a great deal of force had to be used. And there is little wonder that Lenin pointed out in his speech that, even for the gathering of the tax, compulsion would still have to be employed.

What, then, becomes of the inducement of free trade? Assuming that the Government program of requisitions in its estimate of the excess stocks of food supplies in the hands of the peasantry was correct, then the Government failed to get from the peasants nearly half of

the foodstuffs they had raised and can spare for shipment to other parts of the country. This is the amount that would have been smuggled into the cities and sold at the so-called "spekulyatsia" markets. By permitting now free trade in the form of private exchange of food products for manufactured articles (which is really the meaning of free trade under present conditions) the Soviet Government has merely legalized and put a stamp of approval on a practice which had existed clandestinely before, and which was denounced by the Soviet leaders and agitators on every occasion as the greatest drag on the wheels of the whole communistic system of economic work.

Nor is this all. A report was recently prepared by Professor N. D. Kondratiev on the possible amounts of grain that ought to be available for shipment from the various grain-producing territories of Russia during the coming year. This report, published in *The Economic Life* of April 9, 1921, shows the probable contraction of crops by comparison with 1916. The following table gives the shipments of the different grains by railways and waterways in 1916 in millions of poods:

1916.	Peasants.	Landed Estates.	Total.
Wheat	462.9	116.1	579.0
Rye	180.9	34.7	215.6
Barley and oats...	282.2	103.6	385.8
Total	926.0	254.4	1,180.4

The actual records of the railways and the waterways show shipments of 969,300,000 poods, which is considered in the report as sufficiently in correspondence with the calculation given in the table.

Does International Position Justify a High Tariff?

Continued from Page 102

for a period of time (which perforce must be limited) at a loss in a foreign country explicitly for the purpose of breaking down a competing industry in that country, and intends to raise its prices after accomplishing its object, then we have a real case of dumping. Such a situation could and should be met by a free-trade nation in exactly the same way it would counter a discriminatory tariff, by taxing the goods of the dumping country to the same degree in which it has cut prices below production. The query will doubtless arise as to how the difference is to be ascertained between apparent and real dumping as defined above. There is no way of telling except by the test of time. It may be said, however, that in general there will not be much likelihood of a domestic industry, if its existence is economically logical, succumbing before the facts in the case can be learned.

It is recognized that the transition from a basis of protection to one of free trade would be attended by a certain amount of hardship. The same holds true to a more or less degree in bringing about nearly all improvements. Take, for example, the construction of a subway in a crowded city; for months or even years the streets are torn up, evil smells fill the air, explosions rock buildings and break windows and cave-ins cause loss of life or shocks to the nerves. All these hardships, however, are inconsiderable as compared with the great benefits accruing from the subway when completed.

The United States being the most powerful nation in the world financially and industrially, is in the best position to foster freedom and equality of opportunity in world-wide trade, just as it is in the best position to lead in the movement for a reduction of armaments. Freedom and equality of opportunity are our national ideals; they are the ideals on which our whole system of

law and social justice is founded. With these ideals we have become the most democratic and progressive country in the world. With these ideals let us make ourselves the leader in the trade of the world.

Alaska's Mineral Output

FIGURES just made public by the United States Geological Survey of the Department of the Interior show that the value of the mineral output of Alaska in 1920 was \$23,307,757; in 1919 it was \$19,620,913. The gain in 1920 was due entirely to the increase in the output of copper, which was 47,222,771 pounds in 1919 and 70,435,363 pounds in 1920. Eight Alaska copper mines were operated in 1920; eleven in 1919. The value of the total mined output of the Territory during forty years of mining is \$461,474,789. Value of Alaska mine production in 1919 and 1920:

Gold	\$9,426,032	\$8,365,560
Copper	8,783,063	12,960,006
Silver	705,273	1,039,364
Coal	343,547	355,668
Tin	73,400	16,112
Lead	72,822	140,000
Platinum minerals	73,663	160,117
Petroleum, marble, gypsum, &c	143,113	266,830
Total	\$19,620,913	\$23,307,757

In the year 1920, 17 gold-lode mines and 5 prospects were operated, producing gold amounting to \$4,473,687. In the Summer of 1920, 488 gold placer mines, large and small, employing 1,987 men, were operated, and during the previous Winter 82 mines, employing 318 men. The value of the output of gold from placers was \$3,873,000 in 1920, and \$4,970,000 in 1919. Total gold produced by Alaskan placer mines amounts to \$217,885,000.

The report gives the following coefficients of decrease of agricultural production by 1921:

1. Contraction of sowing area by 1920 of 20 per cent. for wheat and rye and of 22 per cent. for barley and oats. A further contraction of 15 per cent. is expected in 1921.

2. Decrease of crops due to diminished intensiveness of cultivation estimated at 10 per cent., although in 1920, due to special crop conditions, the decrease was 27 per cent. for rye, 50 per cent. for wheat and 35 per cent. for barley and oats.

3. Increase of peasant consumption by 20 per cent.

The report contains several other coefficients such as the increase of the rural population, changes in the amounts of live stock, &c. On the basis of these figures the report gives 380,000,000 poods of grain as the amount probably available for shipment during the coming year. Of this amount 240,000,000 poods would have to be delivered to the Government in the form of a tax, leaving the peasants for their free-trade operations only 140,000,000 poods.

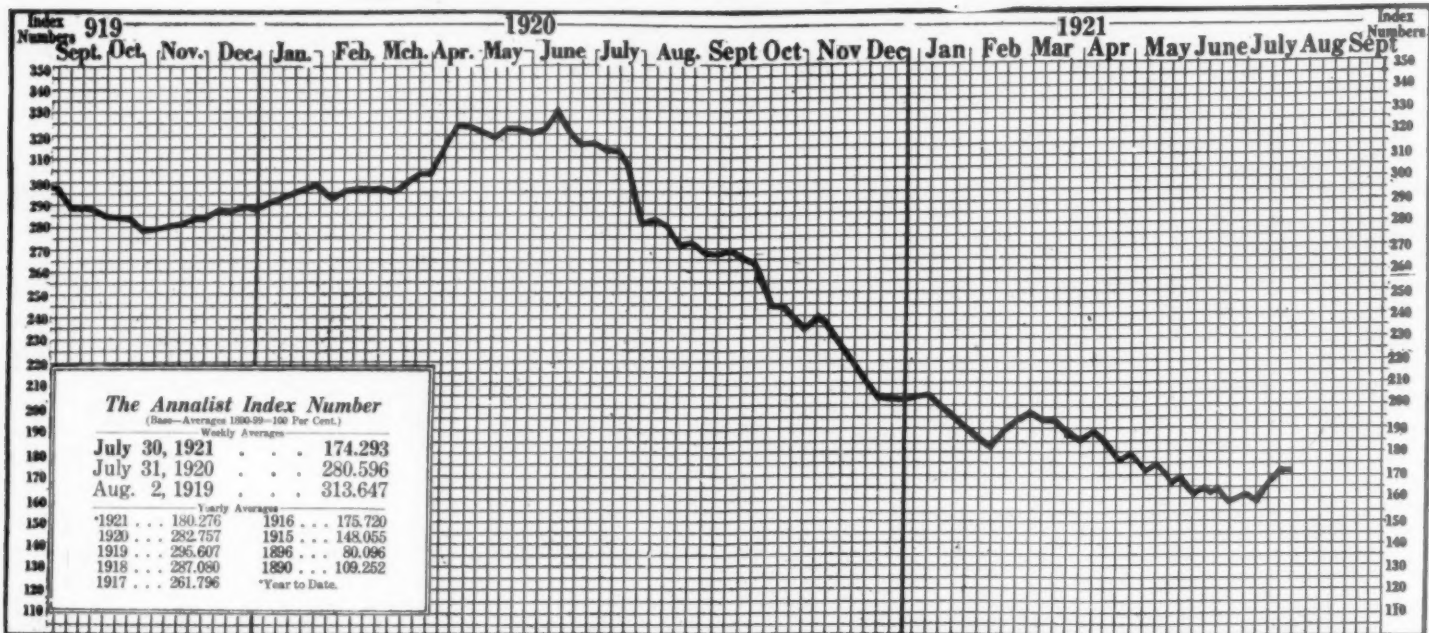
If Professor Kondratiev's calculation is correct, then the tax in kind which the Soviet regime has introduced as a substitute for the requisitions and which is expected to induce the peasants to produce more by giving them an opportunity to sell their excess stocks at will will constitute 63 per cent. of the total maximum that they may raise.

THE system of levying this tax is a very complicated one. All rural economies are divided into eleven classes, according to the productivity of their land, and again into seven groups, according to the amount of tillable land per capita. On the basis of this classification and of the general crop situation in the locality under consideration, the tax is calculated for each desiatina of land under cultivation. The amount of tax for each peasant economy is determined by the local Soviet.

It is, of course, inconceivable that such a system should satisfy the peasantry any more than its predecessors had done. From the point of view of actual deliveries to the Government there is scarcely any difference between the system of requisitions and that of taxation. The only result that the new policy might have is to transfer the burden of responsibility for the acuteness of the food crisis which now exists in Russia from the Soviet Government to the peasantry. No doubt Lenin had this in mind when he urged upon the Party Congress the abandonment of the Communist principle of monopolistic food distribution. In this he was, no doubt, very shrewd. But it is doubtful that he will succeed in thus hoodwinking the city population into an increased enmity toward the rural population. His reforms, whatever little they are worth in the actual remedying of the situation, have come too late. There is no reason to believe that they will help the food crisis, and still less reason to believe that they will in any way appease the general opposition to the Soviet regime in the cities, which have been reduced to utter starvation by the three-year communistic experiment in monopolistic food distribution, now so ignominiously given up, or the growing resentment on the part of the peasantry that has been subjected during this time to every kind of indignity and violence.

The reforms have not had even an immediate effect on the situation. The Petrograd Pravda of May 8, for example, reports that the food crisis in Petrograd has reached the stage of an almost complete lack of foodstuffs. At a meeting of the Executive Committee of the Petrograd Soviet, held on May 7, it was even decided to abolish temporarily the food cards, for, as it was explained at the meeting, the food cards cease to have any meaning when there are no food products to be distributed.

Curve of the Food Cost of Living



An index number is a means of showing fluctuations in the average price of a group of commodities. The Annalist Index Number shows the fluctuations in the average wholesale price of twenty-five food commodities selected and arranged to represent a theoretical family's food budget.

Financial Transactions

BAROMETRICS

The State of Credit

	Last Week.	Same Week Last Year.	Year to Date.	Same Period Last Year.
Sales of stocks, shares.....	2,213,980	3,378,616	101,864,738	135,616,710%
Sales of bonds, par value.....	\$65,565,900	\$50,638,700	\$1,709,900,895	\$2,239,180,450
Average price of 50 stocks.....	High 64.70 Low 62.80	High 81.59 Low 78.27	High 73.13 Low 58.35	High 94.07 Low 77.74
Average price of 40 bonds.....	High 70.95 Low 70.05	High 66.79 Low 66.55	High 71.60 Low 67.56	High 72.51 Low 65.57
Average net yield of ten high-priced bonds.....	5.375%	5.375%	5.341%	5.420%
New security issues.....	\$24,250,000	\$12,855,000	\$1,114,908,000	\$1,068,280,000
Refunding.....		1,700,000	38,406,000	94,325,210

POTENTIALS OF PRODUCTIVITY

The Metal Barometer

	End of June, 1921.	End of June, 1920.	End of May, 1921.	End of May, 1920.
United States Steel orders, tons.....	5,117,898	10,978,817	5,482,487	10,940,468
Daily pig iron capacity, tons.....	35,494	101,451	39,394	96,415
Pig iron production, tons.....	\$1,064,833	\$3,043,510	\$1,221,221	\$2,988,881
*Month of June. †Month of May.				

Alien Migration

	April, 1921.	March, 1921.	Feb., 1921.	Jan., 1921.	Dec., 1920.	Nov., 1920.
Inland.....	64,000	63,714	58,305	66,506	70,509	75,458
Outbound.....	18,000	15,500	16,339	17,170	24,006	18,467
Balance.....	+46,000	+48,154	+41,964	+49,426	+55,584	+54,991

Building Permits (Bradstreet's)

	June, 1921.	June, 1920.	May, 1921.	May, 1920.	April, 1921.	April, 1920.
155 Cities.....	110,733,849	125,026,055	125,005,709	118,744,243	146,232,331	165,594,188

MEASURE OF BUSINESS ACTIVITY

Bank Clearings

Entire country, estimated from complete returns from cities representing 92.3 per cent. of the total. Percentages show changes from preceding year.

	The Last Week.	P.C.	The Week Before.	P.C.	Year to Date.	P.C.
1921.....	\$6,088,000,000	-20.9	\$6,309,000,000	-22.7	\$206,833,000,000	-21.1
1920.....	7,700,000,000	-7.6	8,160,000,000	-1.4	262,165,000,000	+20.02

Gross Railroad Earnings

	Third Week in July.	Second Week in July.	First Week in July.	Month of July.	From Jan. 1 to May 31.
16 Roads.....	18 Roads.....	15 Roads.....	187 Roads.....	187 Roads.....	187 Roads.....
1921.....	\$12,990,868	\$13,432,807	\$12,470,200	\$444,875,080	\$2,214,053,500
1920.....	15,197,225	15,289,104	14,080,532	457,559,065	2,246,414,121
Gain or loss.....	-\$2,206,357	-\$1,856,297	-\$1,601,332	-\$12,683,976	-\$31,400,525
	-14.52%	-11.57%	-11.37%	-2.77%	-1.40%

WEEK'S PRICES OF BASIC COMMODITIES

	Current Minimum Price.	Range High.	Low.	Mean Price 1921.	Mean Price 1920.	Mean Price of Other Years.
Copper: Lake, spot, per lb.....	\$0.1225	\$0.1225	\$0.1175	\$0.1250	\$0.1275	\$0.16125
Cotton: Spot, middling upland, lb.....	1.290	1.285	1.130	1.475	2.0125	3.2625
Cement: Portland, bulk at mill, bbl.....	1.90	4.80	1.90	3.35		
Pine: Nor. Car. Roofs 6 in., per 1,000 ft.....	20.00	29.00	26.00	27.50	46.50	44.00
Hides: Packers, No. 1 native, lb.....	.14	.16	.095	.1275	.30	.40
Petroleum: Pennsylvania crude at well, bbl.....	2.25	6.10	2.25	4.1750	5.55	4.50
Pig iron: Bessemer, at Pittsburgh, per ton.....	22.46	33.96	22.96	28.21	43.71	33.875
Rubber: Up River, fine, per lb.....	.16	.1925	.1550	.17375	.34125	.54
Silk: Japan, Simshu, No. 1, per lb.....	5.80	7.00	6.50	6.25	11.4275	

Comparison of Week's Commercial Failures (Dun's)

	Week Ended July 28, 1921.	Week Ended July 29, 1920.	Week Ended July 31, 1919.	Week Ended Aug. 1, 1918.	Week Ended Aug. 2, 1917.
	To- Over tal. \$5,000.	To- Over tal. \$5,000.	To- Over tal. \$5,000.	To- Over tal. \$5,000.	To- Over tal. \$5,000.
East	106	63	77	55	23
South	103	52	42	30	19
West	100	61	21	36	18
Pacific	33	17	23	8	24
United States	342	193	183	109	119
Canada	55	28	18	7	5

Failures by Months

	1921.	1920.	1921.	1920.	1919.
Number.....	1,320	674	9,035	3,552	3,461
Liabilities.....	\$34,639,373	\$32,980,965	\$310,071,004	\$86,745,876	\$68,710,846

OUR FOREIGN TRADE

	1921.	1920.	1921.	1920.
Exports.....	\$310,000,000	\$429,370,757	\$2,537,825,942	\$5,088,287,103
Imports.....	198,000,000	352,605,534	1,536,520,319	3,652,013,849
Excess of exports.....	\$112,000,000	\$76,765,223	\$1,001,305,623	\$2,436,273,254

Foreign and Domestic Exchange Rates

New York funds in Montreal were quoted at \$112.50/\$112.34 premium. The discount on Montreal funds in New York was from \$110.625/\$110.00. The week's range of exchange on the principal foreign centres last week compared as follows:

	Normal Rates of Exchange.	High.	Low.	High.	Low.	High.	Low.	High.	Low.
4.8655—London.....	3.58%	3.55%	3.61%	3.57%	4.00%	3.53%	3.70%	3.70%	3.70%
19.28—Paris.....	7.73%	7.74%	7.70%	7.72%	8.81%	3.80%	7.86%	7.37%	7.37%
19.28—Belgium.....	7.73%	7.74%	7.70%	7.72%	8.77%	6.12%	8.35%	8.08%	8.08%
19.28—Switzerland.....	16.40	16.38	16.49	16.43	18.00	15.22	17.24	17.03	17.03
19.28—Italy.....	4.37%	4.08	4.37	4.34	5.00	3.40	5.54%	5.31%	5.31%
40.20—Holland.....	31.25	30.58	31.76	31.30	36.28	30.58	34.25	34.10	34.10
19.30—Greece.....	5.62	5.32	5.60	5.48	7.70	4.75	12.70	12.65	12.65
19.30—Spain.....	12.84	12.67	13.00	12.79	14.23	12.45	15.05	15.29	15.29
26.80—Copenhagen.....	15.20	15.05	15.30	14.95	20.10	14.95	16.15	15.65	15.65
26.80—Stockholm.....	20.47	20.07	20.95	20.55	23.83	20.05	21.50	20.95	20.95
26.80—Christiania.....	12.85	12.75	12.90	12.65	19.60	12.65	16.25	15.65	15.65
51.44—Russia.....	.18	.12	.15	.10	.07%	.15	1.85	1.75	1.75
48.66—Bombay.....	23.75	23.125	24.00	23.00	29.60	23.125	37.75	37.25	37.25
48.66—Calcutta.....	23.75	23.125	24.00	23.00	29.60	23.125	37.75	37.25	37.25
78.00—Hongkong.....	51.25	51.25	50.50	49.50	50.00	44.50	74.60	74.50	74.50
108.32—Peking.....	75.00	73.50	74.25	72.00	84.50	64.50	115.00	114.00	114.00
49.83—Shanghai.....	72.00	70.50	71.00	69.00	78.00	59.00	107.00	106.00	106.00
49.83—Kobe.....	48.125	48.125	48.00	48.00	48.50	47.825	51.50	51.375	51.375
49.83—Yokohama.....	48.125	48.125	48.00	48.00	48.50	47.825	51.50	51.375	51.375
50.00—Manila.....	46.50	46.00	46.00	45.00	47.75	45.00	48.00	47.50	47.50
42.44—Buenos Aires.....	29.50	28.375	28.875	28.25	35.625	28.25	39.60	38.85	38.85
33.55—Rio.....	11.75	10.50	10.625	10.75	16.125	10.375	21.70	21.40	21.40
23.83—Germany.....	1.28%	1.21%	1.31%	1.28%	1.85%	1.21%	2.47	2.32	2.32
20.46—Austria.....	.13	.11%	.14%	.13	.31%	.11%	.63	.59	.59
20.26—Jugoslavia.....	.62	.56	.64%	.63	.76	.56	1.35	1.35	1.35
20.26—Czechoslovakia.....	1.28%	1.26	1.32	1.29	1.60	1.14	2.25	2.25	2.25
19.30—Belgrade.....	2.48	2.25	2.58	2.32	3.61	2.25	6.25	6.25	6.25
19.30—Finland.....	1.70	1.54	1.70	1.68	3.60	1.54	4.50	4.50	4.50
19.30—Rumania.....	1.32	1.25%	1.38	1.36	1.85	1.25	2.75	2.75	2.75

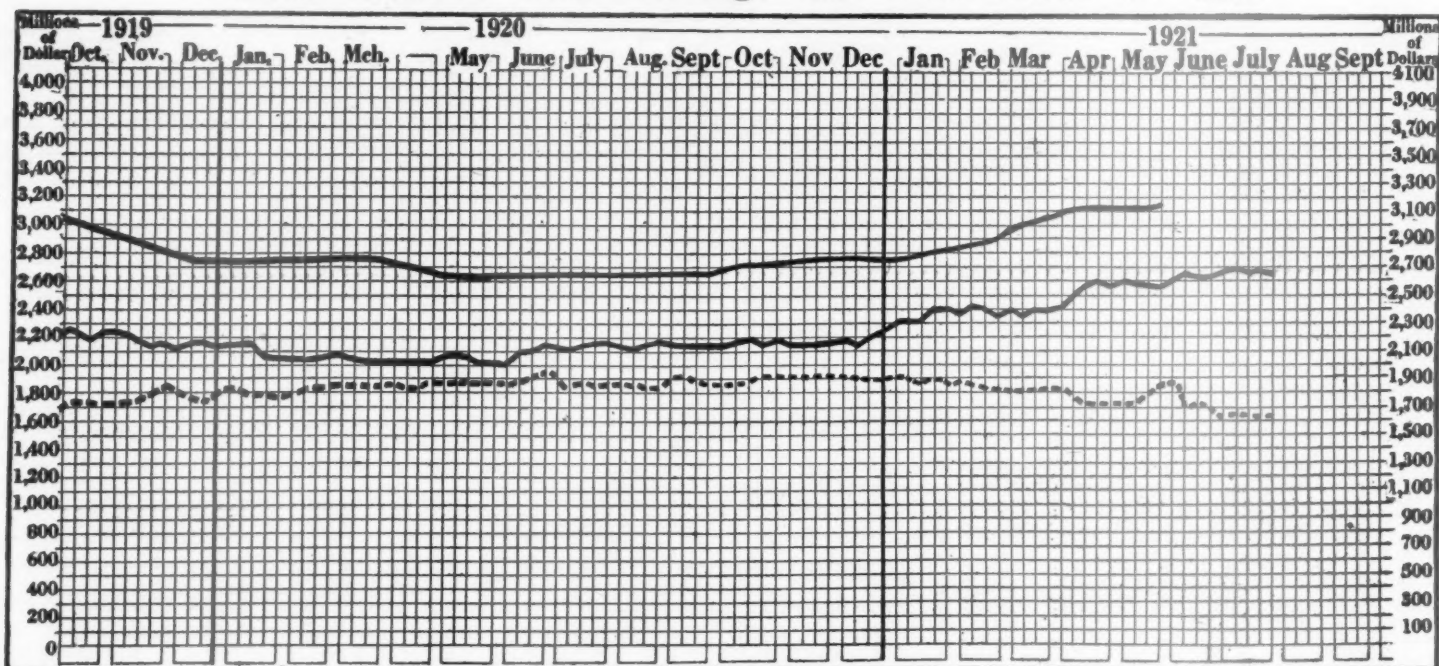
Cables.

	4.8655—London.....	3.58%	3.56	3.65%	3.62%	4.01	3.54	3.70%	3.71%
19.28—Paris.....	7.74	7.55%	7.90	7.73	8.81%	3.80%	7.84%	7.38%	7.38%
19.28—Belgium.....	7.74	7.55	7.71%	7.61	8.78	6.13	8.36%	8.07%	8.07%
19.28—Switzerland.....	16.42	16.40	16.60	16.52	18.02	15.25	17.30	17.00	17.00
19.28—Italy.....	4.38	4.08%	4.70	4.49	5.00%	3.41	5.55%	5.32	5.32
40.20—Holland.....	31.27	30.60	31.90	31.82	36.30	30.60	34.50	34.25	34.25
19.30—Greece.....	5.65	5.35	5.65	5.50	7.75	4.80	12.75	12.70	12.70
19.30—Spain.....	12.85	12.68	13.05	12.65	14.25	12.46	15.07	15.02	15.02
26.80—Copenhagen.....	15.25	15.10	16.15	15.75	20.65	15.00	16.25	15.75	15.75
26.80—Stockholm.....	20.52	20.12	21.37	21.15	23.88	20.10	21.60	21.05	21.05
26.80—Christiania.....	12.90	12.80	13.80	13.35	19.65	12.70	16.30	15.75	15.75
51.44—Russia.....	.15	.11	.20	.12	.65	.12	1.80	1.67%	1.67%
48.66—Bombay.....	24.00	23.25	24.20	24.00	29.50	23.25	38.00	37.50	37.50
48.66—Calcutta.....	24.00	23.25	24.20	24.00	29.50	23.25	38.00	37.50	37.50
78.00—Hongkong.....	51.35	51.35	51.10	49.60	59.10	44.60	76.10	74.60	74.60
108.32—Peking.....	75.10	73.10	75.00	73.50	84.60	64.10	115.50	114.50	114.50
49.83—Shanghai.....	72.50	71.00	72.50	71.00	78.50	59.50	107.50	106.25	106.25
49.83—Kobe.....	48.375	48.375	48.25	48.20	48.75	48.00	51.75	51.625	51.625
49.83—Yokohama.....	48.375	48.375	48.25	48.20	48.75	48.00	51.75	51.625	51.625
50.00—Manila.....	46.75	46.25	46.25	45.75	48.00	45.25	48.25	48.00	48.00
42.44—Buenos Aires.....	29.625	28.50	29.625	29.25	35.75	28.375	39.80	39.05	39.05
33.55—Rio.....	11.875	10.625	10.75	10.50	16.25	10.50	21.90	21.50	21.50
23.83—Germany.....	1.29	1.22	1.37	1.27%	1.86	1.22	2.49	2.34	2.34
20.46—Austria.....	.13%	.12	.16%	.14	.32	.12	.65	.60	.60
20.26—Jugoslavia.....	.62%	.56%	.64%	.63%	.76%	.56%	1.37	1.37	1.37
20.26—Czechoslovakia.....	1.30%	1.27	1.39%	1.31%	1.60%	1.15	2.30	2.30	2.30
19.30—Belgrade.....	2.50	2.26	2.65	2.41	3.62	2.26	6.30	6.30	6.30
19.30—Finland.....	1.72	1.56	1.71	1.71	3.65	1.56	4.55	4.55	4.55
19.30—Rumania.....	1.34	1.26%	1.46%	1.43%	1.86	1.25%	2.80	2.80	2.80

Cost of Money

	Last Week.	Previous Week.	Year to Date.	Same Week—1920.	Same Week—1919.
New York:					
Call loans.....	6 65%	6 65%	7	9 67%	2

Federal Reserve Gold Holdings and Total Stock of Gold



The space between the base line and the broken line represents the cash reserves required, that between the broken line and the light line the excess reserves, or free gold, and the whole space between the base line and the heavy line represents the total stock of gold. The supply is computed monthly, so that the record can never be brought to the date of publication. The chart records the last figures published.

Bank Clearings					By Telegraph to The Annalist				
Week Ended Saturday, July 30					Last Week				
Central Reserve Cities					Other Cities				
1921	1920	1921	1920	1921	1921	1920	1921	1920	1921
New York	\$3,301,662,132	\$4,123,765,985	\$114,951,376,011	\$144,448,524,830	Baltimore	\$65,300,087	\$94,004,540	\$2,239,159,079	\$2,753,890,584
Chicago	462,662,040	593,435,084	15,035,204,358	19,067,001,047	Buffalo	32,136,326	45,212,242	1,067,881,740	1,313,185,733
St. Louis	106,520,573	145,591,087	3,551,508,685	4,946,315,295	Cincinnati	30,811,295	68,498,086	1,652,784,928	2,088,299,878
Total, 3 C. R. cities	\$3,870,844,745	\$4,862,792,156	\$133,538,089,054	\$168,461,841,175	Columbus, Ohio	11,532,800	13,453,600	397,206,100	425,727,900
Decrease	20.4%		20.7%		Denver	16,911,669	20,115,532	531,908,775	570,837,435
Other Federal Reserve cities:					Indianapolis	13,445,000	19,513,000	432,162,000	479,283,000
Atlanta	\$31,319,763	\$49,286,241	\$1,102,790,662	\$1,067,572,091	Los Angeles	71,881,000	71,945,000	2,495,209,000	2,196,484,000
Boston	239,248,193	321,320,012	8,212,528,328	11,302,198,103	Louisville	19,432,336	24,879,988	612,356,463	668,727,231
Cleveland	79,346,042	132,808,690	2,912,976,486	3,574,355,039	Milwaukee	23,523,401	30,166,755	812,874,627	1,014,317,069
Kansas City, Mo.	147,355,906	230,623,944	4,431,523,825	7,135,495,031	New Orleans	34,450,766	57,927,551	1,251,371,772	1,983,101,355
Minneapolis	54,127,353	35,321,419	1,860,104,411	2,022,527,051	Providence	8,271,200	12,138,300	302,834,500	327,140,718
Philadelphia	357,000,000	464,912,664	11,244,356,739	14,382,934,074	St. Paul	31,373,753	15,448,100	972,468,828	765,309,021
Richmond	33,901,000	48,839,000	1,180,421,000	851,470,883	Seattle	25,823,808	34,677,339	849,442,775	1,255,116,984
San Francisco	111,300,000	150,700,000	3,781,000,000	4,659,182,000	Washington	13,148,014	15,650,090	504,247,711	510,874,824
Total, 8 cities	\$1,053,598,257	\$1,433,511,970	\$34,815,701,451	\$45,895,735,172	Total, 14 cities	\$418,042,352	\$524,220,132	\$14,141,906,298	\$16,452,275,732
Decrease	26.5%		24.1%		Decrease	20.2%		14.04%	
Total, 11 cities	\$4,024,443,002	\$6,293,604,126	\$168,353,790,505	\$214,357,576,347	Total, 25 cities	\$5,342,485,354	\$6,820,824,258	\$182,495,698,803	\$230,809,852,079
Decrease	21.7%		21.4%		Decrease	21.6%		20.9%	

Statements of the Federal Reserve Banks													July 27
Actual Condition													
Dist. 1.	Dist. 2.	Dist. 3.	Dist. 4.	Dist. 5.	Dist. 6.	Dist. 7.	Dist. 8.	Dist. 9.	Dist. 10.	Dist. 11.	Dist. 12.		
Boston.	New York.	Philadelphia.	Cleveland.	Richmond.	Atlanta.	Chicago.	St. Louis.	Minneapolis.	Kansas City.	Dallas.	San Fran'co.		
Gold reserve	\$258,363,000	\$876,308,000	\$201,649,000	\$243,767,000	\$69,591,300	\$68,887,000	\$384,895,000	\$74,567,000	\$38,596,000	\$27,545,000	\$213,023,000		
Rediscounts	33,409,000	171,262,000	85,709,000	47,526,000	25,366,000	34,913,000	90,469,000	30,901,000	6,410,000	21,982,000	37,452,000		
Bills on hand	83,153,000	406,034,000	120,203,000	145,696,000	101,246,000	101,160,000	282,892,000	81,535,000	70,699,000	76,033,000	143,549,000		
Due members	108,748,000	649,184,000	97,819,000	133,071,000	52,216,000	41,996,000	234,906,000	60,672,000	42,225,000	67,090,000	109,775,000		
Notes in circulat'n	242,464,000	643,875,000	219,341,000	243,527,000	113,254,000	138,670,000	433,613,000	99,274,000	56,382,000	75,431,000	229,463,000		
Ratio reserve	77.8	72.2	64.0	65.9	43.7	41.7	59.5	53.9	39.1	53.5	40.4	82.3	

Federal Reserve Bank Statement

Consolidated statement of the twelve Federal Reserve Banks compares as follows:

RESOURCES—	July 27, 1921.	July 20, 1921.	July 30, 1920
Gold and gold certificates	\$389,665,000	\$368,448,000	\$174,179,000
Gold settlement fund—Federal Reserve Board	119,741,000	404,005,000	359,389,000
Gold with foreign agencies			111,531,000
Total gold held by banks	\$509,406,000	\$772,453,000	\$645,099,000
Gold with Federal Reserve agents	1,616,287,000	1,624,332,000	1,153,712,000
Gold redemption fund	105,538,000	111,513,000	148,893,000
Total gold reserves	\$2,231,231,000	\$2,508,298,000	\$1,947,704,000
Legal tender notes, silver, &c.	154,065,000	151,068,000	150,936,000
Total reserves	\$2,385,296,000	\$2,659,366,000	\$2,128,640,000
Bills discounted: Secured by U. S. Government obligations	591,450,000	606,779,000	1,241,017,000
All other	1,059,046,000	1,076,370,000	1,250,613,000
Bills bought in open market	19,424,000	23,907,000	345,305,000
Total bills on hand	\$1,669,920,000	\$1,710,056,000	\$2,836,935,000
U. S. bonds and notes	34,175,000	35,407,000	26,860,000
U. S. certificates of indebtedness: One-year certificates (Pittman act)	214,375,000	215,875,000	259,375,000
All other	938,000	2,892,000	39,145,000
Total earning assets	\$1,919,408,000	\$1,964,230,000	\$3,162,315,000
Bank premises	25,846,000	25,762,000	14,280,000
Five per cent. redemption fund against Federal Reserve Bank notes	9,666,000	9,954,000	12,684,000
Uncollected items	194,948,000	544,655,000	709,949,000
All other resources	15,046,000	12,712,000	4,892,000
Total resources	\$5,150,210,000	\$5,216,679,000	\$6,032,769,000
LIABILITIES:			
Capital paid in	\$102,263,000	\$102,222,000	\$95,225,000
Surplus	213,824,000	213,824,000	164,745,000
Reserved for Government franchise tax	45,503,000	44,231,000	
Deposits: Government	31,709,000	34,967,000	12,167,000
Member banks—reserve account	1,638,637,000	1,630,196,000	1,808,156,000
All other	24,928,000	27,856,000	51,296,000
Total	\$1,695,274,000	\$1,693,019,000	\$1,871,619,000
Federal Reserve notes in actual circulation	2,537,517,000	2,564,512,000	3,120,138,000
Fed. Res. Bank notes in circulation—net lib.	125,143,000	127,875,000	192,168,000
Deferred availability items	413,037,000	453,543,000	536,690,000
All other liabilities	17,549,000	17,453,000	52,184,000
Total liabilities	\$5,150,210,000	\$5,216,679,000	\$6,032,769,000
Ratio of gold reserves to deposit and Federal Reserve note liabilities combined	63.4%	62.5%	44.2%
Ratio of gold reserves to F. R. notes in circulation after setting aside 35 per cent. against deposit liabilities	82.1%	80.6%	40.2%
Reserve percentages of one year ago are calculated on basis of net deposits and Federal Reserve notes in circulation.			

Statement of Member Banks

Data for Federal Reserve Cities and in Federal Reserve Branch Cities

	July 20	July 13	July 20	July 13
New York				
Number of reporting banks	281	282	214	213
Loans sec. by U. S. Govt. oblig'ns	\$449,136,000	\$452,771,000	\$104,962,000	\$106,285,000
Loans sec. by stocks and bonds	2,105,687,000	2,084,837,000	468,769,000	474,093,000
All other loans and discounts	5,208,140,000	5,261,434,000	1,463,758,000	1,464,758,000
Total loans and discounts	7,762,963,000	7,799,042,000	2,037,489,000	2,045,131,000
U. S. bonds owned (exclusive of bonds borrowed)	445,170,000	446,074,000	211,430,000	207,175,000
U. S. Victory notes	100,126,000	101,876,000	39,127,000	39,935,000
U. S. Treasury notes	55,906,000	64,429,000	6,200,000	7,742,000
U. S. cts. of indebtedness	83,128,000	108,525,000	22,555,000	26,400,000
Other bonds, stocks and secur's	1,118,278,000	1,117,459,000	583,504,000	581,564,000
Loans, discounts, invest's, &c.	9,585,574,000	9,637,405,000	2,900,305,000	2,907,937,000
Reserve bal. with F. R. Bank	897,882,000	909,938,000	189,235,000	195,602,000
Cash in vault	179,713,000	194,448,000	64,109,000	63,733,000
Net demand deposits	7,030,718,000	7,057,105,000	1,565,391,000	1,575,070,000
Time deposits	1,340,822,000	1,845,417,000	914,000,000	908,850,000
Government deposits	101,178,000	225,531,000	13,462,000	30,409,000
Bills payable	176,954,000	176,295,000	56,825,000	88,075,000
Bills rediscounted	574,756,000	574,172,000	132,777,000	131,140,000
All Reserve Cities				
Number of reporting banks	281	282	214	213
Loans secured by United States Government obligations	\$80,729,000	\$79,346,000	\$79,346,000	\$79,346,000
Loans secured by stocks and bonds	421,960,000	426,553,000	1,374,446,000	1,387,446,000
All other loans and discounts	1,877,136,000	1,893,435,000	1,893,435,000	1,893,435,000
Total loans and discounts	2,099,125,000	2,099,334,000	2,099,334,000	2,099,334,000
United States bonds owned (exclusive of bonds borrowed)	26,253,000	26,253,000	26,253,000	26,253,000
United States Treasury notes	7,605,000	8,463,000	8,463,000	8,463,000
United States certificates of indebtedness	16,967,000	19,552,000	19,552,000	19,552,000
Other bonds, stocks and securities	345,835,000	346,451,000	346,451,000	346,451,000
Loans, discounts, investments, &c.	2,489,915,000	2,507,925,000	2,507,925,000	2,507,925,000
Reserve balance with Federal Reserve Bank	140,130,000	141,651,000	141,651,000	141,651,000
Cash in vault	75,480,000	78,504,000	78,504,000	78,504,000
Net demand deposits	1,453,089,000	1,459,691,000	1,459,691,000	1,459,691,000
Time deposits	650,496,000	648,820,000	648,820,000	648,820,000
Government deposits	9,829,000	21,977,000	21,977,000	21,977,000
Bills payable	45,943,000	47,402,000	47,402,000	47,402,000
Bills rediscounted	132,777,000	137,368,000	137,368,000	137,368,000
All Other Reporting Banks				
Number of reporting banks	319	320	319	320
Loans secured by United States Government obligations	\$80,729,000	\$79,346,000	\$79,346,000	\$79,346,000
Loans secured by stocks and bonds	421,960,000	426,553,000	1,374,446,000	1,387,446,000
All other loans and discounts	1,877,136,000	1,893,435,000	1,893,435,000	1,893,435,000
Total loans and discounts	2,099,125,000	2,099,334,000	2,099,334,000	2,099,334,000
United States bonds owned (exclusive of bonds borrowed)	26,253,000	26,253,000	26,253,000	26,253,000
United States Treasury notes	7,605,000	8,463,000	8,463,000	8,463,000
United States certificates of indebtedness	16,967,000	19,552,000	19,552,000	19,552,000
Other bonds, stocks and securities	345,835,000	346,451,000	346,451,000	346,451,000
Loans, discounts, investments, &c.	2,489,915,000	2,507,925,000	2,507,925,000	2,507,925,000
Reserve balance with Federal Reserve Bank	140,130,000	141,651,000	141,651,000	141,651,000
Cash in vault	75,480,000	78,504,000	78,504,000	78,504,000
Net demand deposits	1,453,089,000	1,459,691,000	1,459,691,000	1,459,691,000
Time deposits	650,496,000	648,820,000	648,820,000	648,820,000
Government deposits	9,829,000	21,977,000	21,977,000	21,977,000
Bills payable	45,943,000	47,402,000	47,402,000	47,402,000
Bills rediscounted	132,777,000	137,368,000	137,368,000	137,368,000

New York Stock Exchange Transactions

Highest and lowest prices of the year are based on sales of 100 shares. Where prices are used for less than that amount they are marked with an asterisk (*).

Week Ended July 30, 1921

Total Sales 2,213,969 Shares

Yearly Price Ranges.				This Year to Date.				STOCKS.	Amount Stock Listed.	Last Dividend.		Last Week's Transactions.									
1910. High.	Low.	High.	Low.	High.	Low.	Date.	Date Paid.			Per Cent.	Per- iod.	First.	High.	Low.	Last.	Change.	Sales.				
64	29%	46	22	40%	20%	July 27	12	30%	Jan. 23	ADAMS EXPRESS	12,000,000	Dec. 1, '17	1	..	44%	46%	44%	44%	+ 2%	2,700	
54	21	46	22	40%	20%	Jan. 10	28	Jan. 23	ADAMS EXPRESS	13,163,000	..	..	..	..	15%	15%	15%	15%	+ 2%	100
76	50%	34	32	40	Jan. 12	30	June 21	ADAMS EXPRESS	11,952,900	..	..	..	..	..	1%	Q	..	..	..	..
113	66	88%	24	30%	Jan. 11	18	June 11	ADAMS EXPRESS	133,000	..	..	Dec. 15, '20	\$1	Q	31	31	30%	30%	+ 1%	3,900
4%	1%	2%	1%	1%	Feb. 9	1	Jan. 8	Alaska Gold Mines (\$10)	10,000,000	..	..	..	..	..	1%	..	1%	1%	+ 1%	800
3%	1%	3	1	1%	Feb. 9	1	Jan. 8	Alaska Juneau G. M. (\$10)	7,300,000	..	..	..	..	..	..	..	..	..	..	1,000
..	..	..	..	..	..	..	..	Allegheny & Western	13,967,440	..	..	July 1, '21	3	SA	84	84	84	84	+ 1%	5
..	..	100%	103	105%	May 6	100	Feb. 15	All-American Cables	22,991,400	..	..	July 14, '21	1%	Q	..	..	..	..	..	..
..	..	78	74	80	Apr. 26	80	Apr. 26	Alliance Realty	2,000,000	..	..	July 18, '21	2	Q	..	..	..	..	..	..
..	..	62%	43%	50%	Jan. 13	35	June 23	Allied Chemical & Dye (sh.)	2,116,496	..	..	Aug. 1, '21	\$1	Q	38%	38%	38%	38%	+ 2%	3,700
..	..	92%	84%	83%	Jan. 26	83	June 23	Allied Chemical & Dye pf.	36,070,900	..	..	July 1, '21	1%	Q	..	..	..	..	..	..
51%	30	53%	29%	53%	May 2	28%	June 23	Alis-Chalmers Mfg.	24,454,700	..	..	May 16, '21	1%	Q	73	73	73	73	+ 1%	100
97	81%	101	96%	92%	Jan. 18	92%	Jan. 18	Alis-Chalmers Mfg. pf.	15,719,100	..	..	July 15, '21	1%	Q	73	73	73	73	+ 1%	..
..	..	..	..	..	..	..	..	Amal. Sugar 1st pf.	5,000,000	..	..	May 1, '21	2	Q	..	..	..	..	..	..
113%	87	95	51	65%	Jan. 6	34%	July 30	Am. Agricultural Chemical	31,979,400	..	..	Apr. 15, '21	1 1/2	Q	36	36	34%	34%	+ 1%	2,200
103	102	96%	79	84	Jan. 7	56	July 30	Am. Agricultural Chem. pf.	28,455,200	..	..	Apr. 15, '21	1 1/2	Q	..	..	..	..	..	..
..	..	..	..	..	..	..	..	Am. Bank Note (\$50)	4,495,700	..	..	May 16, '21	\$1	Q	..	..	..	..	..	..
51%	32	48%	30	44%	May 10	43%	Jan. 11	Am. Bank Note pf. (\$50)	15,000,000	..	..	Jan. 31, '21	2	Q	..	..	..	..	..	..
91%	62	100%	32%	74%	Jan. 5	55	June 22	Am. Beet Sugar Co.	5,000,000	..	..	July 1, '21	1%	Q	..	..	..	..	..	..
94%	84%	128%	45%	61%	May 2	30%	July 29	Am. Bosch Magneto (sh.)	96,000	..	..	Apr. 1, '21	\$1.25	Q	..	..	..	..	..	..
..	..	60	40	55	Apr. 6	42	Jan. 3	Am. Brake S. & Fy. new (sh.)	100,000	..	..	June 30, '21	\$1	Q	..	..	..	..	..	..
..	..	90	81%	92%	Apr. 12	83%	Jan. 3	Am. Brake S. & Fy. pf. new	9,600,000	..	..	June 30, '21	1%	Q	..	..	..	..	..	..
68%	42%	61%	21%	32%	Jan. 29	23%	June 21	Am. Can. Co.	41,233,300	..	..	..	..	..	1%	Q	..	..	..	..
107%	68	108	72%	126%	Jan. 2	115%	June 17	Am. Can. Co. pf.	41,233,300	..	..	..	..	..	1%	Q	..	..	..	..
148%	84%	111	147%	114	Feb. 25	108	May 23	Am. Car & Foundry	30,000,000	..	..	July 1, '21	3	Q	127%	127%	122%	123%	+ 2%	8,420
119	113	116%	103%	114	Feb. 25	108	May 23	Am. Car & Foundry pf.	30,000,000	..	..	July 1, '21	1%	Q	..	..	..	..	..	..
..	..	..	..	..	..	..	..	Am. Chic. (sh.)	149,336	..	..	Nov. 1, '21	1	..	16%	15%	16%	16%	+ 1%	..
67%	39%	54%	15%	23%	Jan. 27	15	June 22	Am. Chic. (sh.)	149,336	..	..	Nov. 1, '21	1	..	16%	15%	16%	16%	+ 1%	..
93	88	59%	65%	55%	Feb. 25	65%	July 2	Am. Cotton Oil Co.	20,267,100	..	..	Dec. 1, '20	3	..	19	19	18%	18%	+ 1%	200
..	..	..	..	..	..	..	..	Am. Cotton Oil Co. pf.	10,138,600	..	..	Dec. 1, '20	3	..	..	..	..	..	..	..
14%	10%	15%	1%	4%	Jan. 11	4%	June 13	Am. Drug Syndicate (\$10)	5,250,600	..	..	Dec. 15, '20	40c	..	4%	4%	4%	4%	+ 1%	900
70%	36	78	29%	7%	Jan. 11	114	July 15	Am. Express	18,000,000	..	..	July 1, '21	\$2	Q	120	120	120	120	+ 1	100
104	70%	123%	5%	13%	May 18	8	Apr. 14	Am. Hide & Leather Co.	11,274,100	..	..	Oct. 1, '20	..	..	11%	11%	10%	11%	+ 1	700
122%	71%	122	35	53%	May 18	40%	Feb. 2	Am. Hide & Leather Co. pf.	12,548,300	..	..	Oct. 1, '20	..	..	32%	32%	31%	31%	+ 1	3,100
46%	37	53	65	65	May 27	42	Jan. 25	Am. Ice pf.	14,920,000	..	..	July 25, '21	1%	Q	63	63	63	63	+ 1%	200
70%	54%	120%	30%	5%	May 6	29%	June 23	Am. International	49,000,000	..	..	Sep. 30, '20	1	..	3%	3%	32%	33%	+ 1%	5,900
132%	103%	141%	11%	11%	Apr. 18	8	June 7	Am. La F. Fire Eng. (\$10)	2,110,000	..	..	May 16, '21	25c	Q	..	..	..	..	..	..
..	..	..	..	..	..	..	..	Am. Linsco Co.	16,750,000	..	..	Mar. 31, '21	..	..	25%	25%	24%	25	+ 1	1,000
89	41%	95	42	62%	Jan. 31	21	June 13	Am. Linsco Co. pf.	16,750,000	..	..	July 1, '21	1%	Q	..	..	..	..	..	..
98%	83	96%	80	88%	Jan. 29	56	June 5	Am. Locomotive Co.	25,000,000	..	..	June 30, '21	1%	Q	..	..	..	..	..	..
117%	58	109%	74	91%	May 5	73%	June 20	Am. Locomotive pf.	25,000,000	..	..	June 30, '21	1%	Q	..	..	..	..	..	..
109%	100	107	90%	107%	Feb. 28	90%	Jan. 24	Am. Malt & Grain, stamped	..	..	..	..	..	..	..	..	..	..	..	..
..	..	..	..	..	..	..	..	Am. Malt & Grain (sh.)	55,000	..	..	..	..	..	..	..	..	..	..	..
63	39%	44	17%	29%	Feb. 17	19	Jan. 5	Am. Radiator (\$25)	13,806,225	..	..	June 30, '21	\$1	Q	60	60	60%	60%	+ 1%	300
..	..	101	101	..	..	..	..	Am. Radiator pf.	3,000,000	..	..	May 16, '21	1%	Q	..	..	..	..	..	..
..	..	17%	..	..	..	..	..	Am. Safety Razor (\$25)	12,500,000	..	..	May 2, '21	1%	Q	..	..	..	..	..	..
135	135	Am. Shipbuilding	7,900,000	May 2, '21	1%	Q
47%	36	78	29%	7%	Jan. 11	29%	June 23	Am. Ship & Com. (sh.)	522,130	..	..	..	..	..	6%	7%	6%	7%	+ 1%	6,000
72	51%	72	29%	44%	May 2	32%	June 23	Am. Smeit. & Ref. Co.	60,908,000	..	..	Mar. 15, '21	1	..	37	37%	37	37	+ 2	1,050
109%	94	100%	64%	81	Jan. 20	67	June 20	Am. Smeit. & Ref. Co. pf.	50,000,000	..	..	June 1, '21	1%	Q	72	72	72	72	+ 2	400
84%	79%	83	61	72%	June 6	67	Jan. 11	Am. Smeiters pf. A.	9,642,800	..	..	July 1, '21	1%	Q	..	..	..	..	..	..
140	101%	115%	81%	112%	May 24	95%	Jan. 3	Am. Smeiters pf. B.	11,000,000	..	..	July 1, '21	1%	Q	100	100	100	100	+ 1	200
169	80	80	80%	80%	May 2	80%	Jan. 3	Am. Smeiters pf. C.	3,952,800	..	..	July 1, '21	1%	Q	..	..	..	..	..	..
47	33%	50	20	31%	Jan. 1	24	June 21	Am. Steel Found. (33 1-3)	20,401,000	..	..	July 15, '21	75c	Q	26%	26%	25%	25%	+ 1%	1,800
97	80%	79%	91	80%	Jan. 7	80%	July 14	Am. Steel Found. pf.	8,481,300	June 30, '21	1%	Q	
148%	111%	142%	82%	96	Jan. 19	63%	July 9	Am. Sugar Ref. Co.	45,000,000												

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Yearly Price Ranges.										Amount		Last Dividend.		Last Week's Transactions.				
1919.		1920.		This Year to Date.		Date.		STOCKS.		Capital Stock Listed.		Per Cent.		Sales.				
High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	Per Paid.	Per Cent.	First.	High.	Low.	Last.	Change.	Sales.	
27 1/2	25 1/2	36	14 1/2	21 1/2	Mar. 28	16	June 6	Loew's, Inc. (sh.)	754,952	May 1, '21	50c	10%	11%	10%	11%	11%	12,800	
27 1/2	25 1/2	36	14 1/2	21 1/2	Mar. 28	16	June 6	Loew's, Inc. (sh.)	754,952	May 1, '21	50c	10%	11%	10%	11%	11%	12,800	
27 1/2	25 1/2	36	14 1/2	21 1/2	Mar. 28	16	June 6	Loew's, Inc. (sh.)	754,952	May 1, '21	50c	10%	11%	10%	11%	11%	12,800	
27 1/2	25 1/2	36	14 1/2	21 1/2	Mar. 28	16	June 6	Loew's, Inc. (sh.)	754,952	May 1, '21	50c	10%	11%	10%	11%	11%	12,800	
27 1/2	25 1/2	36	14 1/2	21 1/2	Mar. 28	16	June 6	Loew's, Inc. (sh.)	754,952	May 1, '21	50c	10%	11%	10%	11%	11%	12,800	
27 1/2	25 1/2	36	14 1/2	21 1/2	Mar. 28	16	June 6	Loew's, Inc. (sh.)	754,952	May 1, '21	50c	10%	11%	10%	11%	11%	12,800	
27 1/2	25 1/2	36	14 1/2	21 1/2	Mar. 28	16	June 6	Loew's, Inc. (sh.)	754,952	May 1, '21	50c	10%	11%	10%	11%	11%	12,800	
27 1/2	25 1/2	36	14 1/2	21 1/2	Mar. 28	16	June 6	Loew's, Inc. (sh.)	754,952	May 1, '21	50c	10%	11%	10%	11%	11%	12,800	
27 1/2	25 1/2	36	14 1/2	21 1/2	Mar. 28	16	June 6	Loew's, Inc. (sh.)	754,952	May 1, '21	50c	10%	11%	10%	11%	11%	12,800	
27 1/2	25 1/2	36	14 1/2	21 1/2	Mar. 28	16	June 6	Loew's, Inc. (sh.)	754,952	May 1, '21	50c	10%	11%	10%	11%	11%	12,800	
27 1/2	25 1/2	36	14 1/2	21 1/2	Mar. 28	16	June 6	Loew's, Inc. (sh.)	754,952	May 1, '21	50c	10%	11%	10%	11%	11%	12,800	
27 1/2	25 1/2	36	14 1/2	21 1/2	Mar. 28	16	June 6	Loew's, Inc. (sh.)	754,952	May 1, '21	50c	10%	11%	10%	11%	11%	12,800	
27 1/2	25 1/2	36	14 1/2	21 1/2	Mar. 28	16	June 6	Loew's, Inc. (sh.)	754,952	May 1, '21	50c	10%	11%	10%	11%	11%	12,800	
27 1/2	25 1/2	36	14 1/2	21 1/2	Mar. 28	16	June 6	Loew's, Inc. (sh.)	754,952	May 1, '21	50c	10%	11%	10%	11%	11%	12,800	
27 1/2	25 1/2	36	14 1/2	21 1/2	Mar. 28	16	June 6	Loew's, Inc. (sh.)	754,952	May 1, '21	50c	10%	11%	10%	11%	11%	12,800	
27 1/2	25 1/2	36	14 1/2	21 1/2	Mar. 28	16	June 6	Loew's, Inc. (sh.)	754,952	May 1, '21	50c	10%	11%	10%	11%	11%	12,800	
27 1/2	25 1/2	36	14 1/2	21 1/2	Mar. 28	16	June 6	Loew's, Inc. (sh.)	754,952	May 1, '21	50c	10%	11%	10%	11%	11%	12,800	
27 1/2	25 1/2	36	14 1/2	21 1/2	Mar. 28	16	June 6	Loew's, Inc. (sh.)	754,952	May 1, '21	50c	10%	11%	10%	11%	11%	12,800	
27 1/2	25 1/2	36	14 1/2	21 1/2	Mar. 28	16	June 6	Loew's, Inc. (sh.)	754,952	May 1, '21	50c	10%	11%	10%	11%	11%	12,800	
27 1/2	25 1/2	36	14 1/2	21 1/2	Mar. 28	16	June 6	Loew's, Inc. (sh.)	754,952	May 1, '21	50c	10%	11%	10%	11%	11%	12,800	
27 1/2	25 1/2	36	14 1/2	21 1/2	Mar. 28	16	June 6	Loew's, Inc. (sh.)	754,952	May 1, '21	50c	10%	11%	10%	11%	11%	12,800	
27 1/2	25 1/2	36	14 1/2	21 1/2	Mar. 28	16	June 6	Loew's, Inc. (sh.)	754,952	May 1, '21	50c	10%	11%	10%	11%	11%	12,800	
27 1/2	25 1/2	36	14 1/2	21 1/2	Mar.													

New York Stock Exchange Transactions—Continued

Yearly Price Ranges.										This Year to Date.		STOCKS.		Amount.		Last Dividend.		Last Week's Transactions.				
High.	Low.	High.	Low.	High.	Low.	High.	Low.	Date.	Date.			Date Paid.	Per Cent.	Per Cent.	First.	High.	Low.	Last.	Change.	Sales.		
17	12 1/2	17 1/2	10	13	13	10 1/2	10 1/2	Jan. 12	10 1/2	Jan. 13	ST. JOSEPH LEAD (\$10).....	14,094,660	June 20, '21	25c	Q	25 1/2	25 1/2	24 1/2	24 1/2	+ 1/4	8,200	
27 1/2	10 1/2	33 1/2	15 1/2	25 1/2	25 1/2	May 9	19 1/2	Mar. 11	19 1/2	Mar. 11	St. Louis-San Francisco.....	46,432,000	.....	.....	.....	25	25 1/2	24 1/2	24 1/2	+ 1/4	4,200
37	20 1/2	48 1/2	23 1/2	38 1/2	38 1/2	May 9	27 1/2	June 23	27 1/2	June 23	St. Louis-San Francisco pf.....	7,500,000	.....	.....	.....	32 1/2	38 1/2	32 1/2	32 1/2	+ 6 1/2	4,200
37	20 1/2	48 1/2	23 1/2	38 1/2	38 1/2	May 9	27 1/2	June 23	27 1/2	June 23	St. Louis-San Francisco pf.....	7,500,000	.....	.....	.....	32 1/2	38 1/2	32 1/2	32 1/2	+ 6 1/2	4,200
37 1/2	20 1/2	48 1/2	23 1/2	38 1/2	38 1/2	Jan. 13	10 1/2	June 23	10 1/2	June 23	St. Louis-San Francisco pf.....	7,500,000	.....	.....	.....	27 1/2	27 1/2	20 1/2	27 1/2	+ 1 1/2	1,200
94 1/2	53 1/2	82 1/2	9	23 1/2	23 1/2	Jan. 11	0 1/2	June 23	0 1/2	June 23	St. Cecilia Sugar (sh.).....	105,000	Nov. 1, '20	25c	.....	2	2 1/2	2	2 1/2	+ 1/2	1,300
29	6 1/2	21 1/2	2 1/2	6 1/2	6 1/2	Apr. 30	2 1/2	Jan. 3	2 1/2	Jan. 3	Saxon Motor (sh.).....	187,000	Apr. 19, '17	1 1/2	.....	4	4	3 1/2	3 1/2	+ 1/2	600
12	6 1/2	11 1/2	5 1/2	7 1/2	7 1/2	Apr. 11	5 1/2	Apr. 11	5 1/2	Apr. 11	Seaboard Air Line.....	21,355,300	.....	.....	.....	5 1/2	5 1/2	5 1/2	5 1/2	+ 1/2	1,000
23 1/2	12 1/2	28 1/2	8 1/2	12 1/2	12 1/2	May 9	8 1/2	Mar. 16	8 1/2	Mar. 16	Seaboard Air Line pf.....	12,715,000	Aug. 15, '14	1	.....	10 1/2	10 1/2	9 1/2	9 1/2	+ 1/2	1,000
23 1/2	12 1/2	28 1/2	8 1/2	12 1/2	12 1/2	May 9	8 1/2	Mar. 16	8 1/2	Mar. 16	Seaboard Air Line pf.....	12,715,000	Aug. 15, '14	1	.....	10 1/2	10 1/2	9 1/2	9 1/2	+ 1/2	1,000
120	11 1/2	119 1/2	98 1/2	104	104	June 3	96	Mar. 28	96	Mar. 28	Sears, Roebuck & Co. pf.....	8,000,000	July 1, '21	1 1/2	Q	96 1/2	96 1/2	96	96	+ 1/2	4,300	
19 1/2	10	13	4	7 1/2	7 1/2	Jan. 18	4 1/2	Jan. 3	4 1/2	Jan. 3	Seneca Copper (sh.).....	200,000	.....	.....	.....	15	17 1/2	14 1/2	17 1/2	+ 2 1/2	1,000
80 1/2	74	90 1/2	33 1/2	40	40	May 9	30 1/2	July 21	30 1/2	July 21	Shell Trans. & Trading (sh.).....	352,385	July 20, '21	\$1.85 1/2	.....	37	37 1/2	37	37 1/2	+ 1/2	100
64 1/2	47 1/2	82 1/2	20	28 1/2	28 1/2	May 9	17 1/2	June 20	17 1/2	June 20	Sinclair Cons. Oil (sh.).....	3,881,831	.....	.....	.....	20 1/2	20 1/2	20 1/2	20 1/2	+ 1/2	21,400
97 1/2	85	94 1/2	75	73 1/2	73 1/2	Feb. 28	11 1/2	June 20	11 1/2	June 20	Sloss-Sheffield Steel & Iron pf.....	6,000,000	July 1, '21	1 1/2	Q	97 1/2	97 1/2	95 1/2	95 1/2	+ 1/2	1,000	
257	132	310	70	103	103	Jan. 31	35	June 20	35	June 20	South Porto Rico Sugar.....	5,625,000	Apr. 1, '21	1 1/2	.....	40	40	40	40	+ 1/2	200
117	107	116	103	103	103	Apr. 26	103	Apr. 26	103	Apr. 26	South Porto Rico Sugar pf.....	5,000,000	July 1, '21	2	Q	107	107	103	103	+ 1	46,200	
117	107	116	103	103	103	Jan. 3	67 1/2	June 20	67 1/2	June 20	Southern Pacific.....	302,087,400	July 1, '21	1 1/2	Q	78 1/2	78 1/2	77 1/2	77 1/2	+ 1/2	46,200	
33	20 1/2	33 1/2	18 1/2	24 1/2	24 1/2	Jan. 13	17 1/2	June 20	17 1/2	June 20	Southern Railway.....	94,500,000	.....	.....	.....	21	21	20 1/2	20 1/2	+ 1/2	5,200
72 1/2	52 1/2	69 1/2	50	60	60	Jan. 13	42	June 21	42	June 21	Southern Railway pf.....	58,758,100	Dec. 30, '20	2 1/2	.....	46	47	45 1/2	45 1/2	+ 1/2	1,900
50	30	51 1/2	25 1/2	35 1/2	35 1/2	July 30	25 1/2	June 21	25 1/2	June 21	So. Ry., M. & O. st. t. r.....	5,700,200	Apr. 1, '21	2	SA	46	47	45 1/2	45 1/2	+ 1/2	1,900	
100	124	160	100	115	115	July 30	67 1/2	June 21	67 1/2	June 21	Standard Oil of Cal (\$25).....	99,373,311	June 15, '21	\$1	.....	74 1/2	75	73 1/2	73 1/2	+ 1/2	1,000
94 1/2	80 1/2	97 1/2	67 1/2	77 1/2	77 1/2	Apr. 3	59 1/2	June 20	59 1/2	June 20	Standard Milling.....	7,399,000	May 31, '21	2	Q	93	93	93	93	+ 1/2	300	
.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	Standard Milling pf.....	10,300,000	May 31, '21	1 1/2	Q	93	93	93	93	+ 1/2	300
.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	Standard Oil N. J. (\$25).....	98,338,300	June 15, '21	\$1.25	.....	135	136	134 1/2	134 1/2	+ 1/2	3,000
.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	Standard Oil N. J. (\$25).....	98,338,300	June 15, '21	\$1.25	.....	135	136	134 1/2	134 1/2	+ 1/2	3,000
.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	Steel & Tube pf.....	17,500,000	July 1, '21	1 1/2	Q	72 1/2	72 1/2	71 1/2	71 1/2	+ 1/2	300
.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	Stern Bros. pf.....	3,000,000	June 1, '21	1 1/2	Q	72 1/2	72 1/2	71 1/2	71 1/2	+ 1/2	300
10 1/2	5 1/2	11 1/2	2 1/2	5 1/2	5 1/2	Jan. 24	2 1/2	June 6	2 1/2	June 6	Stewart War. Sp. (sh.).....	433,322	May 15, '21	50c	.....	25 1/2	25 1/2	24 1/2	24 1/2	+ 1/2	1,000
17	45 1/2	52 1/2	37 1/2	45 1/2	45 1/2	Apr. 29	45 1/2	Jan. 3	45 1/2	Jan. 3	Stromberg Carb. (sh.).....	74,936	Jan. 3, '21	50c	.....	52	52 1/2	50	50 1/2	+ 1/2	1,000
104 1/2	92	101 1/2	76	93 1/2	93 1/2	Apr. 29	93 1/2	Jan. 3	93 1/2	Jan. 3	Studebaker Co.....	69,000,000	June 1, '21	1 1/2	Q	79	79 1/2	77 1/2	77 1/2	+ 1/2	91,200	
.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	Studebaker Co. pf.....	10,280,000	June 1, '21	1 1/2	Q	79	79 1/2	77 1/2	77 1/2	+ 1/2	91,200
.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	Submarine Boat (sh.).....	765,920	Feb. 7, '21	50c SA	.....	5 1/2	5 1/2	4 1/2	4 1/2	+ 1/2	2,200
.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	Superior Oil (sh.).....	3,882,813	Dec. 20, '20	50c	.....	4 1/2	4 1/2	4 1/2	4 1/2	+ 1/2	2,200
54 1/2	52	60	41	48	48	Jan. 13	26	June 20	26	June 20	Superior Steel.....	6,000,000	Aug. 1, '21	75c	Q	30	30	30	30	+ 1/2	1,800	
105	95 1/2	102	96	97 1/2	97 1/2	Jan. 13	92 1/2	June 20	92 1/2	June 20	Superior Steel 1st pf.....	2,379,300	May 16, '21	2	Q	.....	.....	.....	.....	+ 1/2	1,800
.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	TEMTOR CORN & F. PROD., Class A (sh.).....	137,000	Oct. 5, '20	\$1	.....	74 1/2	8 1/2	7	7	+ 1/2	500
.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	Do Class B (sh.).....	55,550	Oct. 5, '20	\$1	.....	.....	.....	.....	.....	+ 1/2	500
17 1/2	9 1/2	13 1/2	6 1/2	10 1/2	10 1/2	Apr. 26	7	Mar. 12	7	Mar. 12	Tenn. C. & C. cfs.....	793,685	May 13, '18	\$1	.....	8	8	7 1/2	7 1/2	+ 1/2	300
.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	Tenn. C. & C. cfs.....	793,685	May 13, '18	\$1	.....	8	8	7 1/2	7 1/2	+ 1/2	300
.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	Texas Co. (\$25).....	130,982,000	June 30, '21	75c	Q	34	35 1/2	35 1/2	35 1/2	+ 1 1/2	26,500
.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	Texas Co. sub. recls., 50% paid.....	.....	.....	.....	.....	.....	.....	.....	.....	+ 1 1/2	26,500
.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	Texas Co. sub. recls., full paid.....	.....	.....	.....	.....	.....	.....	.....	.....	+ 1 1/2	26,500
70 1/2	27 1/2	47	14	27 1/2	27 1/2	May 16	16 1/2	Jan. 5	16 1/2	Jan. 5	Texas & Pacific.....	38,760,000	.....	.....	.....	20 1/2	20 1/2	20 1/2	20 1/2	+ 1/2	23,800
190	180	420	210	251	251	Mar. 21	210	Jan. 20	210	Jan. 20	Texas & P. Coal & O. prod.....	6,000,000	June 30, '21	2 1/2	Q	183 1/2	183 1/2	183 1/2	183 1/2	+ 1/2	11,000	
25 1/2	11	22 1/2	9 1/2	20 1/2	20 1/2	Mar. 21	13	Jan. 13	13	Jan. 13	Texas Pac. Land Tr.....	2,600,700	.....	.....	.....	16	16 1/2	15	15 1/2	+ 1 1/2	1,900
27 1/2	207	220	180	175	175	May 3	125	July 27	125	July 27	Third Avenue.....	16,590,000	Oct. 1, '16	1	.....	16	16 1/2	15	15 1/2	+ 1 1/2	1,900
.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	Tide Water Oil.....	40,576,700	June 30, '21	2	Q	125	125	125	125	+ 1/2	1,000
.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	Tide W. Oil sub. recls., 50% pd.....	.....	.....	.....	.....	.....	.....	.....	.....	+ 1/2	1,000
.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	Tide W. Oil sub. recls., full pd.....	.....	.....	.....	.....	.....	.....	.....	.....	+ 1/2	1,000
115	72 1/2	95 1/2	46	69 1/2	69 1/2	July 27	45	Mar. 22	45	Mar. 22	Tobacco Products.....	17,596,990	May 16, '21	1 1/2	Q	56 1/2	56 1/2	56 1/2	56 1/2	+ 1/2	17,900	
120	97 1/2	106	80	91	91	Jan. 13	76 1/2	Mar. 22	76 1/2	Mar. 22	Tobacco Products pf.....	8,000,000	July 1, '21	1 1/2	Q	85	85 1/2	84 1/2	84 1/2	+ 1/2	260	
130 1/2	5	19 1/2	8	12 1/2	12 1/2	Jan. 11	8	Apr. 6	8	Apr. 6	T. St. L. & W. cfs. of d.....	9,500,800	.....	.....	.....	15 1/2	17 1/2	15 1/2	15 1/2	+ 1/2	200
25 1/2	10	24 1/2	11	20	20	Jan. 6	15 1/2	Mar. 12	15 1/2	Mar. 12	T. St. L. & W. pf. cfs. of d.....	9,466,800	.....	.....	.....	15 1/2	17 1/2	15 1/2	15 1/2	+ 1/2	200
62 1/2	34 1/2	38 1/2	5 1/2	13	13	Apr. 25	6 1/2	Mar. 12	6 1/2	Mar. 12	Transcontinental Oil (sh.).....	2,000,000	.....	.....	.....	35	35 1/2	34 1/2	34 1/2	+ 1/2	16,550
74 1/2	2 1/2	34 1/2	60 1/2	4 1/2	4 1/2	Apr. 25	6 1/2	Mar. 12	6 1/2	Mar. 12	Transcontinental Oil (sh.).....	2,000,000	.....	.....	.....	35	35 1/2	34 1/2	34 1/2	+ 1/2	16,550
102 1/2	101 1/2	80	77 1/2	.....	.....	Apr. 7	36 1/2	Jan. 4	36 1/2	Jan. 4	Twin City Rap. Transit.....	22,000,000	Jan. 3, '21	3	.....	73	73	71 1/2	71 1/2	+ 1/2	1,000
.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	Twin City Rap. Transit pf.....	8,000,000	July 1, '21	1 1/2	Q	.....	.....	.....	.....	+ 1/2	1,000
197 1/2	115	200	121	160 1/2	160 1/2	Feb. 25	129 1/2	June 22	129 1/2	June 22	UNDERWOOD TYPEWR.....	9,000,000	July 1, '21	2 1/2	Q	.....	.....	.....	.....	+ 1 1/2	1,000
121	112	110	100	104 1/2	104 1/2	June 17	104 1/2	Jan. 18	104 1/2	Jan. 18	Underwood Typewriter pf.....	3,900,000	July 1, '21	1 1/2								

Footnotes

High and low prices are based on sales of 100-share lots, except in special instances where an asterisk (*) indicates that the price given is for less than that amount. \$Including the amount of New York Central Railroad stock listed. ¶Payable in script. ¶Payable in stock. ¶Payable in preferred stock. x Ex dividend.

The rates of dividends referred to under note indicated by † include extra or special dividends as follows:

	Amount.	Kind.
American Shipbuilding	2½%	Extra
Bush Terminal	2½%	Scrip
Columbia Graphophone	1-30%	Stock
Conn. Prod. Ref.	2½%	Extra
General Electric	2%	Stock
Otis Elevator	3	Extra
Pacific Mail	50c	Extra
Pure Oil Co.	50c	Stock
Texas Pacific Coal & Oil	20c	Stock
Am. Bosch Magneto paid 20% in stock July		

American Steel Foundries paid \$3 in common stock May 29, 1920.

Alb. & Susq. paid 1½% extra on Jan. 10,
not included in amount given in preceding
table.

American common La France Fire Engine paid on 15% in preferred stock June 1, 1921.

American Steel Foundries paid \$4 in common stock on common Dec. 31, 1920.
American Tobacco paid on common 75% in

Class B stock on Aug. 1, 1920.
Brown Shoe common paid 33 1-3% in com-
mon stock on July 1, 1920.
General of N. J. paid special dividends of 2%

Central of N. J. paid special dividends of 2% on June 30, 1920, and 2% on Feb. 25 and June 30, 1921.

Chandler Motor paid 33 1/3% in stock June 10, 1920.
Columbia Gas and Electric paid 1% extra in cash Jan. 25, 1921.

Consolidated Cigar paid 15% in common stock on common on Nov. 1, 1920.
Crucible Steel paid 50% in stock April 30,

Crucible Steel paid 50% in stock April 30, 1920, 12 2-3% in stock July 31, 1920, and 14 2-7% in stock on Aug. 31, 1920. Eastman Kodak paid on common 10% extra

Eastman Kodak paid on common 10% extra in cash June 1 and 5% in cash July 1, 1921. Endicott-Johnson paid 10% in stock on common June 10, 1920.

General Motors paid May 1, Aug. 2 and Nov. 1, 1920, 1-40 of a share on new common.

General Chemical paid 20% in stock May 1, 1920.
International Harvester paid 12½% in com-

mon stock on common Sept. 15, 1920, and 2% in common stock on Jan. 25 and July 25, 1921.

International Motor Truck paid 100% in stock
May 11, 1920.
Kelly Springfield Tire paid on common May 1, 1920.

1, Aug. 2 and Nov. 1, 1920, and Feb. 1, 1921, 3% in common stock.
Manhattan Electrical Supply Company paid 10% in common stock on Oct. 15, 1920.

May Department Stores paid on common 33 1-3% in common stock on July 10, 1920.

Mexican Petroleum paid on common 10% in common stock July 10, 1920.
Middle States Oil paid 20% in stock March 1, 1920, and 50% in stock July 10, 1920.

National Aniline and Chemical paid 4% in common stock on Oct. 9, 1920.
Owens Bottle paid on common 5% in common

Pan American Petroleum and Transp. paid

Pierce Oil common paid 2½% in common

stock on July 1 and Oct. 1, 1920.
Pure Oil paid 50c. in com. stock Sept. 1, 1920.

Savage Arms paid 5% extra on Jan. 15 and April 30, in addition to the regular quarterly payments of 1½%.

Sears, Roebuck & Co. paid 40% in common stock on common July 15, 1920.
Sinclair Cons. Oil paid 2% in stock July 15, 1920.

South Porto Rico Sugar paid 100% in common stock on common Aug. 6, 1920.

Studebaker Corporation paid 33 1-3% in stock on May 5, 1920.
Texas Company paid 10% in stock March 31, 1921

Texas Pacific Coal and Oil paid 2% in stock
Sept. 20, 1920.
United Clear Stores paid 10% in common

United Cigar Stores paid 10% in common stock on common Nov. 15, 1920.
United Retail Stores paid 5% in stock Aug. 16, 1920.

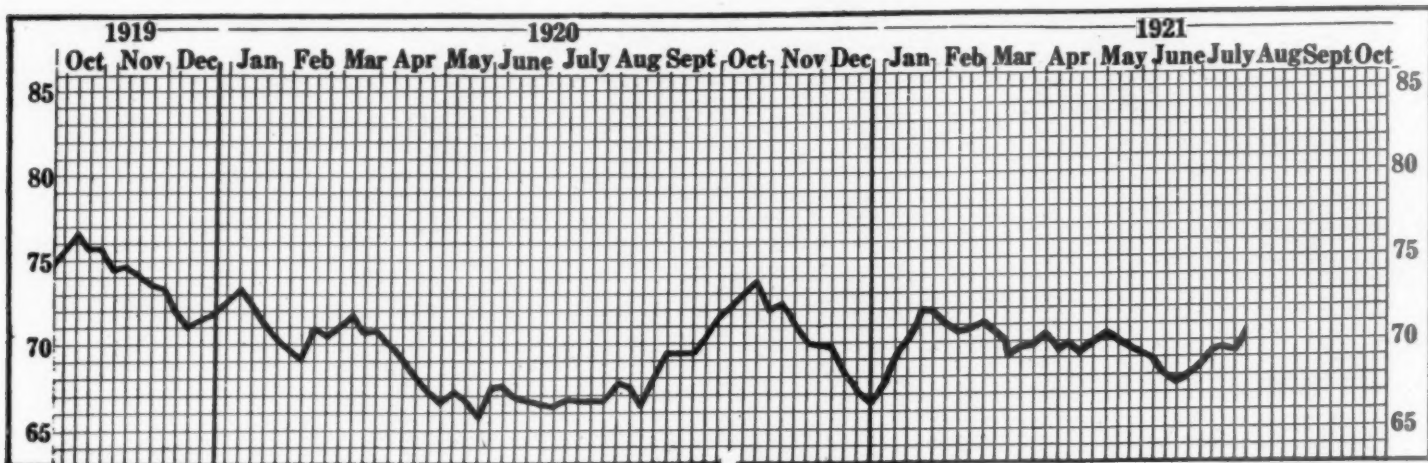
United States Rubber paid 12½% in stock
Feb. 19, 1920.
United Cigar Stores paid 10% in stock April

Union Bag and Paper paid 50% in stock May 20, 1920.

United Fruit paid 100% in stock Jan. 15, 1921.
Virginia Iron, Coal and Coke paid 10% in
stock Nov. 1, 1920.

Woolworth (F. W.) Company paid 50% in common stock June 1, 1929.

The Trend of Bond Prices—Average of 40 Listed Issues



Stock Exchange Bond Trading

Week Ended July 30

Total Sales \$65,565,900 Par Value

Range, 1921					Range, 1921					Range, 1921					Range, 1921				
High	Low	Sales	High	Low	Sales	High	Low	Sales	High	Low	Sales	High	Low	Sales	High	Low	Sales		
62 1/2	57	1	ADAMS EXP. 4s...	62	62	62	62	62	62	62	62	67 1/2	63 1/2	5	Louis. & Ark. 1st 5s 67 1/2	66 1/2	66 1/2		
97 1/2	92 1/2	101	Am. Ag. Chem. Co. 7 1/2s 97 1/2	96 1/2	96 1/2	96 1/2	96 1/2	96 1/2	96 1/2	96 1/2	96 1/2	97 1/2	92 1/2	101	Louis. & Ark. 1st 5s 97 1/2	96 1/2	96 1/2		
98 1/2	88	2	A. Ag. Chem. Co. 5s 91	91	91	91	91	91	91	91	91	98 1/2	88	2	Louis. & Ark. 1st 5s 98 1/2	88	88		
73 1/2	65	5	Am. Cotton Oil 5s...	74	74	74	74	74	74	74	74	73 1/2	65	5	Louis. & Ark. 1st 5s 73 1/2	65	65		
80	73 1/2	120	Am. S. & R. 1st 5s...	80	77	79 1/2	79 1/2	79 1/2	79 1/2	79 1/2	79 1/2	80	73 1/2	120	Louis. & Ark. 1st 5s 80	79 1/2	79 1/2		
101 1/2	97	214	Am. T. & T. cv. 6s...	100 1/2	99 1/2	100	100	100	100	100	100	101 1/2	97	214	Louis. & Ark. 1st 5s 101 1/2	100 1/2	100 1/2		
90	80	30	Am. T. & T. cv. 4 1/2s 87	86 1/2	86 1/2	86 1/2	86 1/2	86 1/2	86 1/2	86 1/2	86 1/2	90	80	30	Louis. & Ark. 1st 5s 90	89	89		
85	77 1/2	135	Am. T. & T. cv. 5s 85	84	84 1/2	84 1/2	84 1/2	84 1/2	84 1/2	84 1/2	84 1/2	85	77 1/2	135	Louis. & Ark. 1st 5s 85	84	84		
80 1/2	73 1/2	30	Am. T. & T. col. 4s 81	78 1/2	81	81	81	81	81	81	81	80 1/2	73 1/2	30	Louis. & Ark. 1st 5s 80 1/2	79 1/2	79 1/2		
73 1/2	67 1/2	1	Am. Writing P. 7s 70 1/2	70 1/2	70 1/2	70 1/2	70 1/2	70 1/2	70 1/2	70 1/2	70 1/2	73 1/2	67 1/2	1	Louis. & Ark. 1st 5s 73 1/2	72	72		
55	50	3	Ann Arbor 4s...	55	55	55	55	55	55	55	55	55	50	3	Louis. & Ark. 1st 5s 55	54	54		
81 1/2	75	48	Armour & Co. 4 1/2s 80	79 1/2	79 1/2	79 1/2	79 1/2	79 1/2	79 1/2	79 1/2	79 1/2	81 1/2	75	48	Louis. & Ark. 1st 5s 81 1/2	80	80		
79 1/2	73 1/2	240	A. T. & S. F. gen. 4s 70	77	78 1/2	78 1/2	78 1/2	78 1/2	78 1/2	78 1/2	78 1/2	79 1/2	73 1/2	240	Louis. & Ark. 1st 5s 79 1/2	78 1/2	78 1/2		
77 1/2	75	4	A. T. & S. F. gen.	75 1/2	75 1/2	75 1/2	75 1/2	75 1/2	75 1/2	75 1/2	75 1/2	77 1/2	75	4	Louis. & Ark. 1st 5s 77 1/2	76	76		
73	67 1/2	1	A. T. & S. F. adj. 4s 72	72	72	72	72	72	72	72	72	73	67 1/2	1	Louis. & Ark. 1st 5s 73	72	72		
84 1/2	78 1/2	10	A. T. & S. F. cv. 4s 80 84 1/2	84 1/2	84 1/2	84 1/2	84 1/2	84 1/2	84 1/2	84 1/2	84 1/2	84 1/2	78 1/2	10	Louis. & Ark. 1st 5s 84 1/2	83 1/2	83 1/2		
79 1/2	72 1/2	1	A. T. & S. F. cv. 4s 71 1/2	71 1/2	71 1/2	71 1/2	71 1/2	71 1/2	71 1/2	71 1/2	71 1/2	79 1/2	72 1/2	1	Louis. & Ark. 1st 5s 79 1/2	78 1/2	78 1/2		
72 1/2	65	11	A. T. & S. F. Ry. Mt. 4s 72 1/2	70 1/2	70 1/2	70 1/2	70 1/2	70 1/2	70 1/2	70 1/2	70 1/2	72 1/2	65	11	Louis. & Ark. 1st 5s 72 1/2	71 1/2	71 1/2		
92 1/2	84 1/2	2	At. & Ch. A.L. 1st 5s 87	87	87	87	87	87	87	87	87	92 1/2	84 1/2	2	Louis. & Ark. 1st 5s 92 1/2	91 1/2	91 1/2		
97 1/2	90 1/2	13	At. Pow. Co. 7 1/2s 97 1/2	96 1/2	96 1/2	96 1/2	96 1/2	96 1/2	96 1/2	96 1/2	96 1/2	97 1/2	90 1/2	13	Louis. & Ark. 1st 5s 97 1/2	96 1/2	96 1/2		
104	99	19	Atl. Coast Line 7s 104	102 1/2	102 1/2	102 1/2	102 1/2	102 1/2	102 1/2	102 1/2	102 1/2	104	99	19	Louis. & Ark. 1st 5s 104	103	103		
81	73 1/2	13	Atl. Coast L. 1st 4s 78 1/2	78 1/2	78 1/2	78 1/2	78 1/2	78 1/2	78 1/2	78 1/2	78 1/2	81	73 1/2	13	Louis. & Ark. 1st 5s 81	80	80		
78	72 1/2	39	A. C. L. gen. unif. 4 1/2s 76 1/2	74 1/2	76 1/2	76 1/2	76 1/2	76 1/2	76 1/2	76 1/2	76 1/2	78	72 1/2	39	Louis. & Ark. 1st 5s 78	77 1/2	77 1/2		
73	66 1/2	38	Atl. C. L. & N. 4s 71 1/2	69 1/2	71 1/2	71 1/2	71 1/2	71 1/2	71 1/2	71 1/2	71 1/2	73	66 1/2	38	Louis. & Ark. 1st 5s 73	72	72		
73	66 1/2	38	Atl. C. L. & N. 4s 71 1/2	69 1/2	71 1/2	71 1/2	71 1/2	71 1/2	71 1/2	71 1/2	71 1/2	73	66 1/2	38	Louis. & Ark. 1st 5s 73	72	72		
101 1/2	98 1/2	90	Atlantic Fruit 7s...	99 1/2	101 1/2	101 1/2	101 1/2	101 1/2	101 1/2	101 1/2	101 1/2	101 1/2	98 1/2	90	Louis. & Ark. 1st 5s 101 1/2	100 1/2	100 1/2		
70 1/2	64 1/2	47	BALT. & OHIO 4s...	70	68 1/2	70	70	70	70	70	70	70 1/2	64 1/2	47	Louis. & Ark. 1st 5s 70 1/2	69 1/2	69 1/2		
86 1/2	79 1/2	94	Balt. & O. pr. 1. 3 1/2s 86 1/2	84 1/2	86 1/2	86 1/2	86 1/2	86 1/2	86 1/2	86 1/2	86 1/2	86 1/2	79 1/2	94	Louis. & Ark. 1st 5s 86 1/2	85 1/2	85 1/2		
98 1/2	87 1/2	82	Balt. & Ohio 4s...	91	91	91	91	91	91	91	91	98 1/2	87 1/2	82	Louis. & Ark. 1st 5s 98 1/2	97 1/2	97 1/2		
71 1/2	65	214	Balt. & Ohio cv. 4 1/2s 71 1/2	69 1/2	70 1/2	70 1/2	70 1/2	70 1/2	70 1/2	70 1/2	70 1/2	71 1/2	65	214	Louis. & Ark. 1st 5s 71 1/2	70 1/2	70 1/2		
74	68	94	Balt. & Ohio ref. 4s 74	72	72 1/2	72 1/2	72 1/2	72 1/2	72 1/2	72 1/2	72 1/2	74	68	94	Louis. & Ark. 1st 5s 74	73 1/2	73 1/2		
66 1/2	61 1/2	42	B. & O. P. L. E. & W. Va. 4s...	66	65	66	66	66	66	66	66	66 1/2	61 1/2	42	Louis. & Ark. 1st 5s 66 1/2	65 1/2	65 1/2		
83	76	52	B. & O. S.W. Div. 3 1/2s 83	81 1/2	82 1/2	82 1/2	82 1/2	82 1/2	82 1/2	82 1/2	82 1/2	83	76	52	Louis. & Ark. 1st 5s 83	82 1/2	82 1/2		
56	50 1/2	17	B. & O. T. & C. 4s 56	54	56	56	56	56	56	56	56	56	50 1/2	17	Louis. & Ark. 1st 5s 56	55 1/2	55 1/2		
104 1/2	100 1/2	75	Bell Tel. (Pa.) 7s 104 1/2	103 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	104 1/2	100 1/2	75	Louis. & Ark. 1st 5s 104 1/2	103 1/2	103 1/2		
82 1/2	74 1/2	14	Beth. Stl. p. m. 5s 77 1/2	77	77	77	77	77	77	77	77	82 1/2	74 1/2	14	Louis. & Ark. 1st 5s 82 1/2	81 1/2	81 1/2		
86	78	11	Beth. Stl. ref. 5s 83 1/2	83 1/2	83 1/2	83 1/2	83 1/2	83 1/2	83 1/2	83 1/2	83 1/2	86	78	11	Louis. & Ark. 1st 5s 86	85 1/2	85 1/2		
95	86 1/2	2	Beth. Stl. ext. 5s 91 1/2	91	91	91	91	91	91	91	91	95	86 1/2	2	Louis. & Ark. 1st 5s 95	94 1/2	94 1/2		
80 1/2	75 1/2	2	Bklyn. Edison gen. 4s 80 1/2	80	80 1/2	80 1/2	80 1/2	80 1/2	80 1/2	80 1/2	80 1/2	80 1/2	75 1/2	2	Louis. & Ark. 1st 5s 80 1/2	79 1/2	79 1/2		
80 1/2	76	8	Bklyn. Edison gen. 5s 80 1/2	80	80 1/2	80 1/2	80 1/2	80 1/2	80 1/2	80 1/2	80 1/2	80 1/2	76	8	Louis. & Ark. 1st 5s 80 1/2	79 1/2	79 1/2		
98 1/2	96 1/2	15	Bklyn. Ed. gen. 7s 98 1/2	98	98 1/2	98 1/2	98 1/2	98 1/2	98 1/2	98 1/2	98 1/2	98 1/2	96 1/2	15	Louis. & Ark. 1st 5s 98 1/2	97 1/2	97 1/2		
90 1/2	86	39	Bklyn. Ed. gen. 7s 90 1/2	89 1/2	89 1/2	89 1/2	89 1/2	89 1/2	89 1/2	89 1/2	89 1/2	90 1/2	86	39	Louis. & Ark. 1st 5s 90 1/2	89 1/2	89 1/2		
54 1/2	49 1/2	67	B. R. T. 7s 54 1/2	53 1/2	54 1/2	54 1/2	54 1/2	54 1/2	54 1/2	54 1/2	54 1/2	54 1/2	49 1/2	67	Louis. & Ark. 1st 5s 54 1/2	53 1/2	53 1/2		
53 1/2	41	135	B. R. T. 7s 53 1/2	52 1/2	53 1/2	53 1/2	53 1/2	53 1/2	53 1/2	53 1/2	53 1/2	53 1/2	41	135	Louis. & Ark. 1st 5s 53 1/2	52 1/2	52 1/2		
52 1/2	33	135	B. R. T. 7s 52 1/2	51 1/2	52 1/2	52 1/2	52 1/2	52 1/2	52 1/2	52 1/2	52 1/2	52 1/2	33	135	Louis. & Ark. 1st 5s 52 1/2	51 1/2	51 1/2		
32	25	5	B. R. T. gold 5s 27	25	27	27	27	27	27	27	27	32	25	5	Louis. & Ark. 1st 5s 32	31	31		
60 1/2	58	7	Bklyn. Un. El. 5s 60 1/2	60 1/2	60 1/2	60 1/2	60 1/2	60 1/2	60 1/2	60 1/2	60 1/2	60 1/2	58	7	Louis. & Ark. 1st 5s 60 1/2	59 1/2	59 1/2		
82 1/2	71	4	Bklyn. Un. Gas 5s 82 1/2	80	80	80	80	80	80	80	80	82 1/2	71	4	Louis. & Ark. 1st 5s 82 1/2	81 1/2	81 1/2		
85	79	2	Buff. R. & P. 4 1/2s 80	80	80	80	80	80	80	80	80	85	79	2	Louis. & Ark. 1st 5s 85	84	84		
72	67 1/2	6	Bush Terminal 5s 71 1/2	71 1/2	71 1/2	71 1/2	71 1/2	71 1/2	71 1/2	71 1/2	71 1/2	72	67 1/2	6	Louis. & Ark. 1st 5s 72	71 1/2	71 1/2		
75 1/2	67 1/2	15	Bush Term. Bldg.																

Range, 1921										Range, 1921										Range, 1921									
High	Low	Sales	High	Low	Sales	High	Low	Sales	High	Low	Sales	High	Low	Sales	High	Low	Sales	High	Low	Sales	High	Low	Sales	High	Low	Sales			
70	68	57%	2 Pleasant Val. Coal 5s	60	55	63	65	+	1%	80%	73	70	Un. Pac. int. ref. 4s	77	75	77%	+	2%	98.90	95.85	11078 3/4	Vict. 4 1/2s, 1922-23	98.60	98.40	98.60	+ .10			
70	68	57%	39 Public Service 5s	63	63	65	+	1%	85%	81	115	Un. Pac. int. 4s	87	84	85%	+	1%	98.46	95.80	70	Vict. 4 1/2s, 22-23, reg.	98.46	98.24	98.44	+				
81	71%	247	READING gen. 4s	76%	74%	76	+	1%	101%	97 1/4	46	Un. Pac. 6s	101	100%	100%	+	1%	Total sales							\$34,617,400				
90%	60%	61%	2 Rio G. West. 1st 4s	60%	60%	66 1/2	+	1%	96%	26%	2	U. R. R. S. 4s, eq. 1st	28	28	28	+	1%	OTHER GOVERNMENT BONDS											
54	47%	33	Rio G. West. col. 4s	52%	51%	52	+	1%	87%	71%	4	U. Rys. Inv. 4 1/2s	80%	80%	80%	+	1%	72%	69 1/2	17	Argentine 3s	68%	67%	68%	+	1/2			
68%	64%	94%	15 R. L. Ark. 4 1/2s	67%	67%	67 1/2	+	1%	87%	71%	4	U. S. Realty & I. 5s	87%	87	87	+	1%	49	40%	49	Chinese Govt. 5s	40%	45%	40%	+	1/2			
79%	71%	91%	1 R. W. & O. cons. 5s	98%	98%	98%	+	1%	100	94%	24	U. S. Rub. 1st 7s	99%	98	99%	+	1%	104	93 1/4	14%	City of Berlin 5s	100%	99%	100%	+	1/2			
90%	81	6 ST. L., I. M. & S. g.s. 90	88%	89%	+	1%	70%	78%	75	U. S. Rub. 1st & 7s	79%	78%	79%	+	1%	84%	74	19	City of Bordeaux 4s	84	82	83%	+	2%					
73%	67%	74 ST. L., I. M. & S. U. & R. 4s	72%	71%	72%	+	1%	90%	92	355	U. S. Steel 5s	93	94%	94%	+	1%	100%	94%	47	C. Christiania 8s	100%	98%	99%	+	1/2				
71 1/2	64%	22 ST. L., I. M. & S. R. & G. 5s	69	69%	69	+	2%	81	76	12	Utah P. & L. 5s	79	77	79	+	1%	78%	72	230	City of Copen. 5 1/2s	78%	78	78%	+	58				
97%	93%	7 ST. L. & S. W. 1st 5s	95%	95	95	+	1%	94	90%	7	Va.-CAR. CH. 1st 5s	93%	93	93%	+	3	85	74%	29	City of Lyons 5s	84	81%	84	+	3				
63%	59	333 ST. L. & S. F. pr. 1s	62%	61%	62%	+	1%	93%	85	9	Va.-Car. Ch. con. 6s	88%	88	88%	+	2%	100%	94	127%	City of Zurich 100%	99	100%	100%	+	1				
76	70%	198 ST. L. & S. F. pr. 1s	74%	73%	74%	+	1%	90	86%	1	Va. Mid. gen. 5s	86%	86%	86%	+	1%	103	95%	61	Dan. Mun. a. f. 8s	103%	100%	102%	+	2				
90	84%	34 ST. L. & S. F. pr. 1s	89%	88%	89%	+	1%	85	79	19	Virginian Ry. 5s	84%	82%	83	+	1/2	103	95%	52	Dan. Mun. a. f. 8s	103	100%	102	+	1				
57%	44%	435 ST. L. & S. F. inc. 6s	57%	55	57%	+	2%	60	60	1	Va. Ry. & Pow. 5s	65%	65%	65%	+	1%	93	85%	21	Dom. of C. 5s, 1928	92%	91%	92%	+	1				
68%	61%	416 ST. L. & S. F. ad. 6s	68%	68%	68	+	1%	90	82%	11	WABASH 1st 5s	86%	85%	86%	+	1%	93%	87%	106	Dom. of C. 5 1/2s, 1929	92%	91%	92%	+	1				
89	82%	108 ST. L. S. W. 1st 4s	87%	87	87 1/2	+	1%	80	72	14	Wabash 2d 5s	76	75%	76	+	1%	91	83%	37	Dom. of C. 5s, 1931	89	88%	89%	+	1/2				
69%	62%	17 ST. L. & S. W. 1st 5s	68%	67%	68	+	1%	74%	67%	20	West Shore 4s	73	72	73	+	1	83%	79%	37	Dom. Republic 5s	81	80%	80%	+	1/2				
68%	61%	38 ST. P. & K. C. S. L. 4 1/2s	65	65	+	1	73	66	36	West Shore 4s, reg.	63%	69	69	+	1/2	98%	95	127%	French Govt. 5s	101%	99%	101%	+	1					
92	91%	1 ST. P. & Duluth 5s	92	92	+	1/2	97%	92%	33	Western Electric 5s	97%	97	97%	+	1	83%	75	59	Jap. 4 1/2s, ster. loan	85%	84%	85%	+	1					
92	87	5 ST. P. & M. & C. con. 4s	88%	88%	88%	+	1/2	89%	83	7	W. N. Y. & P. 1st 5s	85	85	85	+	2	83%	75	190%	Jap. 4 1/2s, 2d Series	85%	84%	85	+	1/2				
63%	58	1 San A. & A. P. 4s	62	62	+	1	54%	51%	123	Western Mid. 4s	54%	52%	54%	+	1%	70%	56	190%	Jap. 4s, ster. loan	70%	69%	70%	+	1					
41	36	20 Seab. A. L. ref. 4s	40%	40	+	1 1/2	88	75%	46	Western Pacific 5s	81	79	79%	+	1	101%	95%	207%	King. of Belg. 7s	101%	100%	101%	+	1					
55	45	86 Seab. A. L. con. 6s	50%	49%	50	+	1	87%	77%	4	W. U. T. R. E. 4 1/2s	81%	80%	80%	+	1/2	97%	87	30%	King. of Belg. 6s	95%	93%	95%	+	1/2				
51	40	11 Seab. A. L. 4s	54%	53%	54	+	1	87%	82	1	W. T. C. 4s	87%	87%	87	+	2 1/2	103	95%	44%	K. of Belg. 4 1/2s, reg.	103%	101%	103%	+	1				
39	25	137 Seab. A. L. ad. 5s	27%	27	+	1 1/2	102%	94%	181	Westing. E. & M. 7s	102%	102	+	1 1/2	95%	87	17%	Denmark 5s	103	101%	102	+	1						
97	97	5 Sharon Steel Hoop 8s	97	97	+	1	53%	47	10	Wheel. & L. E. ref. 4 1/2s	52%	52	52%	+	5%	89%	81	2	King. of Italy 6 1/2s	89%	88%	89%	+	1					
94%	90%	231 Sinclair Oil 7 1/2s	91%	90%	91%	+	1	90%	82%	41	Wilson & Co. 1st 6s	83%	83%	83%	+	1%	104	98%	85	King. of Norw. 8s	104	102%	103%	+	1/2				
83	80%	3 So. Bell Tel. 3s	82%	81%	81%	+	1/2	89%	77%	9	Wilson & Co. cv. 6s	79%	78	79%	+	1	89%	82%	154	King. of Sweden 6s	86	85	85%	+	1				
80%	75%	211 So. Pac. conv. 4s	80%	79	80%	+	1	98	90	+	Wickwire Steel 7s	90	90	90	+	1/2	99%	92	262	Rep. of Chile 8s	99%	98%	99	+	1 1/2				
78%	73%	222 So. Pac. ref. 4s	78	75%	77%	+	2	71%	63%	27	Wis. Central 4s	69	66	69	+	4	82%	77	7	Rep. of Cuba 5s	94	78%	78	+	1				
73	67	25 So. Pac. col. 4s	73	71	73	+	1	73	65	1	W. C. Sup. & D. 4s	66	66	66	+	1	87	77	3	Rep. of Cuba 5s	74	77	77	+	1				
70	68	30 So. Pac. S. F. 4s	72	71%	73	+	1 1/2	54	47	13	Wilkes-B. & East. 5s	50	50	50	+	1	71%	62%	10	U. S. of Cuba 4 1/2s	65	65%	65	+	1				
70	60%	171 Southern Ry. 5s	85%	83%	85	+	1	Total sales										\$23,176,500											
61%	55	142 St. Ry. Mem. gen. 4s	57%	56%	57%	+	1	UNITED STATES GOVERNMENT BONDS																					
80	80	1 So. Ry. Ry. div. 5s	82%	82%	+	2	93.50	92.60	2472	Lhb. 3 1/2s, 1932-47	88.16	87.02	87.76	+	70	100	102%	116	Swiss Confed. a. f. 8s	105%	104%	105%	+	1					
87	81	2 Stand. Gas R. Co. 6s	84%	84%	+	1	92.24	88.50	15%	Lhb. 3 1/2s, 32-47, reg.	87.00	87.00	87.00	+	86	100	97%	44	U. K. G. B. & I. 5 1/2s, 21	99%	99%	99%	+	1					
104	101	83 Stand. Oil of Cal. 7s	103%	103%	+	1	88.50	85.24	9	Lhb. 1st cv. 4s, 32-47	87.74	87.60	87.66	+	02	99%	94%	357	U. K. G. B. & I. 5 1/2s, 22	98%	98%	98%	+	1/2					
55%	91%	34 Steel & Tube 7s	92%	92	92	+	1	88.70	85.20	649	Lhb. Intev. 4 1/2s, 32-47	87.98	87.52	87.82	+	30	91%	86	630	U. K. G. B. & I. 5 1/2s, 29	89%	88%	88%	+	1/2				
											Lhb. Intev. 4 1/2s, 32-47	87.30	87.30	87.30	+	38	87%	83	478	U. K. G. B. & I. 5 1/2s, 37	87%	86	87	+	1				
											registered	87.30	87.30	87.30	+	38	84%	82%	222	4 1/2s, 1916	85%	84%	84%	+	1				
											Lhb. 2d cv. 4 1/2s	87.30	87.30	87.30	+	24	88	82%	222	4 1/2s, 1916	85%	84%	85	+	1				
											1927-42, reg.	87.58	87.48	87.58	+	38	89%	81%	3	4 1/2s, 1914	81%	81%	81%	+	1/2				
											Lhb. 3d 4 1/2s, 1928	92.00	91.40	91.80	+	30	93%	87%	15	4 1/2s, 1917	89%	89%	89%	+	1				
											Lhb. 3d 4 1/2s, 28, reg.	91.02	91.30	91.72	+	30													
											Lhb. 4th 4 1/2s, 33-38	88.00	87.46	87.80	+	28													
											Lhb. 4th 4 1/2s, 33-38	88.00	87.46	87.80	+	28													
											registered	87.78	87.32	87.68	+	42													
											registered	87.68	87.32	87.68	+	42													
											Vict. 3 1/2s, 1922-23	98.64	98.44	98.62	+	20													
											Vict. 3 1/2s, 1922-23	98.64	98.44	98.62	+	20													
											Grand total																		
											Grand total																		

Transactions on the New York Curb

WEEK ENDED JULY 30, 1921

Trading by Days				
	Industrials	Oils	Mining	Bonds
Monday	32,982	39,024	267,239	\$1,110,000
Tuesday	51,386	65,138	398,989	838,000
Wednesday	41,639	59,082	229,845	1,412,000
Thursday	35,934	60,963	180,925	1,327,000
Friday	299,113	59,799	210,165	867,000
Saturday	25,974	58,225	700,495	421,000

INDUSTRIALS.

High	Low	Sales	High	Low	Last	Ch'ge	
2 1/2	1 1/2	3,235 Acme Packing....	1%	1 1/2	1 1/2	- 1/2	
2	1	3,300 Acme Coal.....	1%	1	1 1/2	..	
25 14 1/2	10	100 Aluminum Co.....	18	16	16	+ 1	
14	3 1/2	800 Am. Writ. Paper....	40	3 1/2	3 1/2	..	
28	2 1/2	400 Auto Fuel Supp....	40	40	40	..	
16 1/2	3 1/2	100 Anni. Leather.....	10%	9 1/2	10	- 1/2	
2	.65	300 Beto. Motors.....	.69	.65	.60	- 11	
13 1/2	11 1/2	1,300 Br.-Am. Tob., reg. 12	11	11 1/2	..	..
13 1/2	11 1/2	1,300 Br.-Am. Tob., reg. 12	11 1/2	11 1/2	..	..
.98	.05	21 Buddy Buds, Inc..	.05	.05	.05	..	
35	.85	10 Borden Co.....	.95	.95	.95	..	
105	3	100 Car Light & Pow. 1 1/2	1	1 1/2	+ 1/2	..	
5	2 1/2	2,263 Cadillac Tire.....	102	102	102	..	
35	18	10 Carbon Steel.....	18	18	18	..	
2	1 1/2	200 Central Tre. Sug. 1 1/2	1 1/2	1 1/2	..	..
2	1	100 Chalmers Mo. cts. 1 1/2	1 1/2	1 1/2	+ 1/2	..	
14 1/2	12 1/2	500 Chi. & E. Ill., w. l. 13%	13%	13%	- 1/2	..	
48	16	515 Com'wealth Fin..	48	44 1/2	48	+ 3 1/2	
62 1/2	42 1/2	175 Com'wealth Fin. pf. 62 1/2	61	62 1/2	+ 1/2	..	
7 1/2	3	100 Chicago Nipple.....	4 1/2	4 1/2	+ 1/2	..	
8 1/2	11	2,500 Con. Tin Foil.....	13 1/2	3 1/2	5 1/2	..	
80 1/2	2 1/2	10 D. L. & W. Coal.....	75	75	75	..	
3	2 1/2	450 Dictograph Prod..	3	2 1/2	3	..	
3 1/2	2 1/2	2 Dictograph pf.....	3 1/2	3 1/2	3 1/2	..	
65	.05	1,300 Du Pont de N. pf. 65	65	65	65	..	
29 1/2	13	1,900 Durant Motor.....	29	28	28 1/2	..	
26 1/2	1 1/2	2,615 Empire Food Pr..	26 1/2	26 1/2	- 1 1/2	..	
4 1/2	11	200 Elgin.....	4 1/2	4 1/2	..	..
26 1/2	4	400 Farrell Coal.....	13 1/2	12 1/2	12 1/2	..	
54	23	4,850 Goodyear T. & R. 16	12	12	+ 2 1/2	..	
11	9	100 Goodyear Tire pf. 32	31	32	+ 1	..	
5 1/2	1	100 D. W. Griffith.....	10	10	10	..	
149	130	24 Garland S.S.....	1	1	1	..	
23	10 1/2	205 Gillette Saf. Raz. 143 1/2	138 1/2	138 1/2	..	..
23	16 1/2	100 Gardner Motor.....	10 1/2	10 1/2	..	..
2 1/2	1 1/2	750 General Electric.....	2 1/2	1 1/2	2 1/2	..	
50	3 1/2	700 Goldway Furniture	4	4	+ 1/2	..	
50	3 1/2	8,400 Glen Alden Coal..	34 1/2	34 1/2	+ 1/2	..	
.75	.50	775 Heyden Chem.....	2	1 1/2	..	..
.45	.45	355 Harroun Motor.....	.75	.50	.50	..	
14 1/2	7 1/2	10 Holly Sugar pf.....	.45	.45	..	..
13	7 1/2	2,000 Intercont. Rubber. 8 1/2	7 1/2	7 1/2	+ 1/2	..	
72 1/2	38 1/2	2,375 Lib. McN. & Lib. 8 1/2	8 1/2	8 1/2	..	..
4	50	10 Lech. Val. Coal S. 62	62	62	..	..
4	50	200 Lake T. Boat.....	1	.75	.75	..	
35	30	7,000 Locomobile.....	.75	.50	.65	- 10	
9	1	50 Metro. 5 & 10c. pf. 30	30	30	- 3	..	
5	1	600 Mercer Motors.....	2 1/2	2 1/2	2 1/2	+ 1/2	..
9	1	100 McCleure's Mag.....	1%	1%	1%	..	
25	17	75 Nat. Motors.....	2	2	2	..	
25	17	25 N. Y. Transport.....	25	25	25	..	
2	5/8	1,025 National Leather..	8 1/2	7 1/2	8 1/2	+ 1/2	..
30	19	1,220 N. Am. Mfg. Co.....	31	31	31
35	31	200 Peerless T. & M.....	26 1/2	26 1/2	..	..
18	2 1/2	900 Parsons Auto A. S. 34	34	35	+ 1	..	
2 1/2	1	600 Philip Morris.....	4	4	4
11	8 1/2	11,750 "Perfection Tire..	.98	.80	.98	+ 1/2	..
2 1/2	1 1/2	445 Pyrene Mfg.....	.88	.82	.84
2 1/2	1 1/2	2,900 Radio Co.....	1%	1	1
2	1	1,100 Radio Co. pf.....	2	1%	1%
45	30	400 Republic.....	45	35	45
29	13 1/2	130 Reading rights..	17	16	17
10	1	700 Southern Coal & I. 2 1/2	1 1/2	1 1/2	- 1/2
9 1/2	4	300 Stand. Motors.....	4 1/2	4 1/2	4 1/2
3 1/2	2	16,700 Swifts Co. of Am. 2 1/2	2 1/2	2 1/2	2 1/2	+ 1/2	..
29	20	1,300 Swift Internat.....	23 1/2	23	23	- 1	..
13	8 1/2	100 Stand G. & El... 8 1/2	8 1/2	8 1/2
106	9 1/2	7 Swift & Co.....	85	85	85
106	49 1/2	400 Stand. Motor.....	50	50	50	+ 10 1/2	..
59 1/2	41 1/2	400 Stand. Com. Tob.. 59 1/2	50	50	50 1/2	+ 1	..
6	3 1/2	500 Tob. Prod. Exp. 5 1/2	5 1/2	5 1/2	5 1/2	- 1/2	..
1 1/2	.75	300 Tenn. R. & L.....	1	.75	1
7 1/2	4	1,000 Tenn. Ry. & L. pf. 4	4	4	4
72	30	25 Todd Ship.....	60	60	60
1%	1	6,900 N. Profit Sharing 1%	1 1/2	1 1/2	+ 1/2
35	21 1/2	2,000 U. S. Distrib.....	23 1/2	23 1/2	+ 1/2
60	49	400 U. S. R. Co.....	85	85	85
9	4	200 Union Carbide.....	43 1/2	43 1/2	43 1/2
13	1 1/2	3,440 U. S. L. & Heat.. 1%	1%	1%	1%
13 1/2	1	1,400 U. S. L. & H. pf. 1%	1%	1%	1%

Range, 1921	Sales		High	Low	Last	Net
High	Low					Ch'ge
1%	40,400	U. S. Ship Corp...	.24	.20	.21	— .02
1 1/2	36,800	U. S. SS. Co.....	.38	.32	.35	— .05
1 1/2	5,000	Wm. End. Chem.....	.58	.55	.57	— .03
2%	1,600	Wayne Coal.....	1 1/2	1 1/2	1 1/2	— 0
5	1,000	Willys Corp.....	.50	.48	.50	— 0
25%	275	Willys Corp.	15	15	15	+ 0

STANDARD OIL SUBSIDIARIES

25½	11½	1,500 Atlantic Lobos	... 12%	12%	12%	..
22	14½	3,600 Anglo-Am. Oil	... 16½	15	15½	..
85	80	160 Buckeye Pipe Line	80	80	80	..
51	32	100 Galena Signal	... 33	32½	32½	+ ½
170	140	20 Illinois Pipe Line	151	151	151	..
202	190	80 Prairie Pipe Line	180	185	180	..
320	293	120 Ohio Oil	... 250	250	250	+ 10
515	395	65 Prairie	... 425	417	417	..
77½	60%	6,400 Std. Oil of Ind.	67½	66½	67½	+ 1
385	296	455 Std. Oil of N. Y.	323	304	319	+15
102	79	145 Southern Pipe L.	81	79	80	..

MISCELLANEOUS OILS

37	20	3,750 Allied Oil, new.....	37	23	37	+ .15
20	.03	22,400 Allied Oil.....	05	03	04	—
08	.05	4,000 Amer. Royalty.....	07	07	07	— .01
72	.72	500 Anglo-Tex. Oil.....	72	72	72	—
10%	8%	4,200 Ark. Nat. Gas.....	10%	8%	9%	— %
3%	2%	300 Atlantic Pet., old.....	3	2%	2%	— %
2%	1%	43,500 Boone Oil.....	18	15	17	— .01
1%	.44	32,900 Houston Wyo. Oil.....	70	62	70	+ .07
10%	5%	8,500 Calb. Syndicate.....	7	4	4%	+ %
64	.64	2,300 Circle S. Oil.....	70	70	75	+ .02
255	101	874 Cities Service.....	120%	116	119	+ %
71	35	1,436 Cities Service pf.....	43%	42%	42%	— %
6%	3%	20 Cities Serv. pf. B.....	3%	3%	3%	—
31%	11%	8,312 Cit. Serv. bkrs.sh. 14	12%	13%	+ 1%	
110	104%	45 Continental Oil.....	106	104%	105	—
6	6	100 Cosden, old.....	6	6	6	—
5%	3%	300 Cosden pf., old.....	4%	3	4%	—
1%	1%	2,600 Circle S. Syndicate.....	1%	3%	+ %	
1%	10	13,200 Cushing Pet.....	20	16	16	—
1%	.08	6,800 Denny Oil.....	13	12	12	— .02
10	.7	120 Dominion Oil.....	7%	7%	7%	— %
27	25	3,500 Empire Ky. Oil.....	27	26	27	—
10	5%	5,000 Elk Basin Pet.....	5%	5%	5%	—
11	.35	5,800 Engineers Pet.....	50	38	50	+ .12
03	.02	2,500 Emeralds O. & G.....	03	03	03	—
1	1%	250 Edmond Oil & R.....	1	1%	1%	—
1	13	990 Ertel Oil.....	16	15	16	—
2%	1%	3,953 Federal Oil.....	1%	1%	1%	—
1	.01	9,500 Fay Petroleum.....	03	01	02	— .01
9%	2%	200 Granada Oil.....	3%	3%	3%	—
02	.01	5,500 Gulf Oil Co.....	02	01	02	—
30	5%	300 Guffey-Gillespie.....	5%	5%	5%	—
24	1%	1,200 Gulf Oil.....	2%	1%	1%	—
2%	.55	21,400 Gulf R. Oil.....	2%	1%	1%	— .08
10	4%	400 Hart Oil.....	1%	1%	1%	—
1%	.03	2,000 Harvey Crude Oil.....	04	04	04	—
15	1%	19,000 Hudson Oil.....	20	17	18	— .03
17%	9%	19,520 Internat. Pet.....	11%	10%	10%	—
14	7	330 Imperial Oil.....	9	8	8	—
11%	7%	100 Kansas & Gulf.....	7%	7%	7%	—
30	.60	3,500 Keystone R. Dev.....	63	63	65	— .01
37	20	820 Livingston Pet.....	3%	1%	1%	— %
47	20	1,000 Livingston Oil.....	27	23	27	—
1%	.81	7,100 Lyons Pet.....	1%	86	97	+ .11
36	10%	12,400 Maracaibo Oil.....	22%	20%	21%	+ %
4	.73	400 Manhart, O. & P.....	14	73	1	—
1%	1%	200 Martin Ref.....	1%	1%	1%	—
17	1%	6,680 Meridian Pet.....	14	12	13	— .01
15	.7	1,500 Merritt Oil Corp.....	7%	7%	7%	—
6%	3%	300 Mexico Petro.....	70	76	76	—
2	.39	41,500 Mexico Oil.....	60	67	80	+ .03
35%	21	100 Mexican Invest.....	26	26	26	+ %
2%	2	1,300 Midwest Oil.....	2%	2%	2%	—
12	5	400 Mountain Prod.....	7%	7%	7%	—
45	.45	1,000 Noble O. & G. pf.....	45	45	45	—
11	10	33,187 Noble Oil & Gas.....	18	17	17	—
88	.93	1,400 Nat. Oil of N. J.....	85	80	85	+ .10
7%	5%	400 Nat. Oil of N.J. pf.....	3%	3%	3%	+ %
3%	1%	400 Noco Pet.....	7	5%	7	—
3%	1%	400 No. Am. Oil & R.....	1%	1%	1%	—
25	.12	4,700 Northwest Oil.....	25	18	25	+ .08
2%	1%	8,656 Omar O. & G. new 1%	1%	1%	1%	—
6%	3	100 Pennock Oil.....	3%	3%	3%	—
12	.07	5,300 Ohio Ranger.....	10	60	10	—
06	.62	5,800 Okmulgee F.....	06	02	05	—
6%	2%	300 Oklahoma Pet.....	3	2%	2%	+ %
13%	.45	500 Red R. Oil & G.....	35	35	35	—
14%	9%	20 Savoy Oil.....	4%	4%	4%	—
5%	2	1,800 Salt Crk. (pron).....	10%	10%	10%	—
15%	5%	1,900 Sulpura Ref.....	3%	3	3	— %
9%	1	7,800 Simms Pet.....	6%	6%	6%	—
0%	10	242 Spencer Peto.....	1%	1%	1%	—
3%	10	400 Teclay Oil.....	4	3%	3%	+ %
1	.62	2,700 Tequyah Oil.....	11	10	10	—
1	.62	52,900 Seguy Oil & Land.....	60	62	65	— 3

Range, 1921	High	Low	Sales	High	Low	Last	Net
.04	.03	1.100	Texas, Rag. ....	.03	.03	.03	—
5	.02	13,150	Tex. O. & L. ....	.03	.02	.02	—
31	.26	1,360	West. States Oil ....	.29	.26	.29	—
1%	1/4	200	Vulcan Oil .....	.50	.50	.50	—
1	.40	2,100	Victoria Oil .....	.45	.42	.45	+ 3
5	1	300	Wilcox Oil & Gas. . .	2	2	2	—
2	.57	1,300	Woodburn Oil .....	.90	.90	.90	— 3
.22	.38	100	Y. Oil & Gas. ....	.18	.18	.18	—

MINING

MINING.									
10	.04	8,000 Am. Tin & T...	10	.07	.07	-	2		
10	.35	37,700 Alaska-B. C. Met.	39	.35	.35	-	2		
10	.43	28,200 Ariz.-Pac. Min.	00	.56	.57				
05	.16	5,000 Ariz. Div.	00	.01	.01				
7	.13	2,000 Booth M.	18	18	18				
48	.43	23,500 Big Ledge	27	23	25	+	1		
75	.27	800 Boston & Ely...	48	.47	.47	+	2		
10	.12	220,500 Boston & Mont...	75	.67	.74	+	7		
17	.08	700 Butte, N. Y.	30	25	25	-			
17	.08	6,000 Caledonia	10	09	10	+	1		
35	.12	29,000 Calumet River	34	30	35	+	3		
35	.12	4,500 Calumet Jer.	15	17	17	+	3		
1%	1%	1,500 Canada Copper	33	27	33	+	1		
08	.08	2,950 Con. Copper	1%	1%	1%	-			
75	.75	11,100 Comstock Tun.	08	.08	.08				
2	1	100 Corp. of Am.	75	.75	.75				
06	.03	1,200 Copper Canyon	04	05	06	+	2		
2%	1%	9,900 Cumbria	04	05	06	+	2		
10	.09	4,300 Creason Con. Gold	1%	1%	1%				
80	.62	1,000 Crown Res.	10	10	10				
2%	1%	35,900 Cortez Silver	80	.76	.80	+	1		
45	.18	500 Dolores Esp.	2%	2	2%	+	1		
6	6	61,900 Dollar Dole Ext. (pros.)	35	29	35	+	7		
2	.24	100 Davis-Daly	6	6	6				
2	1	100 Davis-Daly	53	39	39	-			
1	.08	225 Eureka, Holl.	1%	25	25	-	1%		
46	.15	103,700 El Salvador M.	31	18	20	-	8		
20	.09	88,350 Goldfield Flor.	40	37	40	+	5		
11	.05	100 First Nat. Cop.	62	.62	.62				
20	.09	26,100 Gold Zone Div.	13	11	12	+	1		
11	.05	13,100 Goldfield Con.	08	.08	.08	+	2		
12	.13	500 Hercules C. M. New	1%	6%	6%				
34	.07	61,700 Hannell Div.	13	13	13				
4%	3%	2,100 Hecla Mining	4%	4%	4%				
3%	1%	1,200 Howe Sound	2%	2	2%	+	1		
25	.12	5,200 Jer. Verde Con.	19	17	18	+	1		
19	.06	500 Jim Butler	07	.67	.67	-	2		
27	.07	38,000 Keweenaw	13	09	10	+	1		
3%	2	300 Kerr Lake	3%	3%	3%				
3%	3%	1,800 Lake Mines	3%	3%	3%				
08	.02	1,000 Lone Star	03	.03	.03				
1%	0%	500 La Rose	15	15	15				
1%	.05	600 McNam. Crescent	06	.65	.66	+	1		
1%	1	400 Mason Valley	1%	14	14	+	1		
30	.12	2,000 McKinley	1%	14	14	+	1		
1%	1%	1,000 McIntyre Porcu	1%	1%	1%				
20%	.09	21,100 McName Min.	1%	16	16	-	1		
00	.05	900 Magna Copper	1%	17%	17%				
08	.04	10,000 Miza. Ext. of Lou.	09	.07	.08	+	3		
11	.03	1,000 Magma Chief	08	.08	.				
3%	3%	1,500 Marsh Mining	04	.03	.03	+	1		
3%	3%	800 McArthur	04	.03	.03	+	1		
3%	3%	1,650 Motherlode Cop.	5%	5%	5%	+	3		
61	.48	200 Mur. M. Gold	53	.40	.53				
1%	1%	29,500 Nat. Tin	70	.56	.59				
33	.19	4,000 Nevada Ophir	31	.30	.30	-	1		
16	.05	12,500 Nev. Sil. H.	06	.05	.05	-	2		
1%	1%	100 New Dom. Cop.	1%	1%	1%				
14	13%	1,500 New Consolidat.	10	13	13%				
1%	1	1,700 New Mex. Land	1%	1%	1%				
1	1	100 New Mex Land C.	1	1	1				
142	110	155 New Jersey Zinc.	119	114	116	+	4		
8%	4%	2,690 Nipissing Mining.	4%	.44	.44	+	1		
12	.06	1,400 Ohio Copper	12	.06	.12	+	6		
1%	1	150 Portland C. M. D.	1	1	1				
10	.08	100 N. T. & C. M. B.	08	.08	.08				
08	.08	1,000 N. C. Tungsten	08	.08	.08				
28	.29	2,000 Peruvian Copper	28	.26	.28				
14	.04	23,600 Rex Con.	11	.08	.08	-	3		
5%	4%	965 Ryan Con.	5%	.4%	.5				
20	10	4,000 Red Warrior	20	10	20				
22	.22	300 Rescue Eula	22	.22	.27				
3%	1%	5,000 New Consol.	09	.10	.10				
4%	03	10,920 Roy Her.	20	20	25	-	3		
1	1	1,000 San Toy	03	.03	.03	-	1		
08	.05	1,000 Seven Metals	08	.08	.08	+	3		
10	.03	1,200 Silver Dale M.	04	.03	.03				
56	.12	10,800 Silver Hills	19	.12	.12	-	5		
08	.08	1,390 Silver King Ariz.	08	.08	.08				
70	.03	12,000 Silver Pick Con.	10	.15	.15				
20	.60	100 Silver Star	60	.60	.60	-	1		
3%	3%	32,450 Silver M. of Am.	1%	1%	1%	+	1		

Continued on Page 119.

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WILL TRADE
Grand Trunk Pacific Railways 4s, 1955
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Grand Trunk Pacific Railways 3s, 1962
Canada Car & Foundry Co., 1939
ALFRED F. INGOLD & CO.,
Broadway New York City

ALL

Dividends Declared,
Awaiting Payment

Company	Rate	Pay- able	Books Close
Buff. Roch. & Pitts.	1	Aug. 15	Aug. 8
Do pf.	3 SA	Aug. 15	Aug. 8
Cleve. & Pitts. sp. gtd.	50c	Q Sep. 1	*Aug. 10
Do reg. gtd.	87 1/2c	Q Sep. 1	*Aug. 10
Delaware & Hudson	2 1/2	Q Sep. 20	*Aug. 27
Ind. Lack. & Western	100 Stk	Aug. 30	Aug. 8
Illinois Central	1 1/2	Q Sep. 1	*Aug. 5
Pennsylvania	50c	Q Aug. 31	*Aug. 1

STEAM RAILWAYS.

Conn. R. & L. com. & pf.	1 1/2	Q Aug. 15	July 30
Detroit United	2 1/2 Stk	Aug. 1	Aug. 16
K. C. P. & L. 1st pf.	66 2-3c	M Aug. 1	*July 20
Philadelphia Co.	3 1/2 pf.	\$1.25	Q Sep. 1
Tampa Electric	2 1/2	Q Aug. 15	Aug. 1
West Penn. Rep. pf.	1 1/2	Q Aug. 15	Aug. 1
W. Penn. T. & W.P. pf.	1 1/2	Q Aug. 15	Aug. 1
W. Penn. T. & W.P. pf.	1 1/2	Acc Aug. 15	Aug. 1

TRUST COMPANY.

Kings County	2	Q Aug. 1	July 25
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INDUSTRIAL AND MISCELLANEOUS.

Am. Art Wks. com. & pf.	1 1/2	Q Oct. 15	Sep. 30
Am. Bank Note pf.	1	Q Oct. 1	Sep. 15
Am. Brass	2	Q Aug. 15	*July 30
Am. Tel. & Cable	1 1/2	Q Aug. 1	Aug. 31
Am. Tobacco A. & B.	3	Q Sep. 1	Aug. 10
Am. W. & E. 1st pf.	1 1/2	Q Aug. 15	*Aug. 1
Amparo Mining	2	Q Aug. 10	July 30
Art Metal Construction	10c	Aug. 31	*July 8
Bates Mfg.	6	Aug. 1	*July 25
Beacon Light	3	July 30	July 25
Berkey & Gay pf.	1 1/2	Q Aug. 1	*July 25
Bethlehem Steel A. & B.	1 1/2	Q Oct. 1	*Sep. 15
Do 2nd pf.	2	Q Oct. 1	*Sep. 15
Do 3rd pf.	1 1/2	Q Oct. 1	*Sep. 15
Do 4th pf.	1 1/2	Q Oct. 1	*Sep. 15
Bond & Mtg. Guarantee	4	Q Aug. 15	*Aug. 8
Boston Duck	5	Aug. 1	*July 25
Borden Co.	4	Aug. 15	Aug. 1
Do pf.	1 1/2	Q Sep. 15	Sep. 1
Do pf.	1 1/2	Q Dec. 15	Dec. 1
Boston Mfg. 1001 pf.	1 1/2	Q Aug. 15	Aug. 10
Brompton Pulp & P. pf.	1 1/2	Q Aug. 16	*July 31
Brooklyn Edison	2	Q Sep. 1	Aug. 19
Buckeye Pipe Line	2	Q Sep. 15	Aug. 23
Bunte Bros. pf.	1 1/2	Q Aug. 1	July 26
Clinchfield Coal	3	Q Aug. 15	Aug. 10
Burns Brothers	2 1/2	Q Aug. 15	Aug. 1
By-Products Coke	75c	Q Aug. 20	Aug. 5
Canada Cement pf.	1 1/2	Q Aug. 16	*July 31
Colorado Fuel & Iron pf.	2	Q Aug. 25	*Aug. 5
Consol. Gas, N. Y.	1 1/2	Q Sep. 15	*Aug. 11
Cleve. El. Ill. 3rd pf.	2	Q Sep. 1	*Aug. 15
Col. Gas & Elec.	1 1/2	Q Aug. 15	July 30
Consol. Cigar pf.	1 1/2	Q Sep. 1	Aug. 15
Continental Guaranty	2	Q Aug. 2	July 28
Cont. P. Bag com. & pf.	1 1/2	Q Aug. 15	Aug. 8
Davis Mills	1 1/2	Q Sep. 24	Sep. 10
Davoll Mills	1 1/2	Q Oct. 1	Sep. 24
Deere & Co. pf.	1 1/2	Q Sep. 1	Aug. 15
Detroit Brass	1 1/2	M Aug. 1	July 25
Diamond Match	2	Q Sep. 15	Aug. 31
Diamond Ice & Coal pf.	1 1/2	Q Aug. 1	July 26
Diem & Wing Paper pf.	1 1/2	Q Aug. 15	July 30
Dominion Bridge	2	Q Aug. 15	Aug. 3
Dow Chemical	1 1/2	Q Aug. 15	*Aug. 5
Do pf.	1 1/2	Q Aug. 15	*Aug. 5
Dow Drug	1 1/2	Q Aug. 1	July 21
Durham Hosiery pf.	1 1/2	Q Aug. 1	*July 20
Edmonds Oil & Ref.	2	M Aug. 10	July 25
Elec. St. Bat. com. & pf.	3	Q Oct. 1	Sep. 12
Emerson Shoe pf.	1 1/2	Q Aug. 1	July 26
Empire City Safe Dep.	4	Aug. 6	July 27
Eureka Pipe Line	2	Q Aug. 1	*July 15
Fall River Gas Works	3	Q Aug. 1	*July 23
Franklin Co.	6	Aug. 1	July 27
Franklin Co.	4	Ex. Aug. 1	July 27
General Asphalt pf.	1 1/2	Q Sep. 1	*Aug. 16
Gillette Safety Razor	3	Q Sep. 1	July 30
Goodrich (R. F.) Co. pf.	1 1/2	Q Sep. 1	July 30
Granite Mills	1 1/2	Q Aug. 1	*July 25
Greeneck Co.	2	Q Aug. 1	*July 19
Hart Schaffner & Marx	1	Q Aug. 31	Aug. 20
Harmony Mills pf.	1 1/2	Q Aug. 1	*July 27
Ill. Power Sec. pf.	1 1/2	Q Aug. 15	July 30
Imperial Oil	1	M Aug. 15	July 30
Inland Steel	25c	Q Sep. 1	Aug. 10
Indiana Pipe Line	42	Q Aug. 15	July 18
Int. Harvester pf.	1 1/2	Q Sep. 1	Aug. 10
Iron Products pf.	2	Aug. 1	Aug. 1
Jeff. & Clear. C. & I. pf.	2	Q Aug. 15	*Aug. 8
Kaministiquia Power	2	Q Aug. 15	*July 31
Kelly-Springfield Tire pf.	2	Q Aug. 15	Aug. 1
Lake of Woods Milling	3	Q Sep. 1	Aug. 20
Do pf.	1 1/2	Q Sep. 1	Aug. 20
Lancaster Mills	2 1/2	Q Sep. 1	Aug. 24
Lee Rubber & Tire	50c	Q Sep. 1	Aug. 15
Lehigh Coal & Nav.	41	Q Aug. 31	July 30
Liggett & Myers com. & pf.	3	Q Sep. 1	Aug. 15
Lima Locomotive pf.	1 1/2	Q Aug. 1	*July 15
Lynman Mills	6	Aug. 1	*July 21
Madison Safe Deposit	3	Aug. 15	*Aug. 10
Madison Safe Deposit	3	Aug. 15	*Aug. 10
Mill. El. Ry. & L. 1st pf.	2	Q Aug. 26	*July 26
Minot-Perry	50c	Q Sep. 1	Aug. 15
Mass. Cotton Mills	3	Q Aug. 10	*July 26

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OTHER FOREIGN, INCLUDING NOTES—Continued

Bid	Offered	
BRITISH ISSUES:		
British Victory 4s.	267 3/4	Dunham & Co., 43 Exchange Place. Hanover 8300.
British Funding 4s.	248 1/2	Dunham & Co., 43 Exchange Place. Hanover 8300.
British 5s. 1922.	361 3/4	Dunham & Co., 43 Exchange Place. Hanover 8300.
British consol 2 1/2s.	150 1/2	Pynchon & Co., 111 Broadway. Rector 813.
British Victory 4s.	270 1/2	Pynchon & Co., 111 Broadway. Rector 813.
British Funding 4s.	249 1/2	Pynchon & Co., 111 Broadway. Rector 813.
British 5s. 1922.	312 1/2	Pynchon & Co., 111 Broadway. Rector 813.
British 5 1/2% Nat. War Bonds, '22.	345 1/2	Pynchon & Co., 111 Broadway. Rector 813.
British 5s. 1927.	355 1/2	Dunham & Co., 43 Exchange Place. Hanover 8300.
British 5s. 1929.	347 1/2	Dunham & Co., 43 Exchange Place. Hanover 8300.
British 5s. 1929-47.	310 1/2	Dunham & Co., 43 Exchange Place. Hanover 8300.
British 5 1/2% Nat. War Bonds, '29.	345 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Japanese 4s. 1931.	70 1/2	Dunham & Co., 43 Exchange Place. Hanover 8300.
Do 4s. 1931 (120 pieces).	70 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Japanese 1st series 4 1/2s. 1925.	85 1/2	Dunham & Co., 43 Exchange Place. Hanover 8300.
Japanese 2d series 4 1/2s. 1925.	85 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Do (120 pieces).	84 1/2	Dunham & Co., 43 Exchange Place. Hanover 8300.
Do.	84 1/2	Pynchon & Co., 111 Broadway. Rector 813.
CHINESE ISSUES:		
Chinese Hukwang Ry. 5s. 1931 (120 pieces).	46 1/2	Dunham & Co., 43 Exchange Place. Hanover 8300.
Do 5s. 1931.	44 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Do 5s. 1931.	43 1/2	Dunham & Co., 43 Exchange Place. Hanover 8300.
Chinese Hukwang Ry. 5s. 1931-40.	40 1/2	Pynchon & Co., 111 Broadway. Rector 813.
BRAZILIAN ISSUES:		
Brazil 4s. 1880.	35 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Do Recession 4s. J. and J. L.	33 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Rio de Janeiro 6 1/2% do. 1922.	Interested.	Henry Nightingale & Co., 42 Broadway. Broad 7771.
Sao Paulo Gold Loan 5s. 1945.	75 1/2	Henry Nightingale & Co., 42 Broadway. Broad 7771.
ARGENTINE ISSUES:		
Argentina 4s. 1897.	40 1/2	Dunham & Co., 43 Exchange Place. Hanover 8300.
Argentina 5s. 1945 (unlisted numbers).	41 1/2	Dunham & Co., 43 Exchange Place. Hanover 8300.
Argentina 5s. 1945 (120 pieces).	40 1/2	Dunham & Co., 43 Exchange Place. Hanover 8300.
Do 4s. 1897.	40 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Argentina Recession 4s. 1922-54.	41 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Buenos Aires gold 5s. 1922-54.	85 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Buenos Aires 5s.	27 1/2	C. B. Richard & Co., 29 Broadway, New York.
Adulais 5s.	27 1/2	C. B. Richard & Co., 29 Broadway, New York.
BRAZILIAN ISSUES:		
Brazil 4s. 1880.	35 1/2	Dunham & Co., 43 Exchange Place. Hanover 8300.
Do 4s. 1910.	34 1/2	Dunham & Co., 43 Exchange Place. Hanover 8300.
Do Recession 4s.	32 1/2	Dunham & Co., 43 Exchange Place. Hanover 8300.
Do 5s. 1885.	42 1/2	Dunham & Co., 43 Exchange Place. Hanover 8300.
PUBLIC UTILITIES		
Adirondack El. Pow. 1st 5s. '62.	78 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Adirondack El. Pow. 1st 5s. 1920.	83 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Alabama Power Co. 1st 5s. '40.	75 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Am. Cities 5-6 col. tr. J. & J. 19.	37 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Am. Light & Heat Co. 1st 5s. 1915.	78 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Am. Power & Light Co. 1st 5s. 1941.	90 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Do Series A deb. 6s. 2016.	70 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Am Waterwks. & El. Co. 1st 5s. '34.	57 1/2	W. G. Sanders & Co., 51 Nassau St. Rector 2738.
Do 5s. 1910.	56 1/2	Otto Bille, 37 Wall St. Hanover 6277.
Arkansas El. & Tr. 1st 5s. '42.	68 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Arkansas El. & Tr. 1st 5s. '42.	68 1/2	A. S. H. Jones, 56 Wall St. New York City.
Birmingham, Decatur & Cham- paign Ry. Co. 1st ref. 5s. '30.	61 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Belmont Water, G. & E. 1st 5s. '38.	78 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Burlington G. & E. 1st 5s. 1935.	60 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Hurlington Ry. & L. Co. 1st 5s. '32.	47 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Butte El. & P. Co. 1st 5s. 1931.	84 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Cal. Elec. Gen. Co. 1st 5s. '48.	80 1/2	J. Nickerson Jr., 61 Broadway. Bowling Green 6840.
Carolina P. & L. Co. 1st 5s. 1933.	77 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Cedar Rapids M. & P. 1st 5s. 1933.	80 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Central St. El. Corp. 5s. new '22.	91 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Central Power & Light Co. 1st 5s. 1946.	69 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Cedar Rapids M. & P. 1st 5s. 1933.	81 1/2	J. Nickerson Jr., 61 Broadway. Bowling Green 6840.
Cities Serv. Co. deb. 5s. 1908.	73 1/2	14 Liberty St. Rector 813.
Cleve. Elec. 3rd 5s. 1939.	84 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Col. St. Ry. Co. 1st 5s. '32.	62 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Con. C. L. P. & Tr. Co. 1st 5s. '62.	49 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Conn. L. & P. 1st ref. 5s. '31.	55 1/2	H. L. Doherty & Co., 60 Wall St. Hanover 10060.
Consumers Power Co. 1st 5s. '31.	83 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Cres. Levee Co. 1st 5s. '31.	83 1/2	Henry L. Doherty & Co., 60 Wall St. Hanover 10060.
Dallas P. & L. Co. 1st 5s. '49.	86 1/2	Pynchon & Co., 111 Broadway. Rector 813.
D. U. & C. Ry. Co. 1st 5s. '23.	80 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Economy L. & P. Co. 1st 5s. '56.	78 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Electric Power & Light Co. 1st 5s. 1947.	81 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Empire Dist. Elec. Co. 1st 5s. '49.	62 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Elmira W. L. & Ry. Co. 1st 5s. '50.	70 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Fl. Worth Pow. & L. 5s. 1931.	80 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Gal. Hous. El. Ry. 1st 5s. '34.	77 1/2	Pynchon & Co., 111 Broadway. Rector 813.
St. Western Power Co. 1st 5s. '46.	77 1/2	Pynchon & Co., 111 Broadway. Rector 813.
St. Western P. conv. deb. 5s. '25.	84 1/2	J. Nickerson Jr., 61 Broadway. Bowling Green 6840.
Houston Elec. Co. 1st 5s. 1925.	91 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Houston Light & Power Co. 1st 5s. 1931.	79 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Hydro P. Co. ref. & imp. 5s. '51.	80 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Idaho Power Co. 1st 5s. 1947.	75 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Indianapolis Gas Co. 1st 5s. 1932.	70 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Kansas City Ry. 1st 5s. 1931.	25 1/2	A. S. H. Jones, 56 Wall St. Hanover 906.
Do 1st 5s.	72 1/2	A. S. H. Jones, 56 Wall St. Hanover 906.
Kansas City P. & L. 1st 5s. '41.	59 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Knoxville Ry. & L. ref. 5s. '41.	79 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Knoxville Ry. & L. 1st 5s. '38.	79 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Laclede Gas L. Co. 1st ref. 5s. '23.	90 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Lake Shore Elec. Ry. Co. 1st 5s. 1923.	60 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Do gen. 5s. 1933.	49 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Laurentide Power Co. 1st 5s. '46.	79 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Los Angeles Ry. Corp. 1st and 2nd 5s. 1940.	58 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Mad. River Pow. Co. 1st 5s. '35.	84 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Michigan Union Ry. Co. 1st 5s. '30.	30 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Mason City & Clear Lake Ry. Co. 4s. 1932.	75 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Merchant Heat & Light Co.	91 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Memphis St. Ry. Co. conv. 5s. '43.	80 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Mill. El. Ry. & L. Co. 1st 5s. '26.	73 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Do ref. & ext. 4 1/2s. 1931.	71 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Do gen. ref. 5s. 1931.	71 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Mill. Light, Heat & Tract. 5s. '29.	81 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Minna. St. Ry. & St. Paul City Ry. joint cons. 5s. 1928.	79 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Mississippi Valley Gas & Elec. Co. coll. tr. 5s. 1922.	89 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Miss. River Pow. Co. 1st 5s. '51.	77 1/2	Pynchon & Co., 111 Broadway. Rector 813.
Mont. L. H. & P. 1st col. n. 4 1/2s. '32.	77 1/2	Pynchon &

Out-of-Town Markets

Boston

MINING				
Sales	High	Low	Last	Net Ch'ge
100 Allouez	20	18	20	..
23 Ahmeek	47 1/2	47 1/2	47 1/2	..
50 Am. Zinc	8 1/2	8 1/2	8 1/2	..
270 Arcadian Cons.	2 1/2	2	2	..
2,050 Bingham	9 1/2	9	9 1/2	..
230 Calumet & Arizona	48 1/2	46 1/2	47 1/2	..
30 Calumet & Hecla	22 1/2	22 1/2	22 1/2	..
180 Cannon Hill	12 1/2	11 1/2	12	..
532 Copper Range	32 1/2	31 1/2	31 1/2	..
10 Chino Copper	23 1/2	23 1/2	23 1/2	..
275 Davis-Day	6 1/2	6 1/2	6 1/2	..
65 East Butte	8 1/2	7 1/2	8	..
110 Franklin	1 1/2	1 1/2	1 1/2	..
100 Hancock	2 1/2	2 1/2	2 1/2	..
210 Helvetia	1 1/2	1 1/2	1 1/2	..
100 Indiana	..	..	..	..
419 Island Creek	67	65 1/2	66 1/2	..
3 Island Creek pf.	81	81	81	..
100 Kerr Lake	3 1/2	3 1/2	3 1/2	..
910 La Salle	1 1/2	1 1/2	1 1/2	..
310 Mason Valley	1 1/2	1 1/2	1 1/2	..
800 Mayflower O. Col.	3 1/2	3	3	..
403 Mass. Cons.	1 1/2	1 1/2	1 1/2	..
56 Mohawk	40 1/2	47 1/2	47 1/2	..
720 New Cornelia	14	13 1/2	13 1/2	..
298 Nipissing	4 1/2	4 1/2	4 1/2	..
337 North Butte	9 1/2	9	9 1/2	..
50 Old Dominion	27	27	27	..
10 Osceola	27	27	27	..
3 Quincy	37	37	37	..
20 Ray Consol.	12 1/2	12 1/2	12 1/2	..
37 St. Mary's Land	32	31	31	..
10 Shannon	82	82	82	..
25 Suesca Co.	16	15 1/2	16	..
250 South Utah	..	..	..	..
100 Superior Cop.	3	3	3	..
25 Sup. & Boston	14	14	14	..
880 Trinity	1 1/2	1 1/2	1 1/2	..
1900 Tuolumne	33	30	31	..
235 U. S. Smelting pf.	38	38 1/2	38 1/2	..
325 Utah Apex	2	1 1/2	2	..
250 Utah Copper	47 1/2	47 1/2	47 1/2	..
1,000 Utah Metals	1 1/2	1	1	..
110 Wolverine	40	40	40	..
30 Winona	..	..	..	..

RAILROADS

171 Boston & Albany	12 1/2	12 1/2	12 1/2	..
138 Boston Elevated	65 1/2	65 1/2	65 1/2	..
14 Boston El. pf.	84	83	83 1/2	..
139 Boston & Maine	21	20	20	..
1 Boston & Prov.	125	125	125	..
45 Maine Central	38	38	38	..
205 N. Y. N. H. & H.	17 1/2	17 1/2	17 1/2	..
18 Old Colony	62 1/2	61	61	..
2 Vermont & Mass.	70	70	70	..
476 West End	41 1/2	41	41 1/2	..
10 West End pf.	53	53	53	..

MISCELLANEOUS

30 Am. Ag. Ch.	36	34 1/2	34 1/2	..
157 Am. Ag. Ch. pf.	62	60	60	..
2,365 Am. Fneu. Service	3 1/2	3 1/2	3 1/2	..
1,266 Am. Fnu. Serv. pf.	14	13 1/2	13 1/2	..
260 Am. Sugar	70	68 1/2	68 1/2	..
314 Am. Sugar pf.	80 1/2	80 1/2	80 1/2	..
2,187 Am. T. & D.	12 1/2	12 1/2	12 1/2	..
20 Am. Wool	72	71 1/2	71 1/2	..
100 Am. Wool pf.	97 1/2	97 1/2	97 1/2	..
76 Amoskeag	80 1/2	80 1/2	80 1/2	..
29 Amoskeag pf.	75 1/2	75 1/2	75 1/2	..
100 Atlas Trac	13 1/2	13 1/2	13 1/2	..
30 At. & Gulf	22	20 1/2	20 1/2	..
12 Barnsdall B.	16	16	16	..
50 Beacon Chocolate	1 1/2	1 1/2	1 1/2	..
1,200 Boston Mex. Pet.	20	15	15	..
2,700 Century Steel	30	30	30	..
150 Eastern Mfg.	14	13 1/2	13 1/2	..
170 Eastern SS.	22	22	22	..
78 Edison Electric	136	136	136	..
110 Gardner Motor	12 1/2	12 1/2	12 1/2	..
137 Gen. Electric	117 1/2	117 1/2	117 1/2	..
215 Gray & Davis	12 1/2	11 1/2	11 1/2	..
720 Greenfield T. & D.	22 1/2	22 1/2	22 1/2	..
360 Inter. Cement	22	20	20	..
40 Int. Cot. Mills	37	37	37	..
156 Int. Cot. Mills pf.	81	81	81	..
495 Int. Products	3	3	3	..
200 Island Oil	3	3	3	..
185 J. T. Comor	10 1/2	9 1/2	10	..
158 Libby, McN. & L.	8 1/2	8 1/2	8 1/2	..
44 Loew's Theatres	15	14 1/2	14 1/2	..
146 Mass. Gas	70 1/2	70 1/2	70 1/2	..
174 Mass. Gas pf.	62	61	61 1/2	..
412 McElwaine pf.	77	75	75	..
35 Mexican Inv.	27	27	27	..
25 Miss. Riv. P. pf.	65	65	65	..
9 Merg. Lngt. Tel.	110	110	110	..
1,870 National Leather	8 1/2	7 1/2	8	..
33 New Eng. Tel.	102	102	102	..
80 Orpheum Circuit	20 1/2	20 1/2	20 1/2	..
30 Ohio Body & Blow	7	7	7	..
40 Pacific Mills	164	160	160	..
120 Pullman Co.	94 1/2	94 1/2	94 1/2	..
30 P. A. Sugar	30	30	30	..
110 Reece But'hole M.	13 1/2	13	13 1/2	..
340 Reece Folding M.	3	3	3	..
425 South. Phosphate	12	12	12	..
125 Summa Magneto	36	36	36	..
654 Swift & Co.	96	97 1/2	97 1/2	..
700 Swift International	24 1/2	23 1/2	24	..
1 Torrington	52	52	52	..
1,204 United Drug	84	84	84	..
48 United B. & P.	30	30	30	..
1,000 United Fruit	100 1/2	100 1/2	100 1/2	..
1,000 United Shoe M.	36	35 1/2	36	..
154 United Shoe M. pf.	24 1/2	23 1/2	24 1/2	..
3 Un. Twist Drill	13	13	13	..
1,255 Ventura Oil	17 1/2	16 1/2	16 1/2	..
746 Waldorf	21 1/2	20 1/2	20 1/2	..
355 Walworth	10	10	10	..
121 Waltham Watch	9 1/2	8 1/2	9 1/2	..
294 Waltham pf.	40	41	40 1/2	..
30 Warren Bros.	15 1/2	15 1/2	15 1/2	..
25 Warren B. Int. pf.	20	20	20	..

BONDS

\$34,000 A. G. & W. I. 5s	47	44 1/2	45 1/2	..
2,000 Canon Hill Ts.	97	97	97	..
27,000 Miss. Riv. Pow. 5s	77 1/2	77 1/2	77 1/2	..
1,000 New Eng. Tel. 5s	84	84	84	..
1,000 Seneca Copper 8s	96	96	96	..
1,000 Swift & Co. 5s	83 1/2	83 1/2	83 1/2	..
11,000 West. Tel. 5s	84	84 1/2	84 1/2	..

Pittsburgh

STOCKS

Sales	High	Low	Last	Net Ch'ge
730 Am. W. G. Mach.	67 1/2	61 1/2	67	..
235 Am. W. G. pf.	73	73	73	..
70,225 Arkansas Gas	10	8 1/2	9 1/2	..
100 Con. Ice pf.	21	21	21	..
100 Guffey-Gillespie	10	9 1/2	9 1/2	..
142 Independent Bw.	2 1/2	2 1/2	2 1/2	..
332 Independent Bw. pf.	29 1/2	19	19	..
143 Lone Star Gas	10 1/2	10 1/2	10 1/2	..
131 Mfrs. Light & H.	44 1/2	44 1/2	44 1/2	..
30 Nat. Fireproof	14	14	14	..
55 Ohio Fuel Oil	13 1/2	13 1/2	13 1/2	..
250 Ohio Fuel Supply	42	42	42	..
191 Oklahoma Gas	21 1/2	21 1/2	21 1/2	..
120 Pitts. Brewing	3 1/2	2 1/2	2 1/2	..
3 Pitts. Brewing pf.	7 1/2	7 1/2	7 1/2	..
90 Pitts. Plate Glass	116	116	116	..
100 Pitts. Oil & Gas	7 1/2	7 1/2	7 1/2	..
50 Pitts. Natural Gas	110	107	107	..
375 Westhouse Air B.	87 1/2	86 1/2	86 1/2	..

BOND

\$3,000 Ind. Brewing 6s	65	61	65	..
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Open Security Market

PUBLIC UTILITIES—Continued

Bid	Offered
Shawinigan W. & P. 1st col. 5s, '34	86 1/2
Do 5s, 1930	85
Do 5s, 1930	85
Southern Cal. Edison Gen. 5s, '30	83
Do gen. & ref. 6s, 1944	88
Do 6s, 1944	87
Slemon & San Fr. Dodge 1st 5s, '40	21 1/2
Do 5s, 1940	21 1/2
St. Paul City Cable 1st 5s, '37	74
Southern Wis. P. 1st 5s, '38	60
Texas Pow. & Lt. 1st 5s, 1937	74 1/2
Toronto Pow. Co. Ltd. 5s, '24	80 1/2
Toledo Tr. Lt. & P. 7s, 1921	98 1/2
Tri-City Ry. & Lt. col. tr. 5s, '23	90
Do 1st & ref. 5s, 1930	72
Twin States G. & E. 1st ref. 5s, '33	63
United Lt. & Ry. Co. 1st 5s, '32	70
Un. El. Lt. & Ry. Co. deb. 7s, '23	80 1/2
Do 1st 5s, 1932	80
West Penn. Trac. 1st 5s, 1930	65 1/2
Wash.-Idaho W. Lt. & Pow. Co.	57
1st sinking fund 6s, 1941	65
Wisconsin Edison 6s, cy. deb., '24	80
Wisconsin Elec. Pow. 7 1/2s, 1945	98
Wisconsin River Pow. 1st 5s, '41	64

RAILROADS

Alabama, Tenn., & Northern	8
Atlantic & Danville 4s, 1948	64
Bloomington, Decatur & Cham-	60
paign R. 5s, 1940	60
Canada Atlantic Ry. 4s, 1935	50
Denver & Rio Grande Imp. 5s, '28	70
Gr. North. Ry. of Canada 4s, '34	64 1/2
Green Star S. S. 7s, 1924	30
Do 7s, 1921-1922	30
Gr. Trunk Pac. Ry. call divid-	49
ends 4s, 1935	50
Do 5s, 1932	49
International Ry. 5s, 1932	53
Kansas City Term. 4s, 1930	71
Louis & Jeff. Ry. 4s, 1945	67
Mass. City & N. Y. 4s, 1935	67
N. Y. P. & O. 4s, 1935	70
Oregon & Cal. 5s, 1927	91
Sodus Bay & South. 1st 5s, '24	91 1/2
Rt. L., Springfield & Peoria 5s, '30	69
Weatherford & W. Wells &	65
Northwestern 1st 5s	76

INDUSTRIAL AND MISCELLANEOUS

Advance Rumely 6s, 1925	84
Do scrip	85
Armour 7s, 1930	90 1/2
American Thread 6s, 1928	94
B. & R. Knight 1st 7s, 1930	87
Can. Tel. of Canada 5s, 1925	80
Can. Tel. & Foundry 6s, 1920	81
Do 5s, 1920	81
Cities Service Deb. 8s, '35	95
Do 7s	76
Con. Coal Co. 1st & ref. 5s, '30	78
Cuba Co. 6s, 1935	65
Dominion Coal 1st 5s, 1940	78
Donner Steel 5s, 1935	68
Empire Gas & Fuel 6s, 1924	74
Empire Refining 6s, 1927	82
Federal Sugar Ref. 6s, 1924	95 1/2
Francisco Sugar Co. 6s, 1920	80
Home T. & T. (Spokane) 1st 5s, '36	76 1/2
International Silver 1st 6s, 1948	85 1/2
Lackawanna 1st & S. Co. 1st 5s	83
Libby, McNeil & Lib. 7s, 1931	94
Marquette Iron 7s, 1927	70
Nichols Coal 6s, 1932	55
Nova Sco. Steel & Coal 1st 5s, '39	62
Nat. Conduit & Cable 6s, 1927	68
O'Gara Coal 5s, 1935	63
Pfeister & Vogel Leather Co.	94 1/2
conv. Ts, 1930	94 1/2
Shaffer Oil & Ref. Co. 1st 5s, '36	76
Sears-Roebuck 7s, 1922	98 1/2
Swift 7s, 1925	90 1/2
West India Sugar Fm. 7s, '20	80
Sen Sen Chiclet Mfg. 1920	68
Sherwin-Williams Co. 1st and	83
refunding 6s, 1941	87
U. S. Light & Heat 6s, 1935	60
Utah Fuel 5s, 1931	78
Webster Coal & Coke 1st 5s, '42	83

Notes

Notes

INDUSTRIAL AND MISCELLANEOUS

Bid	Offered
Anaconda Copper 7s, 1920	93 1/2
Con. Gas. El. Lt. & Pow. (Balt.)	96 1/2
5s, Nov. 15, 1921	96 1/2
Kennecott Copper 7s, 1930	93 1/2
King's Co. El. & L.	96 1/2
March 1, 1922	96 1/2
Mo. Pacific 1st & ref. 5s, '23	92 1/2
Ohio Cities Gas 7s, 1922	98
Philadelphia Co. 5s, 1925	97 1/2
Sears, Roebuck 7s, 1922	98 1/2
Southern Ry. Co. 6s, 1922	97 1/2
Swift & Co. 6s, 1921	99 1/2

Stocks

Stocks

STANDARD OIL SECURITIES

	Bid	Offered			
Anglo-Am. Oil, Ltd.	15	15 1/2	Charles E. Doyle & Co.,	30	Broad St.
The Atlantic Refining Co.	900	960	Charles E. Doyle & Co.,	30	Broad St.
Do pf.	105	118	Charles E. Doyle & Co.,	30	Broad St.
Borneo-Sourabaya Co.	240	300	Charles E. Doyle & Co.,	30	Broad St.
The Buckeye Pipe Line	80	82	Charles E. Doyle & Co.,	30	Broad St.
Chesapeake Mfg. Con.	160	180	Charles E. Doyle & Co.,	30	Broad St.
Continental Oil Co.	104	107	Charles E. Doyle & Co.,	30	Broad St.
The Crescent Pipe Line Co.	26	38	Charles E. Doyle & Co.,	30	Broad St.
Cumbarand Pipe Line Co.	115	120	Charles E. Doyle & Co.,	30	Broad St.
The Eureka Pipe Line Co.	77	80	Charles E. Doyle & Co.,	30	Broad St.
Galena Signal Oil Co. pf., new,	87	90	Charles E. Doyle & Co.,	30	Broad St.
Do pf., old	90	94	Charles E. Doyle & Co.,	30	Broad St.
Do common	32	35	Charles E. Doyle & Co.,	30	Broad St.
Indiana Pipe Line	150	154	Charles E. Doyle & Co.,	30	Broad St.
Hillside Pipe Line	74	78	Charles E. Doyle & Co.,	30	Broad St.
International Pet. Co., Ltd.	10 1/2	11	Charles E. Doyle & Co.,	30	Broad St.
National Transit	22 1/2	23 1/2	Charles E. Doyle & Co.,	30	Broad St.
New York Transit Co.	140	145	Charles E. Doyle & Co.,	30	Broad St.
Northern Pipe Line Co.	87	90	Charles E. Doyle & Co.,	30	Broad St.
The Ohio Oil Co.	245	250	Charles E. Doyle & Co.,	30	Broad St.
Penn.-Mex. Fuel Oil	19	22	Charles E. Doyle & Co.,	30	Broad St.
Prairie Oil & Gas	430	430	Charles E. Doyle & Co.,	30	Broad St.
Prairie Pipe Line Co.	187	190	Charles E. Doyle & Co.,	30	Broad St.
Solar Refining Co.	350	350	Charles E. Doyle & Co.,	30	Broad St.
Southern Pipe Line Co.	80	82	Charles E. Doyle & Co.,	30	Broad St.
South Penn. Oil Co.	180	185	Charles E. Doyle & Co.,	30	Broad St.
Southwest Penn. Pipe Lines	57	60	Charles E. Doyle & Co.,	30	Broad St.
Standard Oil of Cal. (62 1/2 par)	190	195	Charles E. Doyle & Co.,	30	Broad St.
Standard Oil of Ind. (62 1/2 par)	67 1/2	67 1/2	Charles E. Doyle & Co.,	30	Broad St.
Standard Oil of Kansas	525	540	Charles E. Doyle & Co.,	30	Broad St.
Standard Oil of Kentucky	385	395	Charles E. Doyle & Co.,	30	Broad St.
Standard Oil of Nebraska	155	160	Charles E. Doyle & Co.,	30	Broad St.
Standard Oil of New York	214	218	Charles E. Doyle & Co.,	30	Broad St.
Standard Oil of Ohio	360	360	Charles E. Doyle & Co.,	30	Broad St.
Standard Oil of Ohio pf.	107	110	Charles E. Doyle & Co.,	30	Broad St.
Swan & Finch Co.	30	35	Charles E. Doyle & Co.,	30	Broad St.
Union Tank Car Co.	85	95	Charles E. Doyle & Co.,	30	Broad St.
Do pf.	90	95	Charles E. Doyle & Co.,	30	Broad St.
Western Oil Co.	260	270	Charles E. Doyle & Co.,	30	Broad St.
Whiting Oil Co.	25	30	Charles E. Doyle & Co.,	30	Broad St.

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Open Security Market

Open Security Market

PUBLIC UTILITIES—Continued

Bid	Offered	
40 1/2	41 1/2	Do 1st pf., ex div.
119	124	Cities Service Co. com.
42 1/2	44 1/2	Do pf.
13 1/2	14 1/2	Do bankers' shares.
60	70	Cities Service pf. scrip.
50	60	Do pf. B.
50	60	Do com. cash scrip.
70	80	Do com. stock scrip.
70	74	Colorado Power Co. pf.
98	101	Cleveland Elec. Ill. 8% pf.
45	50	Dayton Fr. & Lt. com.
77	80	Do pf.
80	91 1/2	Duquesne Light Co. pf.
77 1/2	78 1/2	Pacific Gas & Electric 1st pf.
4	6	Tenn. Ry., Light & Power pf.
7	8	Do com.
79	82	Utah Power & Light 1st 7% pf.
68	68	West Penn. Trac. & Wat. Fr. pf.
109	111	Do common
9 1/2	10 1/2	Do common
64	66	Do pf., ex-div.
26	26 1/2	Western Fr. com.
70	72	Do pf.

INDUSTRIAL AND MISCELLANEOUS

52	58	Atlantic Lobos pf.
73	78	All-Am. Truck, Class A.
100	114	Aluminum Mfg. Inc. 7% pf.
43	46	Am. Radiator Co. 7% pf.
43	46	Am. Rolling Mill 7% pf.
45	45	Am. Tire Corp.
22	22	Am. Fuel Oil com.
36	45	Am. Groceries
78	82	Am. Type Foundry Co. 7% pf.
77	81	Barnhart Bros. & Spindler Co.
88	98	Bankers' Pro. Applance.
88	98	Beneficial Loan Soc. with profits.
88	98	sharing cts.
88	98	Borden's Cond. Milk Co. 6% pf.
77	82	Brighton Mills Class A 7% pf.
80	90	Bucyrus-Hake-Col. Co. 7% pf.
70	85	Bucyrus Co.
70	85	Burns Coal (\$5 par).
70	85	Do (\$1 par).
70	85	Do pf.
138	145	Burroughs Adding Machine Co.
1	2	Canario Copper
16	20	Carlisle Tire units.
3	5	Carlisle Tire Corp. com.
12 1/2	12 1/2	Do pf. (100).
2.00	6.00	Chrystal Chemical
40	60	Chestnut & Smith Corp. com.
95	99	Childs Co. 7% pf.
50	70	Cities Service Co. All Issues
50	70	Cleveland Automobile Co. 8%.
50	70	Clo-Lite Mfg. Co.
50	70	Do common
18	22	Cling Cutlery
50	50	Colonial Finance units.
40 1/2	48	Commonwealth Hotel
40 1/2	48	Commonwealth Finance
60	60	Do pf.
63	68	Continental Motors Co. 7%.
92	98	Continental Clay units.
65	70	Dayton Rubber units.
65	70	Do common
65	70	Do units
68	73	Dayton Rubber units.
32	35	Dearborn Truck
90	95	Dodge Mfg. Co. 7% pf.
75	82	Douglas Shoe Co. conv. 7% pf.
75	82	E. G. Budd Mfg. Co. 8% pf.
15	22	Eastern Steel
60	67	Do 1st pf.
1.14	1.20	Edmonds Oil & Refining.
1.10	1.10	Kohler, Bremer & Co. 32 Broadway, Broad 6910.
20	30	Elsmann Magneto Co. 7% pf.
15	22	Empire Steel & Iron.
50	58	Do pf.
60	65	Farrell, Wm. & Son, 7% pf.
44	48	H. H. Franklin Mfg.
13 1/2	14 1/2	Hart Oil (old).
3	3 1/2	Hydro United Tire.
55	65	First People's Trust
70	80	Firestone Tire & Rubber 7% pf.
49	55	Fisk Rubber Co. 1st 7% pf.
49	55	Fisher Body (Ohio) 8% pf.
95	102	Frick-Reid Supply Co. 8% pf.
70	79	Gen. Am. Tank Car 1st pf.
29	31	Goodyear Tire & Rub. 7% pf.
98	102	General Baking pf.
98	102	Godchaux Sugar Co. 7% pf.
50	60	Girard & Knight Mfg. Co. 7% pf.
95	100	Gr. Atl. & Pac. Tea Co. 7% pf.
97	102	Gr. Western Sugar Co. 7% pf.
83	88	Griffin Wheel Co. 6% pf.
1.25	1.75	Hart Oil
44	49	Holly Sugar Co. 7% pf.
80	85	Hupp Motor Co. conv. 7% pf.
60	60	Hydraulic Steel Co. 7% pf.
54	50	Indiana & Illinois Coal Co.

INDUSTRIAL AND MISCELLANEOUS—Continued

Bid	Offered	
95	105	International Callophone.
95	105	L. R. Steel units.
45	45 1/2	Libbey-Owens Sheet Glass 7%.
98	102	Library Bureau pf.
82	80	Lima Locomotive Co. 7% pf.
38	38	Linn Del Canning.
64	64	Lovans Petroleum.
1.00	1.00	Do
76	81	Merck & Co.
6	9	Madras Marble stock.
12	13	Metro 5-30c. Stores.
30	34	Do pf.
64	70	Metropolitan Credit units.
63	67 1/2	Metropolitan Credit units.
13 1/2	17 1/2	Do com.
46	52	Do pf.
31	34	Metropolitan 5-30c. Stores pf.
11 1/2	13	Do com.
5	9	Do V. T. C.
30	30	Do pf.
11 1/2	13	Do com.
30	34	Do pf.
60	63	Mohawk Valley Co.
17	20	Moline Plow Co.
15	25	New England Fuel Oil.
25	25	New River Collieries Co.
1.00	1.00	Old Dominion (Houston).
42	42	Paul Delaney
65	70	Packard Motor Car Co. pf.
62	60	Packard Motor Car Co. 7% pf.
31	34	Parent Motors
88	93	Penn. Coal & Coke.
88	93	Penn. (J. C.) Co. 7% pf.
75	85	Peters Home Bldg. units.
87	95	Peters Home Bldg. units.
130	140	Procter & Gamble 6% pf.
82	84	Quaker Oats 6% pf.
32	38 1/2	Rauch & Lang units.
12	14	R. E. Seaman
1.00	1.75	Remington Phonograph
50	60	Republic Motor Truck Co.
42	47	Roll-In-Touch 7% pf.
31	33	Royal Baking Powder
73	76	Savannah Sugar Ref. 7% pf.
40	40	Do
40	53	Standard Paint
72	76	Steel & Tube Co. of Am. 7% pf.
90	106	Steinmetz Elec. Motors units.
43	47	Stevens-Duryea units.
35	45	Securities Acceptance units.
90	105	L. R. Steel units.
38	44	Do 5-10c. Store (nominal).
3	6	Do common
3 1/2	5	Do Realty Dev. Co.
1.25	3.00	Smith Rubber & Tire.
34	39	Steelcraft units.
40	45	Transatlantic Coal
15	15	United Auto Stores.
17	17	Do common
70	77	United States Automotive.
60	68	U. S. Cigar, Canada.
1.65	1.80	U. S. Metal Clay & Seal.
15	15	Do
18	23	U. S. Worsted Co. 1st 7% pf.
172	179	U. S. Mortgage units.
79	88	U. S. S. Automotive units.
12	15	United Auto Stores.
77	82	Van Ralste Co. Inc. 1st 7% pf.
78	78	Welch Grape Juice Co. pf.
40	70	Welch Grape Juice Co. 7% pf.
286.50	300.00	Welfare Loan Society units.
14	16	Willis Corp. pf.
55	65	Winchester Co. 7% pf.
88	93	Winnhorse Mills 7% pf.

RAILROADS

26	29	New York State Rys.
		Dunham & Co., 43 Exchange Place. Hanover 8300.

SUGAR SECURITIES

18	22	Ceracac
54	56	Central Aguirre
53	56	Fajardo
53	56	Farr & Co. 133 Front St. John 6428.
90	94	Federal Sugar Ref. com. (ex-div.)
104	106	National Sugar Ref.
30	40	Savannah Sugar Ref.
30	40	Do pf.
68	72	West India Sugar pf.

TOBACCO SECURITIES

Bid	Offered		Bid	Offered	
103 1/2	105	American Tobacco scrip.	79	81	MacAndrews & Forbes pf.
78	82	American Cigar common.	60	65	Arto Rico-Am. Tobacco.
11 1/2	12 1/2	Do pf.	43 1/2	57 1/2	R. Reynolds com. B.
155	165	British-American Tobacco	68	75	Do com. A.
130	135	Geo. W. Helme common.	99	100	Do pf.
90	93	Do pf.	91	94	Tobacco Products scrip. 8%.
88	90	Imperial Tobacco of Brit. & Ireland.	185	185	Weston-Bruton
85	90	MacAndrews & Forbes.	180	183	Do pf.

Offerings of the Week

Duquesne Light Company fifteen-year 7% per cent. convertible gold debentures, due July 1, 1926, offered by Kean, Taylor & Co., at 98 1/2 and interest to yield over 7.65 per cent.

Sumter County, Ala., \$75,000 5 per cent. road and bridge bonds, dated Feb. 1, 1921, due Feb. 1, 1930. Offered by Brandon, Gordon & Waddell at 85 and interest to yield 6% per cent.

Detroit United Railway \$4,000,000 first mortgage collateral 8 per cent. sinking fund gold bonds, due Aug. 1, 1922, and Aug. 1, 1941. Offered by Dillon, Read & Co. at 90 1/2 and interest to yield over 8 1/2 per cent. for the one-year bonds and 99 and interest to yield 8.10 per cent. for the twenty-year bonds.

City of Niagara Falls, N. Y., \$800,000 5 1/2 per cent. coupon bonds, dated May 1, 1921, due serially May 1, 1941-1948, exempt from all Federal and New York State income taxes, legal investment for savings banks and trust funds in New York and other States. Offered by Hallgarten & Co. and Barr & Schmelzter at prices to yield 5 1/2 per cent.

Kokoma Steel and Wire Company \$900,000 first mortgage 8 per cent. serial gold bonds, dated July 15, 1921, due Jan. and July 15, 1922-1931. Offered by Peabody, Houghtling & Co., Inc., at 100 and interest to yield 8 per cent.

City of Norfolk, Va., \$993,000 municipal 6 per cent. bonds, dated July 15, 1921, due July 1, 1939 and 1949, exempt from Federal income tax. Offered by Harris, Forbes & Co. at prices to yield 5.60 per cent.

Town of Huntington, N. Y., \$500,000 5 1/2 per cent. road improvement gold bonds, dated July 2, 1921, due July 2, 1925-1950, exempt from all Federal and New York State income taxes, legal investment for savings banks and trust funds in New York. Offered by Remick, Hodges & Co. and Kissel, Kinnicut & Co. at prices to yield from 5.50-5.20 per cent., according to maturity.

The Welch Grape Juice Company \$1,000,000 closed first mortgage ten-year 8 per cent. convertible gold bonds, dated Aug. 1, 1921,

due Aug. 1, 1931. Offered by Harvey Fisk & Sons and P. W. Chapman & Co. at 98 1/2 and interest to yield over 8.20 per cent.

Duplin County, N. C., \$150,000 6 per cent. road and bridge bonds, dated May 1, 1921, due serially May 1, 1932-1949, exempt from all Federal income taxes. Offered by Keane, Higbie & Co. at 100 and interest.

The Detroit Edison Company \$5,569,000 6 per cent. first and refunding mortgage gold bonds, dated July 5, 1921, due July 1, 1940. Offered by Coffin & Burr, Harris, Forbes & Co., Spencer Trask & Co., New York; First National Company of Detroit and Security Trust Company, Detroit, at 88 and interest to yield over 7.15 per cent.

City of Burlington, N. C., \$275,000 6 per cent. gold bonds, dated June 1, 1921, due serially June 1, 1923-1936, exempt from all Federal income taxes. Offered by A. B. Leach & Co. at 97 and interest to yield from 7.10-6.30 per cent. according to maturity.

City of Omaha, Neb., \$950,000 5 1/2 per cent. street improvement, sewer and park bonds, exempt from all Federal income taxes, legal investment for savings banks and trust funds in New York, New Jersey, Pennsylvania, and all the New England States, dated May 1, 1921, due May 1, 1941. Offered by H. L. Allen & Co. and R. W. Pressprich & Co. at 101.83 and interest to yield 5.35 per cent.

The Cincinnati Gas and Electric Company \$6,000,000 convertible 8 per cent. secured gold notes, to be dated Aug. 1, 1921, due Dec. 1, 1922. Offered by A. B. Leach & Co., Inc., J. W. Seligman & Co. at 99 1/2 and interest.

Province of Ontario \$5,000,000 one-year 6 per cent. Treasury bills, due July 15, 1922. Offered by A. E. Ames & Co. at 100 to yield 6 per cent.

City of Camden, N. J., \$1,061,000 5 1/2 per cent. bonds, dated Aug. 1, 1921, due Aug. 1, 1922-1961, free from all Federal income and New Jersey State taxes, legal investment for savings banks in New York, New Jersey, Massachusetts, Connecticut and other States. Offered by the National City Company, Eastbrook & Co. and Harris, Forbes & Co. at prices to yield from 5.75 to 5.30 per cent. according to maturity.

City of Portsmouth, Va., \$200,000 5 1/2 per cent. gold bonds, dated Aug. 1, 1921, due Aug. 1, 1951, exempt from all Federal income taxes. Offered by R. M. Grant & Co. at 97 1/2 and interest to yield about 5.65 per cent.

Brooklyn Edison Company, Inc., \$3,000,000 general mortgage series D 7 per cent. gold bonds, dated Dec. 1, 1920, due Dec. 1, 1940. Offered by the Guaranty Company of New York and the National City Company at 98 1/2 and interest to yield about 7.15 per cent.

State of Delaware \$300,000 direct obligation 4 1/2 per cent. bonds, dated Jan. 1, 1921, due Jan. 1, 1961, exempt from all Federal income taxes, legal investment for savings banks and trust funds in New York, Massachusetts, Connecticut and other States. Offered by William R. Compton Company, Kissel, Kinnicut & Co. and Graham, Parsons & Co. at a price to yield 5.15 per cent.

State of Washington \$3,000,000 general fund 6 per cent. bonds, dated July 1, 1921, due July 1, 1926-1940, exempt from all Federal income taxes, legal investment for savings banks in New York, New Jersey, Pennsylvania and all New England States and elsewhere. Offered by E. H. Rollins & Sons, the National City Company, Equitable Trust Company of New York, Eastman, Dillon & Co., Curtis & Sanger, Hannahan, Ballin & Redmond, Marshall Field, Marshall Field, Glore, Ward & Co. at prices to yield from 5.70 to 5.40 per cent., according to maturity.

Wilson, N. C., \$300,000 graded school district 6 per cent. gold bonds, dated July 1, 1921, due July 1, 1924-1951, exempt from all Federal income taxes. Offered by A. B. Leach & Co., Inc., at prices to yield from 6.60 to 6 per cent. according to maturity.

Remick, Hodges & Co. offered \$1,333,000 City of Cleveland, Ohio, 5 1/2 per cent. coupon bonds, due February and March 1, 1922 to 1971, at prices to yield from 5.50 to 5.30 per cent. according to maturity, and \$770,000 City of Columbus, Ohio, 5 1/2 per cent. coupon bonds, due June 1, 1936, to Dec. 1, 1941, at prices to yield from 5.40 to 5.35 per cent. according to maturity. Both issues are exempt from all Federal income taxes and are legal investment for savings banks and trust funds in New York and New England States.

City of Minneapolis, Minn., \$340,000 coupon per cent. school bonds, dated Aug. 1, 1921, due Aug. 1, 1922-1951, exempt from all Federal income taxes, legal investment for savings banks and trust funds in New York and all the New England States. Offered by Eldredge & Co., Curtis & Sanger and Blodgett & Co., at prices to yield from 5.45 to 5.30 per cent. according to maturity.

City of Minneapolis, Minn., \$340,000 coupon or registered 5 per cent. bonds, due Aug. 1, 1922-1951, legal investment for savings banks in New York and New England States. Offered by George B. Gibbons & Co. at prices to yield from 5.75-5.50 per cent. according to maturity.

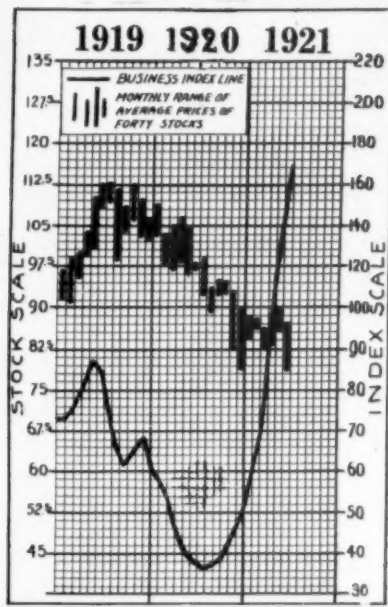
Town of Islip, L. I., \$200,000 union free school district No. 1 5 1/2 per cent. coupon bonds, dated Oct. 1, 1920, due serially Oct. 1, 1922-1950, tax exempt and legal investment for savings banks in New York. Offered by Bonbright & Co. and Clark, Williams & Co. at prices to yield from 5.75 to 5.35 per cent. according to maturity.

Philippine Government \$10,000,000 United States Insular Possessions, Philippine Government 4 per cent. one-year certificates of indebtedness, exempt from all Federal, State and local taxation in the United States and the Philippine Islands. Offered by Guaranty Company of New York, Halsey, Stuart & Co., Inc., E. H. Rollins & Sons, Stacy & Braun, William R. Compton Company, Ames, Emmerich & Co., Barr & Schmelzter, Hambleton & Co., Marshall Field, Glore, Ward & Co. and Northern Trust Company at 98.10 and interest to yield about 6 per cent.

Chicago, Ill., \$5,000,000 sanitary district 5 per cent. coupon bonds, dated July 1, 1921, due serially July 1, 1922-1941, exempt from Federal income taxes. Offered by Bankers Trust Company, Eastbrook & Co., Stacy & Braun, Dominick & Dominick, Hannahan, Ballin & Redmond, Eldredge & Co., Curtis & Sanger and Merrill, Oldham & Co. at prices to yield about 5.75-5.35 per cent. according to maturity.

The Cleveland Electric Illuminating Company \$5,000,000 twenty-year 7 per cent. sinking fund gold debenture bonds, due Aug. 1, 1941. Offered by Dillon, Read & Co. at 95 and interest to yield about 7 1/2 per cent.

The Annalist Barometer and Business Index Line



THERE is recorded in the chart above, THE ANNALIST Business Index Line brought down through June, the last index number available. Upon the chart this is presented as 168.5, seemingly a tremendous fall from the index number of May, which had risen to 294. In fact, however, the June index number shows an increase of 22 per cent. over the May number, the reduction in actual figures having been occasioned by a change in the basic figures from which the line is computed. As has been explained in earlier issues, the line is the expression of the combined deviations from normal of several factors entering into it. Since it is clear that over extended periods the normal itself must change, it should be quite clear that adjustments in any normal to make it in harmony with facts will result in changes in the percentage expression of deviation from this normal. The chart records the index line readjusted to these new normals. The indications have in no wise been altered, however, and there should be no confusion in referring to the chart if it be kept in mind that only alterations in the slope of the line are indicative of approaching changes. In other words, a forecast having been given, as was the case last November, no indication of an impending change can be given until the line turns downward from its upward movement. In the readjustment of the bases the relations of one to another have been retained, so that, although shortened, the index line at 168.5 records the same information which it gave at 294.

Stocks for June made a high of 87.04 and a low of 78.22. Since the index line did not alter its direction, there is no change indicated in the forecasts made last November. These were that the long bear market which had existed throughout 1920 and the latter part of 1919 would terminate in November or December, and that a rally would occur in January, and that this would be followed by a relapse, at the conclusion of which security prices would commence an upward movement, presumably of long duration. To the extent that it has enabled these forecasts to be judged by facts, they have been correct. The bear market did terminate in December, a rally occurred in January and the relapse, which as yet seems not to have run its course, did begin in the latter part of February. No time was fixed for the termination of this relapse, and there is nothing in the index line to enable such a time to be determined. The only indication which may be given now is that at the conclusion of the present depression security prices should start on a long-continued upward rise.

As for business, no indication is apparent now to alter the forecast made last November that business activity would not begin to revive until August.

DEFINITELY easier money conditions, continued improvement in the Federal Reserve Bank position, successful financing of a great number of industrial and business concerns, moderately higher prices for railroad stocks, and a bond market that has fairly boomed, have combined to make last week's developments in the financial world of significance, not particularly for the present, but because of the fact that they forecast a quite wide improvement in conditions and because they denote that the world of business has, to a large extent, ceased to recount the unpleasantness of the last six months and is commencing to look around the corner.

Probably the most significant development of the week is the easy tone in all money markets. Call money on the New York Stock Exchange lent as low as 3½ per cent. for the first time in two years. Time money was procurable at 6 per cent. and a few loans were made at 7½ per cent., although this was not the going rate. The issue of \$300,000,000 United States certificates of indebtedness was greatly oversubscribed. Nearly by Liberty bonds and such other securities, Governmental and otherwise, as can be readily turned into cash were in keen demand. The answer, of course, is the fact that business requirements of capital are at a low ebb and that there is keen competition, which amounts almost to a scramble, to keep idle funds employed until such time as they are again called into industrial channels by the requirements which business improvement will bring.

The Federal Reserve Bank statements show that the high point of the year again has been topped in gold holdings and in ratios, and at the same time low marks have been established by rediscounts and by Federal Reserve circulation. The ratio of total reserves to deposit and Federal Reserve net liabilities combined, for the entire system, now stands at 63.4 per cent., as compared with 62.5 per cent. in the previous week and 44.2 per cent. in the week of July 30, 1920. The

Federal Reserve Bank of New York exhibits a ratio of 72.2 per cent., as compared with 70 per cent. July 20, 1921, and 40.4 per cent. for July 30, 1920. The tendency toward easier money is world-wide. This is disclosed in the reduction of the discount rate of the Bank of France from 4 to 3½ per cent. and in an advance in the Bank of England rate from 11.40 per cent. to 13.25 per cent. last week.

Reports for the month of June which have been made by a dozen or so leading railroads add cumulative evidence that the corner has been turned. Economies of operation and slightly increased traffic have permitted them to make reports which compare favorably with those of the preceding months and for the same months of 1920. The seasonal decline of traffic has about come to an end. Preparations have been made by the roads to care for the Fall business as it develops and indications point to the belief that it already has started. Iron and steel operations continue at a low point—estimated at 25 per cent. of capacity—but in some other lines orders are picking up. The oil companies have not been able to settle their difficulties with the Oregon Government in Mexico, and American importations of crude oil from Mexico have stopped. On the other hand the corporations dependent upon Mexican oil are in an excellent position in respect to reserve supplies. Government reports indicate that the amount of oil in storage in this country at the present time is the largest in history.

It is true that the definite turn of events from good to bad, or vice versa, is always difficult of specific designation. The best that can be hoped for is to weigh carefully such developments as they come to light, which have a bearing of major influence. For the first part of this year the unfavorable was unquestionably to the fore; we were fighting against the inevitable contraction that necessarily had to follow the period of inflation. It was apparently the hope of many to garner in paper profits before there was a definite crash in prices of commodities. Such efforts were futile, and the heavy losses which were recorded in inventories, the decrease in earnings and the passing of dividends, made reading that was not particularly pleasant. Now, another phase of the picture is coming into view. There has been a slowing up in the multiplicity of adverse factors, and favorable developments, some of them the actual outgrowth of the drastic decline which has taken place, are beginning to make themselves felt. In the near view, perspective is sometimes lost, but in the broad, the wide angled view which must necessarily be taken now, events of the moment appear to be making way for a return of business to something better than has been known at any time this year, even though there may not be such a turnover of goods and such swollen profits as came about in 1919 and part of 1920.

Bonds

THE bond market of the last week was unusually strong, and the evidences of increased buying and marked rise in price level which were evinced have given rise to a feeling of optimism in the Street concerning the position. There was a large volume of trading which had a wide scope and included practically all grades of issues. The rails and foreign Governments in particular were influenced by the increased amount of business and in particular did the higher grades respond to the new impetus. Authorities are inclined to account for the week's phenomenon on a basis of a slightly better industrial outlook and the legislative trend in Congress. There seems to be a fixed disposition to adjust the tax situation in this country at the earliest opportunity. In the event of a more equitable levy being arranged there is the question but what the bond market will show a distinct improvement, because a large amount of money now tied up in municipal securities will undoubtedly be released for investment in the higher coupon private enterprise issues. As far as can be foreseen the investment in municipal bonds if continued at the present rate, will produce an economic harm to the country for the reason that beyond a certain point it is unwise to commit investment in non-productive works which are paid for through taxation. The fact that these bonds are tax exempt is simply cutting off so much money from the industrial institutions of the country and forcing them to pay in the ratio that Government activities benefit under the present tax schedule. The quiet foreign situation provided a welcome opportunity for distinct appreciation in practically all issues. Advances of from one to three points were recorded and the entire list with few exceptions advanced to higher levels. The French Government 7½, about which there has been speculation, broke from their cover and sold around 96. These bonds previously held a weak technical position, which fact militated against their activity, and since the issue was offered they had been quoted as high as 100½. The French 4½ were quoted as high as 100½. The Swiss Government 8½ were at 105½, and the Kingdom of Denmark 8½ touched 103. The Belgian list was also strong with the 6½ quoted over 100, the 7½ at a premium of one point and the 8½ at 100, with fractional premiums. The 7½ are tallies by lot at 115, and for this reason they have a strength out of line with their coupon rate. The Japanese 4½ of 1928 were very strong, selling at 70½, while both series of the 4½ were quoted at 85. The Sao Paulo sinking fund 8½ were quoted at 97. The United Kingdom list was sluggish, with the exception of the 3½ of 1929, which closed at 87. The United States of Brazil 8½ were quoted at 100, and the Chinese Railway 5½ at 46½. There was a general advance all along the line in the matter of the railroad issues, with the Hill group in the van. The Great Northern general 7½ were very active and sold up to 108½. The Northern Pacific 4½ were quoted at 100½, while the refunding and improvement 6½ were 100½. The Pennsylvania 6½ were strong at 99½, and the gold 7½ commanded a premium of 3½ points, a gain of over two points from the level they had maintained with consistency since they were issued. The General 4½ were strong at 79½. The Canadian Northern 7½ were quoted at 102½ and the 6½, while fluctuating somewhat, sold as high as 92½.

The industrial market was quite firm, but the influences at work did not react on this list as sharply as on the Governments and the rails. This is to be expected, as the levels

at which the greater part of the industrials are selling were established and maintained because of the overinventoried and dividend passing stage which is still with us. Confidence in this type of security is not yet at par and can only be restored by an actual cash return through dividend channels. The factors are less psychological, because the equity of the common stock market value is a very vital consideration.

This is illustrated by the Standard Oil issues, which are followed by a tremendous stock value. The 6½ are quoted above par and the serial 7½ have a premium of over three points. The U. S. Rubber 5½ were quoted about 70½, and the 7½ brought a premium of from ¼ to ½. The Westinghouse Electric and Manufacturing Company 7½ were strong and selling about 102. Wilson & Co. first 6½ were quoted at 84½ and the convertible 6½ were at 79½. The Bethlehem Steel purchase money advance 7½, and the first and refunding 5½ were at 83. The Du Pont 7½ were at 98½.

Trading in the utility market was largely concentrated on the telephone issues. The Bell Telephone 7½ were at 104. The North-western Bell Telephone 7½ were strong, selling around 102½. The Interborough 5½ were active, traded in and sold consistently at 57 with small fractional variations. The Pacific Gas & Electric 5½ were at 88, and the Montana Power 5½ were at 85½. The Western Union Telegraph 5½ were at 87½. The New York Telephone 4½ were at 81½, and the debenture 6½ at 93½.

Stocks

THE stock market last week presented a curious medley of advances and declines which typified the confused state of mind of the investing public. It was pulled and hauled about by the development of some favorable and some unfavorable factors and reflected again the undisputed fact that the market continues in the hands of the professionals and that public participation in the sessions, from day to day, is not of sufficient size or importance to permit of the establishment of a definite trend.

Taken as a whole, railroad stocks have given a good account of themselves and have continued to advance, which were registered when the first news that Government aid was to be expected. Definite developments in getting this aid to the roads are anticipated by the middle of August. Present plans call for the employment of the War Finance Corporation as intermediary between the Government and the roads in the aid to be extended to them. Incidentally it will not be the railroads alone which will benefit by this development. In fact it is quite widely expected that the actual accomplishment of this aid will mark the turning point in the industrial situation. The steel and equipment companies are looking forward to it, to give them some much needed business.

June operating returns, although scattered, indicate an upturn in traffic and real progress in the program of economy which all the roads have adopted. It may be said in this connection that the balance sheets now being issued from day to day showing earnings for the month of June, exhibit greater results from economies effected in transportation charges than from any increase in traffic which have taken place. An instance of the upturn, the Union Pacific Company exhibits a net for June of \$2,641,311, an increase of \$1,237,696 over June of 1920. The Delaware, Lackawanna & Western June statement reflects net earnings of \$1,395,175, an increase of \$874,621 over the corresponding month in 1920. These are but instances which show the general trend of June figures on all the roads. The roads as a whole are pinning great dependence on the seasonal movements of crops about to start, to offset the slumps of the earlier part of the year.

The reports of steel corporations for the second quarter have to a great extent borne out predictions and have had little market effect. The net for the United States Steel Corporation for the second quarter of the year was \$2,892,016. This was the smallest figure since 1915, but nevertheless was in line with predictions. The unexpected deferment of the usual dividend on Pressed Steel Car tended to unsettle the market on two days of the week and all stocks of the equipment group were adversely affected. The assignment of an overextended official of the United Drug Company was responsible for a severe smash in United Drug stock, and was one of the disturbing factors of the market during the week.

Taken as a whole the stock market may be divided into two classes. In one group may be placed the railroad stocks and such industrials as are seasoned and which have been thoroughly liquidated both from within and without. In the other group are a great many of the newer industrial stocks for which little can be expected and from which little is expected, until general business conditions exhibit a radical change.

Professional operators lose no opportunities to give the market an appearance of weakness. On the other hand, speculators are to be seen here and there that some excellent scale buying has been going on, and that a solid foundation is being laid with gilt-edged stocks for a late Fall market of good proportions.

Money

S LACKENED industry, with wheels moving at a slow and measured pace, coupled with an easier position at the large centers, wherein many large banks have either wiped the slate clean or have greatly reduced their borrowings at the Federal Reserve Bank, has produced an era of easy money for which one must thumb the records back to the Fall of 1919 to find a counterpart.

Money on call lent on the New York Stock Exchange as low as 3½ per cent. during the last week, and when the rate, the official rate, it was possible to secure loans, on approved collateral, at one-half cent differential below this figure, "across the counter." These loans, too, were easily negotiable as running calls, that is, loans which will not be called immediately, but which will run on from day to day, at the same rate, as long as agreeable to the lender and the borrower. The week of Sept. 18, 1919, offers the closest comparison to last week. In the call money market, for at that time, call funds lent as low as 2 per cent. However, the fact that call money in that week of 1919 was wildly

erratic, that its jumps were as much as 10 per cent. between the high and low figures of a single day, hardly offers a fair comparison with the definitely easy trend money has taken here during the last week. Some time loans were reported at 5½ per cent., although the ruling rate was 6 per cent.

All short term departments report the same conditions. It will be noted, however, that the prime requisite in the money market at the moment is liquidity. Lenders absolutely insist that they be able to reclaim their funds at any time—and on extremely short notice. This accounts for the fact, of course, that the competition to put funds at work in the call market, in the near by Liberty issues and in United States certificates of indebtedness, is extremely keen. The new \$300,000,000 of 5½-5½ per cent. certificates of indebtedness were heavily oversubscribed, and in fact it was reported that sufficient subscriptions were received in the New York district alone to exhaust the entire quota. An evidence of the demand for liquid, short term paper was presented last week when an order for \$250,000 in United States certificates of indebtedness—in any paper which would mature prior to Dec. 15—was unfilled for five days. Current quotations, of course, are merely nominal.

The reason for the plethora of funds which has suddenly flooded the financial district, seeking employment, is not difficult of explanation. Industry, at its present low ebb, requires but a fractional amount of the capital required to keep the wheels turning under ordinary circumstances. Funds usually tied up in raw materials, in finished products and pay rolls, as well as in dividend requirements, are this year idle, to a large extent, awaiting such call on their services as the future may hold. In the meanwhile, with the requirements for purchases of raw materials comparatively small, with finished products paid for as produced, with pay rolls chopped to the bone and with many dividends, either reduced or entirely dispensed with, the idle funds damming up in the financial district and seeking lucrative employment while thus awaiting needs, have far outbalanced the demands. An accumulation of idle funds always expresses itself in low rates, and that is the entire situation in a nutshell, at the moment. The reduction of the rediscount rate to 3½ per cent. by the Federal Reserve Bank, of course, has helped to bring about such a situation. The seasonal demand for credit for crop moving purposes has not yet put in its appearance, or at least, has not been so insistent as to show itself on the surface.

So long as business continues at its present slow pace, with light demands for capital; so long as gold continues to bolster up our own reserve; so long as the big banks are able, week by week, to reduce their borrowings at the Federal Reserve Bank; just so long will the present period of easy money continue. Some very competent bankers predict that money will remain definitely easier until Spring.

Foreign Exchange

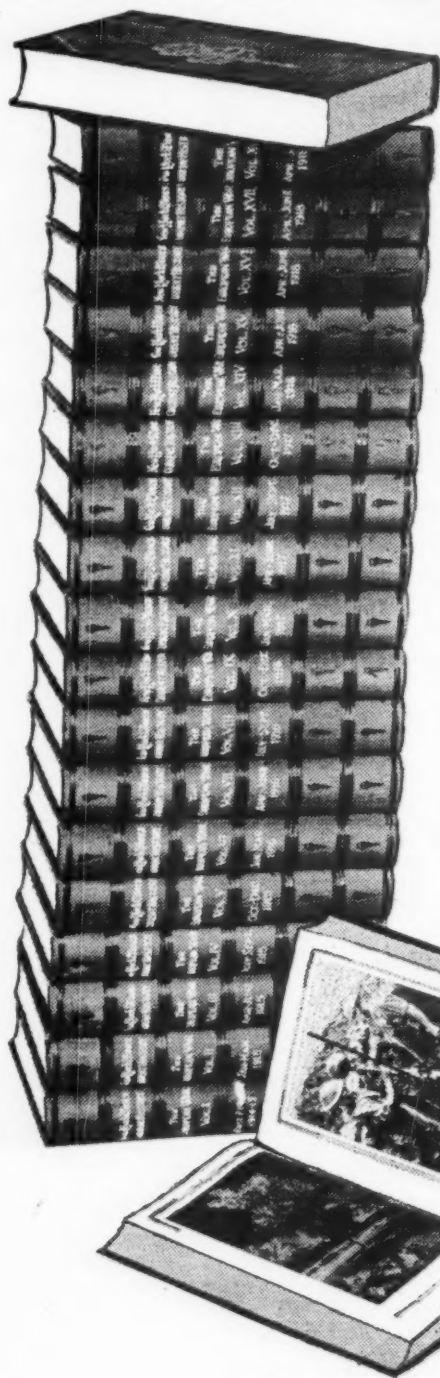
WEAKNESS in lira, due to intermittent reports of labor troubles in Italy, many of which have been denied, was the outstanding feature in the foreign exchange market last week, with most of the other exchanges exhibiting midsummer irregularities, but without strong and decided movements either way which would spell developments of more than usual importance. Sterling, for instance, has moved over an exceptionally narrow range, and the same may be said for the exchanges of all the principal countries. Sterling's range, in fact, between the extreme high and the low has been only 2 cents, with an average price of about \$5.57 maintained during most of the week.

The break in lira, which started early in the week, carried the exchange from 4.34½ down to 4.08. Most of the selling which brought about this weakness, it is true, originated in London, but labor problems within the country's own boundaries are widely believed to be responsible. The German mark, outside of exhibiting the same midsummer irregularity that has characterized all foreign exchanges, recorded no erratic movements during the last week. The Aug. 31 reparations payment of 1,000,000,000 gold marks is believed to have been arranged and such wide and erratic fluctuations as accompanied the first payments are not to be anticipated with the coming settlement. The Reichsbank now is engaged in the shipment of silver to the United States, and it is estimated that approximately \$5,000,000 worth of the metal already has been received here. It will form the basis for loans, or rather credits, now under negotiation, which will be used for reparations payments for the purchase of grain, cotton, and other commodities of which Germany is in need.

The high premium which the dollar commands in all countries of Europe is giving those engaged in foreign trade considerable concern. The sharp falling off during the last few months of the foreign trade figures is mute testimony of the difficulty attendant upon carrying on international business. At the moment the way out of the difficulty is not in sight. Gold shipments continue to reach the United States in large volume and the balance of trade moves higher and higher in favor of this country with each succeeding week. The international situation itself presents a strange problem. It is quite generally realized that Europe's unfavorable balance can only be corrected by the shipment of goods to this side of the Atlantic. At the same time a tariff wall is under construction here for the very purpose of keeping away from these shores such goods as could compete heavily with American manufacturers. Despite the difficulty of foreign exchange, Europe continues to come to the United States for such things as she must have to keep her mills and factories going. Cotton and grain shipments, at the moment, are moderately heavy, and it is the bills for these which probably have made for continued irregularity in the foreign exchange market. The shipments, of course, are not as large as those of last year or the year before, and are evidently being held down to bare necessities, but they are sufficient to keep the markets in these commodities fairly active.

Trading in foreign exchange will start in Buenos Aires on Aug. 1, and already reports of dissatisfaction at the reopening of the market in South America are filtering in. Leading bankers and exchange houses in South America hold the opinion that trading should not be inaugurated while the country is in its present demoralized financial condition.

Range, 1921				Range, 1921				Range, 1921				Range, 1921			
High	Low	Sales	Net Ch'ge	High	Low	Sales	Net Ch'ge	High	Low	Sales	Net Ch'ge	High	Low	Sales	Net Ch'ge
.12	.12	1,600 Std. Sil. Lead.	.12	.12	.12	101%	97	96 Anglo-Am Oil 7 1/2s.	100%	99%	100	99	18 Lig. & Myers 6s. 21.100
.09	.03	3,500 Stewart M.05	.05	.05	98%	93 1/2	75 Armour & Co. 7s.	97	96 1/2	96%	96	91 1/2 134 Lib. McN. & L. 7s 95
.0%	.0%	2,300 So. Am. Gold & P. 4s.	.4%	.4%	.4%	99%	98	1 Beaverboard 8s.....	80%	80%	90%	90	36 Morris & Co. 7s.....
.11	.08	17,100 Tonopah Belmont.	.1%	.90	1 1/2	+ 1/2	1/2	99%	92	40 Beth. Std. 7s., 25. .	94%	94%	94	100	94 18 Nat. Leather 8s. .
.20	.00	500 Tom Reed G. M.00	.00	.00	99%	99	8 Beth. Std. 7s., 22. .	99%	99	99	99	70 44 N.Y. P.H. & H. 4s 57 1/2
.20	.20	1,000 Temiskaming20	.20	.20	95	91	1 Belgian Ren. 5s.....	66	66	98	97	8 Nieg. P.P. 6s. 100. 88
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.1%	1 1/2	300 Tonopah Mining.....	.1%	1 1/2	1 1/2	104%	96%	28 Can.Nat.Ry. 7s., 35. 101	99%	100%	99	99	99 10 R. J. Reynolds 8s 99%
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100%	90%	1 Am. Tob. 7s. 100%	100%	100%	..	- %	%	100%	100%	1 Int. R. T. 7s., 23. 100%	100%	100%	98% 95%
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